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The Company presents its financial results in accordance with accounting principles generally accepted in the United States ("U.S. GAAP"); however, management believes that using additional non-U.S. GAAP measures will enhance the evaluation of the profitability of the Company and its ongoing operations. These non-U.S. GAAP measures are not measures of financial performance in accordance with U.S. GAAP and may exclude items that are significant in understanding and assessing our financial results. Therefore, these measures should not be considered in isolation or as an alternative to GAAP measures. You should be aware that our presentation of those measures may not be comparable to similarly titled measures used by other companies. See the Appendix of this presentation for a reconciliation of U.S. GAAP to non-U.S. GAAP financial measures.



We take energy forward making it safer, cleaner, and more efficient for people and the planet

120+

Countries

~58,000

Employees

\$25.5B

Revenues in 2023

199

Perfect HSE days in 2023

\$658M

R&D spend in 2023

AA

ESG rating by MSCI

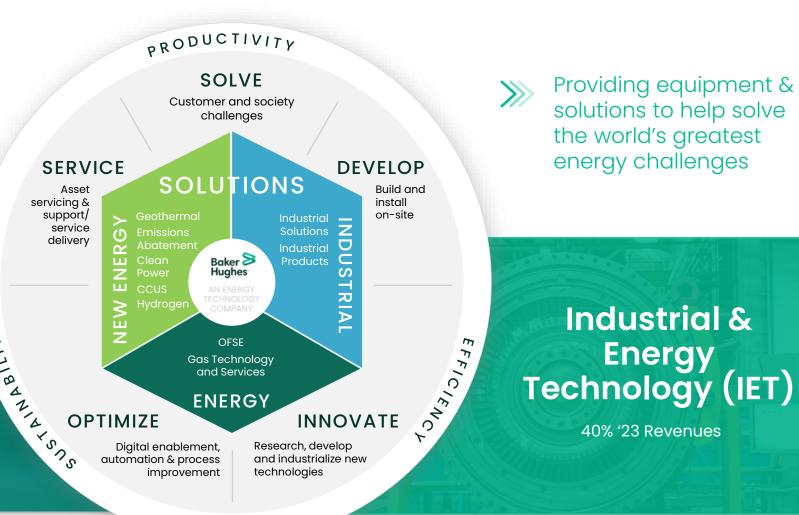


Leading Energy Technology Company

Baker Hughes has a diverse portfolio of technologies & services across the energy landscape

Oilfield Services & Equipment (OFSE)

60% '23 Revenues



Executing our strategy across three time horizons

Delivering on near-term targets while laying the foundations for long-term success

	HORIZON ONE	HORIZON TWO	HORIZON THREE
	THROUGH 2025	MID TO LATE 2020s	TO 2030 AND BEYOND
Market landscape	Multi-year growth cycles underway in LNG and upstream	Growth moderates in upstream; new energy starts to scale	Decarbonization becomes the prerequisite for all energy projects
Transforming the core	Transforming our business and simplifying the way we work	Strong aftermarket services growth driven by increasing GTE installed base	Leveraging current capabilities in new ways as traditional markets mature
Driving profitable growth	Optimizing the portfolio to provide integrated solutions and enhanced digital offerings	Scaling digital offerings as customers focus on efficiencies and emissions reductions	Significant recurring revenue from digital and services franchises
Delivering results in new energy	Leveraging world class turbomachinery capabilities to progress new energy projects	Successful commercialization of new energy technology in development	New energy inflects, driving significant order growth across decarb offerings

As emissions reduction targets come into focus, we expect our new energy addressable markets to expand rapidly and our mix shifts towards industrial markets



6 IET PORTFOLIO OVERVIEW

CTS

Industrial & Energy Technology (IET)

GAS TECHNOLOGY

GAS TECHNOLOGY SERVICES (GTS)

\$2.6B

Structural growth driven by increasing installed base

- Contractual
- Transactional

- Upgrades

CLIMATE TECHNOLOGY

\$0.3B

CO₂& H₂ compression & turbine

SOLUTIONS (CTS)

INDUSTRIAL TECHNOLOGY

INDUSTRIAL SOLUTIONS1

\$1.0B

Delivering recurring value in a digital ecosys<u>tem</u>

- Asset Performance Management
- Process Optimization
- Sensors & Instrumentation

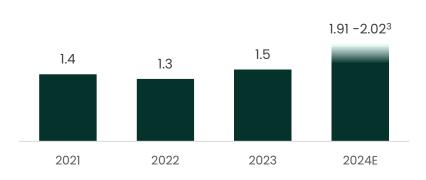
INDUSTRIAL PRODUCTS

\$2.0B

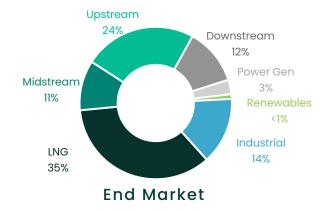
Increasing focus on industrial end markets

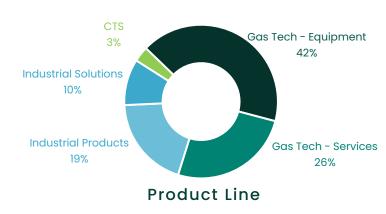
- Valves
- Inspection

IET EBITDA² (in billions)



2023 REVENUE - \$10.1B





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2. EBITDA is a non-GAAP measure – see appendix for GAAP to non-GAAP reconciliations.

GAS TECHNOLOGY

EQUIPMENT (GTE)

World leading turbomachinery

On & Offshore Production

Midstream Infrastructure

Other Industrial Applications

\$4.2B

franchise

Downstream

• LNG



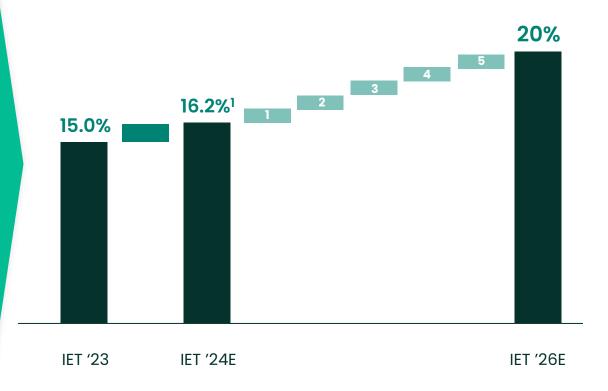
IET STRATEGY 7

IET's path to 20% EBITDA margins by 2026

Key IET Margin Improvement Drivers

- 1. Conversion of higher margin backlog
- 2. Cost & supply chain efficiencies driven by higher volume
- 3. Industrial Tech margin improvement and strong end market growth
- 4. New digital offerings and enhanced services solutions
- 5. Continuous cost productivity and efficiency improvements

Pathway to 20% EBITDA margin²





OFSE PORTFOLIO OVERVIEW 8

Oilfield Services & Equipment (OFSE)

2023 REVENUE SPLIT

construction \$4.4B

Drilling Services
Drill Bits
Drilling & Completion Fluids

COMPLETIONS, INTERVENTION, & MEASUREMENTS

\$4.2B

Completions & Well Intervention
Wireline Services
Pressure Pumping

PRODUCTION SOLUTIONS

\$3.9B

Artificial Lift Systems
Oilfield & Industrial Chemicals

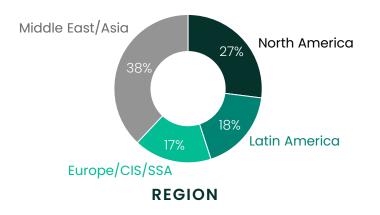
SUBSEA & SURFACE PRESSURE SYSTEMS

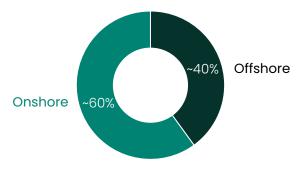
\$2.9B

Subsea Projects & Services Flexible Pipe Systems Surface Pressure Control



2023 REVENUE - \$15.4B





ONSHORE VS. OFFSHORE³



EBITDA is a non-GAAP measures – see appendix for GAAP to non-GAAP reconciliations.

2. Current FY'24 EBITDA quidance range for OFSE.

3. Approximate split for FY 202



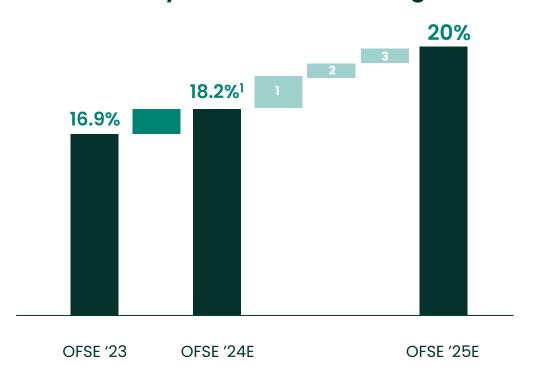
OFSE STRATEGY 9

OFSE's path to 20% EBITDA margins by 2025

Key OFSE Margin Improvement Drivers

- 1. Cost productivity and efficiency enhancement
- 2. Deliver enhanced value for customers
- 3. Profitable growth in attractive markets

Pathway to 20% EBITDA margin²





CAPITAL ALLOCATION 10

Flexible capital allocation policy

Prioritizing a strong balance sheet and returning capital to shareholders

Balance sheet

Technology investment

Dividends

Buybacks

M&A

PHILOSOPHY

- Maintain a strong balance sheet
- Maintain optionality to pay down near-term debt maturities
- Focus growth capital on highest return, highest impact, & highest growth opportunities across the portfolio
- Prioritize dividend growth supported by continued margin improvement & structural growth in IET
- Repurchase shares to offset share-based compensation
- Opportunistic share repurchases to meet shareholder return framework
- Disciplined strategy targeting high-return, bolt-on acquisitions
- Selectively recycle capital from divestments & equity investments

STATUS

0.9X
Net Debt / LTM
Adj. EBITDA²

\$5.3B Liquidity³ \$325M

1H'24 R&D Investment, up 3% YoY \$0.21/sh

Increased quarterly dividend/share by 11% past 12 months⁴ \$324M

Share repurchases in 1H'24

\$-

M&A activity in 1H'24

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^{1.} Free Cash Flow (FCF) is a non-GAAP measure – see appendix for GAAP to non-GAAP reconciliations. Dividends and share buybacks subject to Board approval and satisfaction of applicable legal requirements.

^{2..}Net Debt / LTM Adj. EBITDA is a non-GAAP measure – see appendix for GAAP to non-GAAP reconciliatio

^{3.} As of June 30, 2024; Cash and cash equivalents of \$2,284 million and a \$3 billion committed unsecured revolving credit facility.

^{4.} Increased dividend amount from (0.20) to (\$0.21) was announced on February 1, 2024

GUIDANCE 11

3Q'24 & FY 2024 outlook

3Q'24 OUTLOOK¹

BKR

Revenue \$6.97 - \$7.46B Adj. EBITDA \$1.14 - \$1.26B

OFSE

Revenue \$3.95 - \$4.15B EBITDA \$735 - \$785M

IET

Revenue \$3.02 - \$3.31B EBITDA \$490 - \$560M

Other

Corporate costs² Approx. \$85M Approx. \$290M

2024 OUTLOOK¹

BKR

Revenue \$27.60 - \$28.40B Adj. EBITDA \$4.40 - \$4.65B

OFSE

Revenue \$15.70 - \$16.10B EBITDA \$2.83 - \$2.97B

IET

Orders \$11.50 - \$13.50B
Revenue \$11.90 - \$12.30B
EBITDA \$1.91 - \$2.02B

Other

Corporate costs² Approx. \$340M D&A \$1.1 - \$1.2B Adj. Effective Tax Rate 27% - 32%

Increased midpoint of full-year 2024 Adj. EBITDA guidance by 5%



Our strategy is delivering results

Strong EBITDA growth over the last four years

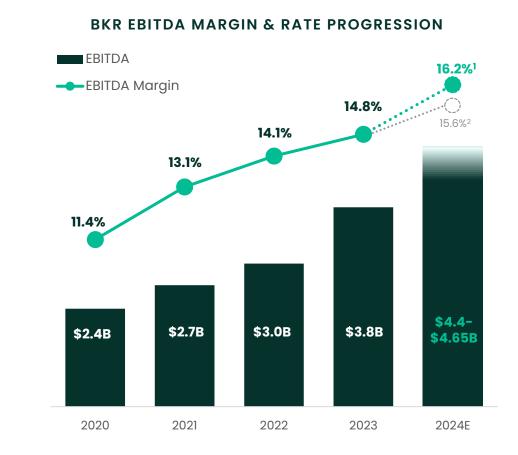
INVESTMENT THESIS













Appendix: Sustainability, Management & Board of Directors Overview



SUSTAINABILITY 14

Committed to sustainability

Led by our purpose of making energy cleaner, safer, and more efficient for people and the planet



DRIVING CARBON FOOTPRINT REDUCTION

Reduction in BKR Scope 1 & 2 GHG emissions compared to 2019 baseline

- Investing in low carbon energy technologies enabling customer's emissions reduction
- We are now reporting on 10 categories of Scope 3 emissions
- Our scope 1 and 2 GHG emissions decreased 28.3% as of year-end 2023 from our 2019 base year
- Our scope 1 & 2 emissions intensity decreased by 33% as of year-end 2023 from our 2019 base year
- 29.8% of Baker Hughes electricity comes from zero-carbon sources

HEALTH, SAFETY & WELLNESS

Providing a safe and healthy workplace for all

- Total Recordable Incident Rate was .28, which was below our goal of .30 in 2023
- Achieved 199 Perfect HSE days in 2023
- Completed 70,667 HSE leadership engagements
- Completed 1,442,048 HSE Observations
- We offer more than 200 unique HSE courses including foundational training required for all employees, workplace and job specific training, and human-performance leadership training for managers

COMMITTED TO DIVERSITY, EQUITY AND INCLUSION

Enacting new programs to promote inclusion and diversity

- Recognized as "DEI best places to work for disability inclusion" by Disability: IN with score of 90% by participating in Disability Inclusion Index
- Best ERG awarded to the Baker Hughes Asian Pacific American Forum (APAF) Employee Resource Group (ERG) at the 2023 ALLY GRIT Awards
- Awarded Prime Supplier of the Year by the Houston Minority Supplier Development Council for our best practices in our supplier diversity program

ETHICS, COMPLIANCE, AND TRANSPARENCY

Strong performance across key focus areas

- 100% of operations assessed for risks related to corruption
- 99% of governance body members have received training on anticorruption in 2023¹
- 97.5% (56,745) of all employees completed annual Code of Conduct training, including training on ethics, compliance, and anti-corruption in 2023
- 100% of enterprise security personnel trained in human rights policies or procedures in 2023



SUSTAINABILITY 15

Baker Hughes Corporate Responsibility Framework

Baker Hughes ESG Ratings & Rankings

Sustainability - Recognitions and Awards











Alignment with ESG Frameworks







ESG Scores

AA

19.4

A/90



DEI/Culture - Recognitions and Awards







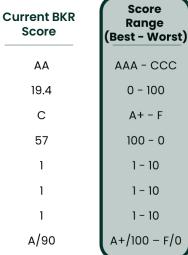






ISS* - Social

LSEG ESG



Innovation - Recognitions and Awards











* Indicates scores that can change on a monthly basis

BAKER HUGHES MANAGEMENT TEAM 16

Baker Hughes Management Team



LORENZO SIMONELLI
Chairman & Chief Executive Officer



AMERINO GATTI EVP OFSE



GANESH RAMASWAMY

EVP IET



NANCY BUESE
Chief Financial Officer



MARIA CLAUDIA BORRAS
Chief Growth & Experience Officer



MUZZAMIL KHIDER
Chief People & Culture Officer



GEORGIA MAGNO Chief Legal Officer



JIM APOSTOLIDES
SVP Enterprise Operational Excellence



JEFF FLEECE
Chief Information Officer



Baker Hughes Board of Directors



Lorenzo Simonelli Chairman & CEO

 Chairman & CEO of Baker Hughes since 2017



W. Geoffrey
Beattie
Lead Independent
Director

- Board member since 2017
- Member of the Finance and Governance & Corporate Responsibility committees



Abdulaziz M. Al Gudaimi

- Board member since 2024
- Member of the Governance & Corporate Responsibility and Human Capital & Compensation committees



Gregory D.
Brenneman

- Board member since 2017
- Member of the Audit and Finance (Chair) committees



Cynthia B. Carroll

- Board member since 2020
- Member of the Audit and Human Capital & Compensation (Chair) committees



Michael R. Dumais

- Board member since 2022
- Member of the Finance and Governance & Corporate Responsibility committees



Shirley A. Edwards

- Board member since 2024
- Member of the Audit and Human Capital & Compensation committees



Lynn L. Elsenhans

- Board member since 2017
- Member of the Governance & Corporate Responsibility (Chair) and Human Capital & Compensation committees



John G.

Rice

Board member since 2017Member of the Audit (Chair)

and Finance committees



Sohi

Mohsen

- Board member since 2023
- Member of the Audit and Human Capital & Compensation committees



Majority of incentive compensation metrics aligned to shareholder returns

Short-term¹

- 70% financial metrics
 - Free cash flow (35% weighted)
 - Adjusted EBITDA (25% weighted)
 - Revenue (10% weighted)
- 30% Strategic Blueprint priorities*

Long-term¹

- Relative return on invested capital (50% weighted)
- Relative free cash flow conversion (50% weighted)
- Added multiplier for Total Shareholder Return performance



^{*}The Strategic Blueprint priorities consist of the following performance objectives: (1) safety and compliance; (2) growth and capital allocation; (3) ESG and Leadership; (4) shareholder returns.

Appendix: Financials and GAAP to non-GAAP Reconciliations



Results by Reporting Segment

Oilfield Services & Equipment

(in millions)			Three		Variance			
Segment results	Jun	e 30, 2024	Ма	rch 31, 2024	Jun	e 30, 2023	Sequential	Year-over- year
Orders	\$	4,068	\$	3,624	\$	4,192	12%	(3%)
Revenue	\$	4,011	\$	3,783	\$	3,877	6%	3%
Operating income	\$	493	\$	422	\$	417	17%	18%
Operating income margin		12.3%		11.1%	•	10.8%	1.2pts	1.5pts
Depreciation & amortization	\$	223	\$	222	\$	219	-%	2%
EBITDA*	\$	716	\$	644	\$	636	11%	13%
EBITDA margin*		17.8%		17.0%	•	16.4%	0.8pts	1.4pts

Revenue by Product Line	Jun	e 30, 2024	M	larch 31, 2024	J	une 30, 2023	Sequential	Year-over- year
Well Construction	\$	1,090	\$	1,061	\$	1,076	3%	1%
Completions, Intervention & Measurements		1,118		1,006		1,090	11%	2%
Production Solutions		958		945		959	1%	-%
Subsea & Surface Pressure Systems		845		771		752	10%	12%
Total Revenue	\$	4,011	\$	3,783	\$	3,877	6%	3%

Revenue by Geographic Region	June	June 30, 2024		March 31, 2024		ne 30, 2023	Sequential	Year-over- year
North America	\$	1,023	\$	990	\$	1,042	3%	(2%)
Latin America		663		637		698	4%	(5%)
Europe/CIS/Sub-Saharan Africa		827		750		672	10%	23%
Middle East/Asia		1,498		1,405		1,465	7%	2%
Total Revenue	\$	4,011	\$	3,783	\$	3,877	6%	3%
North America	\$	1,023	\$	990	\$	1,042	3%	(2%)
International		2,988		2,793		2,835	7%	5%



Results by Reporting Segment

Industrial & Energy Technology

(in millions)				Variance				
Segment results	Jui	ne 30, 2024	N	March 31, 2024	Jun	e 30, 2023	Sequential	Year-over-year
Orders	\$	3,458	\$	2,918	\$	3,282	19%	5%
Revenue	\$	3,128	\$	2,634	\$	2,438	19%	28%
Operating income	\$	442	\$	330	\$	311	34%	42%
Operating income margin		14.1%		12.5%		12.8%	1.6pts	1.3pts
Depreciation & amortization	\$	55	\$	56	\$	52	(3%)	5%
EBITDA*	\$	497	\$	386	\$	363	29%	37%
EBITDA margin*		15.9%	15.9%			14.9%	1.2pts	lpts
Orders by Product Line	Jui	ne 30, 2024	N	March 31, 2024	June 30, 2023		Sequential	Year-over-year
Gas Technology Equipment	\$	\$ 1,493		1,230	\$	1,547	21%	(4%)
Gas Technology Services		769		692		776	11%	(1%)
Total Gas Technology		2,261		1,922		2,324	18%	(3%)
Industrial Products		524		546		550	(4%)	(5%)
Industrial Solutions		281		257		255	9%	10%
Controls				_			-%	-%
Total Industrial Technology		805		803		806	-%	-%
Climate Technology Solutions	\$	392	\$	193	\$	152	F	F
			\$	2,918		3,282	19%	5%

Revenue by Product Line	Jui	ne 30, 2024	March 31, 2024	June 30, 2023	Sequential	Year-over-year
Gas Technology Equipment	\$	1,539	\$ 1,210	\$ 968	27%	59%
Gas Technology Services		691	614	658	13%	5%
Total Gas Technology		2,230	1,824	1,626	22%	37%
Industrial Products		509	462	506	10%	1%
Industrial Solutions		262	265	242	(1%)	8%
Controls		_		1		U
Total Industrial Technology		770	727	749	6%	3%
Climate Technology Solutions		128	83	62	54%	F
Total Revenue	\$	3,128	\$ 2,634	\$ 2,438	19%	28%



GAAP to Non-GAAP Reconciliations

Reconciliation of Net Cash Flow From Operating Activities to Free Cash Flow (\$ in millions)

	<u>F</u>	Y 2021	1Q 2022	2Q 2022	3Q 2022	4Q 2022	FY 2022	1Q 2023	2Q 2023	3Q 2023	4Q 2023	FY 2023	1Q 2024 2	2Q 2024
Net cash flow from operating activities (GAAP)	\$	2,374	72	\$ 321	\$ 597	\$ 898	\$ 1,888	\$ 461	\$ 858	\$ 811	\$ 932	\$ 3,062 \$	784 \$	348
Add: cash used in capital expenditures, net of proceeds from disposal of assets		(541)	(177)	(174)	(180)	(241)	(772)	(264)	(235)	(219)	(298)	(1,016)	(282)	(242)
Free cash flow (Non-GAAP)	\$	1,832 \$	(105)	\$ 147	\$ 417	\$ 657	\$ 1,116	\$ 197	\$ 623	\$ 592	\$ 633	\$ 2,045 \$	502 \$	106

Reconciliation of Net Income (Loss) Attributable to Baker Hughes to Adjusted Operating Income, Adjusted EBITDA, and Adjusted EBITDA Margin (\$ in millions)

	E	Y 2021	1Q 2022	2Q 2022	3Q 2022	4Q 2022	FY 2022	1Q 2023	2Q 2023	3Q 2023	4Q 2023	FY 2023	1Q 2024	2Q 2024
Revenue	\$	20,502 \$	4,835	\$ 5,047	\$ 5,369	\$ 5,905	\$ 21,156 \$	5,716	6,315	\$ 6,641 \$	6,835	\$ 25,506	\$ 6,418	\$ 7,139
Net income (loss) attributable to Baker Hughes (GAAP)	\$	(219) \$	72 9	\$ (839)	\$ (17)	\$ 182 \$	(601) \$	576 9	\$ 410	\$ 518 \$	439	\$ 1,943	\$ 455	\$ 579
Net income attributable to noncontrolling interests		(111)	8	2	8	6	23	5	4	6	11	27	8	2
Provision for income taxes		758	107	182	153	157	600	179	200	235	72	685	178	243
Interest expense, net		299	64	60	65	64	252	64	58	49	45	216	41	47
Other non-operating (income) loss, net		583	28	570	60	254	911	(386)	(158)	(94)	84	(554)	(29)	(38)
Operating Income (loss) (GAAP)		1,310	279	(25)	269	663	1,185	438	514	714	651	2,317	653	833
Less: Merger, Impairment, Restructuring & Other		(266)	(70)	(402)	(235)	(29)	(735)	(74)	(117)	(2)	(165)	(358)	(7)	(14)
Adjusted Operating Income (Non-GAAP)		1,576	348	376	503	692	1,920	512	631	716	816	2,676	660	847
Add: Depreciation & Amortization		1,105	277	275	254	255	1,061	269	276	267	274	1,087	283	283
Adjusted EBITDA (Non-GAAP)	\$	2,681 \$	625	\$ 651	\$ 758	\$ 947	\$ 2,981	782 9	907	\$ 983 \$	1,091	\$ 3,763	\$ 943	\$ 1,130
Adjusted EBITDA Margin (Non-GAAP) ¹		13.1%	12.9%	12.9%	14.1%	16.0%	14.1%	13.7%	14.4%	14.8%	16.0%	14.8%	15.8%	15.8%



Additional Reconciliations

Orders by Reporting Segment (\$ in millions)

Total Oilfield Services & Equipment	FY 2021	1Q 2022	2Q 2022	3Q 2022	4Q 2022	FY 2022	1Q 2023	2Q 2023	3Q 2023	4Q 2023	FY 2023	1Q 2024	2Q 2024
Oilfield Services & Equipment	\$ 11,798	\$ 3,270 \$	3,392 \$	3,707 \$	3,721 \$	14,089 \$	4,100 \$	4,192	4,178	\$ 3,874	16,344 \$	3,624 \$	4,068
Industrial & Energy Technology													
Gas Technology Equipment	3,832	2,086	833	822	2,455	6,195	1,709	1,547	2,813	1,297	7,367	1,230	1,493
Gas Technology Services	2,898	671	787	713	791	2,961	696	776	724	808	3,004	692	769
Total Gas Technology	6,730	2,756	1,620	1,535	3,245	9,156	2,405	2,324	3,537	2,105	10,372	1,922	2,261
Industrial Products	1,730	486	453	423	471	1,833	528	550	477	514	2,069	546	524
Industrial Solutions	989	232	270	262	262	1,025	271	255	271	288	1,085	257	281
Controls	206	43	57	49	92	241	66	_	_	_	66	_	_
Total Industrial Technology	2,925	762	779	734	824	3,099	865	806	748	802	3,220	803	805
Climate Technology Solutions	215	49	69	89	219	425	263	152	49	123	586	193	392
Total Industrial & Energy Technology	9,870	3,567	2,467	2,357	4,289	12,680	3,533	3,282	4,334	3,030	14,178	2,918	3,458
Total Orders	\$ 21,668	\$ 6,837 \$	5,860 \$	6,063	8,009 \$	26,770 \$	7,632	7,474	8,512 9	6,904	30,522 \$	6,542 \$	7,526

Reconciliation of Net Debt to Last Twelve Months (LTM) Adjusted EBITDA (\$ in millions)

Net Debt to Last Twelve Months (LTM) Adjusted EBITDA 2Q 2024 Short-term debt and current portion of long-term debt 34 5,861 Long-term debt 5,895 **Total debt** Less: Cash and cash equivalents 2,284 \$ 3,611 **Net Debt** LTM Adj. EBITDA \$ 4,147 Net debt / LTM Adj. EBITDA .90x

Reconciliation of Net Income (Loss) Attributable to Baker Hughes to Adjusted Net Income Attributable to Baker Hughes

(in millions, except per share amounts)	20	2024	10	2024	<u>20</u>	2023
Net income (loss) attributable to Baker Hughes (GAAP)	\$	579	\$	455	\$	410
Total operating income adjustments		14		7		117
Other adjustments (non-operating)		(19)		(27)		(156)
Tax on total adjustments		(6)		(6)		24
Total adjustments, net of income tax		(11)		(26)		(15)
Less: adjustments attributable to noncontrolling interests		_		_		
Adjustments attributable to Baker Hughes		(11)		(26)		(15)
Adjusted net income attributable to Baker Hughes (non-GAAP)	\$	568	\$	429	\$	395
Denominator:						
Weighted-average shares of Class A common stock outstanding diluted		1,001		1,004		1,015
Adjusted earnings per share - diluted (non-GAAP)	\$	0.57	\$	0.43	\$	0.39



OFSE & IET Reconciliations

Consolidated Revenue by Reporting Segment and Product Line (\$ in millions)

Oilfield Services & Equipment	FY 2021	1Q 2022	2Q 2022	3Q 2022	4Q 2022	FY 2022	1Q 2023	2Q 2023	3Q 2023	4Q 2023	FY 2023	1Q 2024	2Q 2024
Well Construction	\$ 3,301 \$	883 \$	936 \$	991 \$	1,043 \$	3,854	\$ 1,061 \$	1,076	1,128	\$ 1,122 \$	4,387 \$	1,061 \$	1,090
Completions, Intervention & Measurements	3,106	781	886	920	972	3,559	909	1,090	1,085	1,086	4,170	1,006	1,118
Production Solutions	3,135	825	866	931	965	3,587	938	959	967	990	3,854	945	958
Subsea & Surface Pressure Systems	2,486	528	541	561	599	2,230	670	752	770	758	2,950	771	845
Total Oilfield Services & Equipment	12,028	3,017	3,230	3,403	3,579	13,229	3,577	3,877	3,951	3,956	15,361	3,783	4,011
Industrial & Energy Technology													
Gas Technology Equipment	3,039	575	554	614	856	2,599	831	968	1,227	1,206	4,232	1,210	1,539
Gas Technology Services	2,696	580	542	629	689	2,440	591	658	637	714	2,600	614	691
Total Gas Technology	5,735	1,155	1,097	1,242	1,545	5,039	1,422	1,626	1,865	1,920	6,832	1,824	2,230
Industrial Products	1,598	394	427	429	447	1,697	423	506	520	513	1,962	462	509
Industrial Solutions	880	216	210	214	244	884	222	242	243	276	983	265	262
Controls	217	43	54	53	58	208	40	1		_	41	_	
Total Industrial Technology	2,695	653	691	696	750	2,789	685	749	763	789	2,987	727	770
Climate Technology Solutions	43	11	29	29	30	98	31	62	63	170	326	83	128
Total Industrial & Energy Technology	8,473	1,818	1,816	1,967	2,325	7,926	2,138	2,438	2,691	2,879	10,145	2,634	3,128
Total Revenue	\$ 20,502 \$	4,835	5,047	5,369 \$	5,905 \$	21,156	\$ 5,716	6,315	6,641	\$ 6,835 \$	25,506 \$	6,418 \$	7,139

Oilfield Services & Equipment Geographic Revenue (\$ in millions)

]	FY 2021	1Q 2022	2	2Q 2022 3	Q 2022	4Q 2022	FY 2022	1Q 2023	2Q 2023	3	Q 2023	4Q 2023	FY 2023	1Q 2024	2Q 2024
North America	\$	2,904	823	\$	925 \$	986 \$	1,030	3,764	992	\$ 1,0	42 \$	1,064	1,018	4,116	990	\$ 1,023
Latin America		1,681	440)	509	549	601	2,099	661	6	98	695	708	2,761	637	663
Europe/CIS/Sub-Saharan Africa		2,865	660)	660	586	577	2,483	581	6	72	695	707	2,655	750	827
Middle East/Asia		4,579	1,094	1	1,136	1,282	1,371	4,883	1,345	1,4	65	1,497	1,522	5,829	1,405	1,498
Oilfield Services & Equipment	\$	12,028	3,017	7 \$	3,230 \$	3,403	3,579	13,229	3,577	\$ 3,8	77 \$	3,951	3,956	15,361	3,783	\$ 4,011
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North America	\$	2,904	823	5 \$	925 \$	986 \$	1,030	3,764	992	\$ 1,0	42 \$	1,064 \$	1,018	4,116	990	\$ 1,023
International	\$	9,124	2,194	\$	2,305 \$	2,417 \$	2,549	9,465	2,586	\$ 2,8	35 \$	2,887 \$	2,938	11,245	2,793	\$ 2,988



OFSE & IET GAAP to Non-GAAP Reconciliations

Reconciliation of Operating Income (Loss) by Segment (GAAP) to EBITDA (non-GAAP) (\$ in millions)

Operating Income (loss) by Segment (GAAP)	<u>F\</u>	2021	1Q 2022	2Q 2022	3Q 2022	4Q 2022	FY 2022	1Q 2023	2Q 2023	3Q 2023	4Q 2023	FY 2023	1Q 2024	2Q 2024
Oilfield Services & Equipment	\$	830 9	\$ 213	\$ 249	\$ 324	\$ 416	\$ 1,201	\$ 371	\$ 417	\$ 465	\$ 492	\$ 1,746	\$ 422 \$	493
Industrial & Energy Technology		1,177	241	236	282	377	1,135	241	311	346	412	1,310	330	442
Segment operating income		2,006	453	485	606	792	2,336	612	728	811	904	3,055	752	935
Corporate		(429)	(105)	(108)	(103)	(100)	(416)	(100)	(97)	(95)	(88)	(380)	(92)	(88)
Inventory impairment		_	_	(31)	_	_	(31)	(18)	(15)	_	(2)	(35)	_	_
Restructuring, impairment and other		(209)	(61)	(362)	(230)	(29)	(682)	(56)	(102)	(2)	(163)	(323)	(7)	(14)
Separation related		(60)	(9)	(9)	(5)	_	(23)	_	_	_	_	_	_	
Operating income (loss)	\$	1,310	\$ 279	\$ (25)	\$ 269	\$ 663	\$ 1,185	\$ 438	\$ 514	\$ 714	\$ 651	\$ 2,317	\$ 653 \$	833

Add: Depreciation & Amortization	<u>F</u>	<u>/ 2021</u>	1Q 2022	2Q 202	2 3	Q 2022	4Q 2022	FY 2022	1Q 2023	2Q 2023	3Q 2023	4Q 2023	FY 2023	1Q 2024	2Q 2024
Oilfield Services & Equipment	\$	874	\$ 222	\$ 2	221 \$	204 \$	198 \$	845	\$ 208	\$ 219	\$ 206	\$ 217	\$ 849	\$ 222 \$	223
Industrial & Energy Technology		208	51		49	45	52	197	56	52	57	51	217	56	55
Segment depreciation and amortization		1,082	272	2	270	249	250	1,041	264	271	263	268	1,066	279	278
Corporate		23	4		5	5	5	19	5	5	4	6	21	4	6
Total depreciation and amortization	\$	1,105	\$ 277	\$ 2	75 \$	254 \$	255	1,061	\$ 269	\$ 276	\$ 267	\$ 274	\$ 1,087	\$ 283 \$	283

EBITDA by Segment (non-GAAP)	FY	<u> 2021</u>	1Q 2022	2Q 2022	3Q 2022	4Q 2022	FY 2022	1Q 2023	2Q 2023	3Q 2023	4Q 2023	FY 2023	1Q 2024	2Q 2024
Oilfield Services & Equipment	\$	1,704 \$	434 \$	470 \$	528 9	\$ 614 \$	2,046 \$	579	\$ 636	\$ 670	\$ 709 9	2,595	\$ 644 \$	716
Industrial & Energy Technology		1,385	291	285	327	429	1,332	297	363	403	463	1,527	386	497
Segment EBITDA (non-GAAP)		3,088	725	755	855	1,042	3,377	876	999	1,073	1,172	4,121	1,030	1,213
Corporate		(407)	(101)	(103)	(98)	(95)	(397)	(95)	(92)	(90)	(81)	(358)	(88)	(83)
Inventory impairment		_	_	(31)	_	_	(31)	(18)	(15)	_	(2)	(35)	_	_
Restructuring, impairment and other		(209)	(61)	(362)	(230)	(29)	(682)	(56)	(102)	(2)	(163)	(323)	(7)	(14)
Separation related		(60)	(9)	(9)	(5)	_	(23)	_	_	_	_	_	_	
EBITDA (non-GAAP)	\$	2,415 \$	555 \$	250 \$	523	\$ 918 \$	2,245 \$	708	\$ 790	\$ 981	\$ 926	3,405	\$ 936 \$	1,116



OFSE & IET GAAP to Non-GAAP reconciliations

Reconciliation of Operating Income (Loss) by Segment (GAAP) to EBITDA (non-GAAP) Outlook Framework (\$ in millions)

Oilfield Services & Equipment

	3Q 2024 Outlook Range	2024 FY Outlook Range
	<u>3Q 2024</u>	FY 2024
Operating Income (loss) by Segment (GAAP)	505 - 555	1,930 - 2,070
Add: Depreciation & Amortization	230	900
EBITDA by Segment (non-GAAP)	735 – 785	2,830 - 2,970

Industrial & Energy Technology

	3Q 2024 Outlook Range	2024 FY Outlook Range
	3Q 2024	FY 2024
Operating Income (loss) by Segment (GAAP)	435 – 505	1,690 -1,800
Add: Depreciation & Amortization	55	220
EBITDA by Segment (non-GAAP)	490 - 560	1,910 – 2,020



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