# UNITED STATES

# SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

# **Form 10-Q**

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934  $\overline{\mathbf{A}}$ 

For the quarterly period ended March 31, 2018

OR

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

**Commission File Number 1-38143** 

# Baker Hughes, a GE company, LLC

(Exact name of registrant as specified in its charter)

Delaware

(State or other jurisdiction of incorporation or organization) 76-0207995

(I.R.S. Employer Identification No.)

17021 Aldine Westfield, Houston, Texas - 77073-5101

(Address of principal executive offices)

#### Registrant's telephone number, including area code: (713) 439-8600

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. YES 🗹 NO o

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate website, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§ 232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). YES 🗹 NO o

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, a smaller reporting company or an emerging growth company. See the definitions of "large accelerated filer," "accelerated filer" "smaller reporting company," and "emerging growth company" in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer o	Accelerated filer o	Non-accelerated filer $\square$	Smaller reporting company o	Emerging growth company $_{0}$				
		(Do not check if a smaller reportir	(Do not check if a smaller reporting company)					

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act. o

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). YES o NO 🗹

As of April 18, 2018, all of the common units of the registrant are held by affiliates of the registrant. None of the common units are publicly traded.

# Baker Hughes, a GE company, LLC Table of Contents

<u>PART I -</u>	FINANCIAL INFORMATION	
<u>ltem 1.</u>	Financial Statements (Unaudited)	
	Condensed Consolidated and Combined Statements of Income (Loss) (Unaudited) - Three months ended March 31, 2018 and 2017	<u>1</u>
	Condensed Consolidated and Combined Statements of Comprehensive Income (Loss) (Unaudited) - Three months ended March 31, 2018 and 2017	2
	Condensed Consolidated and Combined Statements of Financial Position (Unaudited) - March 31, 2018 and December 31, 2017	<u>3</u>
	Condensed Consolidated and Combined Statements of Changes in Members' Equity (Unaudited) - Three months ended March 31, 2018 and 2017	<u>4</u>
	Condensed Consolidated and Combined Statements of Cash Flows (Unaudited) - Three months ended March 31, 2018 and 2017	<u>5</u>
	Notes to Unaudited Condensed Consolidated and Combined Financial Statements	<u>6</u>
<u>Item 2.</u>	Management's Discussion and Analysis of Financial Condition and Results of Operations	<u>33</u>
<u>Item 3.</u>	Quantitative and Qualitative Disclosures About Market Risk	<u>42</u>
<u>ltem 4.</u>	Controls and Procedures	<u>42</u>
<u>PART II -</u>	OTHER INFORMATION	
<u>ltem 1.</u>	Legal Proceedings	<u>43</u>
<u>Item 1A.</u>	Risk Factors	<u>43</u>
<u>ltem 2.</u>	Unregistered Sales of Equity Securities and Use of Proceeds	<u>43</u>
<u>Item 3.</u>	Defaults Upon Senior Securities	<u>43</u>
<u>ltem 4.</u>	Mine Safety Disclosures	<u>43</u>
<u>Item 5.</u>	Other Information	<u>43</u>
<u>ltem 6.</u>	Exhibits	<u>44</u>
	<u>Signatures</u>	<u>45</u>

# **ITEM 1. FINANCIAL STATEMENTS (UNAUDITED)**

# Baker Hughes, a GE company, LLC

# Condensed Consolidated and Combined Statements of Income (Loss)

(Unaudited)

	Th	ree Months En 31,	ded March
(In millions, except per unit amounts)		2018	2017
Revenue:			
Sales of goods	\$	3,160 \$	2,239
Sales of services		2,239	825
Total revenue		5,399	3,064
Costs and expenses:			
Cost of goods sold		2,800	1,846
Cost of services sold		1,758	532
Selling, general and administrative expenses		674	492
Restructuring, impairment and other		162	42
Merger and related costs		46	66
Total costs and expenses		5,440	2,978
Operating income (loss)		(41)	86
Other non operating income, net		2	8
Interest expense, net		(46)	(20)
Income (loss) before income taxes and equity in loss of affiliate		(85)	74
Equity in loss of affiliate		(20)	—
Provision for income taxes		(38)	(8)
Net income (loss)		(143)	66
Less: Net loss attributable to noncontrolling interests		_	(2)
Net income (loss) attributable to Baker Hughes, a GE company, LLC	\$	(143) \$	68
Cash distribution per common unit	\$	0.18	

See accompanying Notes to Unaudited Condensed Consolidated and Combined Financial Statements.

# Baker Hughes, a GE company, LLC Condensed Consolidated and Combined Statements of Comprehensive Income (Loss)

(Unaudited)

	т	hree Months March 3		
(In millions)		2018	2017	
Net income (loss)	\$	(143) \$	66	
Less: Net loss attributable to noncontrolling interests		_	(2)	
Net income (loss) attributable to Baker Hughes, a GE company, LLC		(143)	68	
Other comprehensive income (loss):				
Investment securities		_	26	
Foreign currency translation adjustments		312	46	
Cash flow hedges		7	4	
Benefit plans		(3)	(1)	
Other comprehensive income		316	75	
Less: Other comprehensive income attributable to noncontrolling interests		_	2	
Other comprehensive income attributable to Baker Hughes, a GE company, LLC		316	73	
Comprehensive income		173	141	
Less: Comprehensive income attributable to noncontrolling interests		_	_	
Comprehensive income attributable to Baker Hughes, a GE company, LLC	\$	173 \$	141	

See accompanying Notes to Unaudited Condensed Consolidated and Combined Financial Statements.

# Baker Hughes, a GE company, LLC Condensed Consolidated and Combined Statements of Financial Position (Unaudited)

(In millions)	March 31, 2018		December 31, 2017
ASSETS			
Current assets:			
Cash, cash equivalents and restricted cash <sup>(1)</sup>	\$ 5,614	\$	7,026
Current receivables, net	5,987		6,128
Inventories, net	4,696		4,507
All other current assets	862		872
Total current assets	17,159		18,533
Property, plant and equipment (net of accumulated depreciation of \$3,049 and \$2,817)	6,593		6,959
Goodwill	20,159		19,654
Other intangible assets, net	6,203		6,358
Contract and other deferred assets	1,931		2,044
All other assets	1,718		2,073
Deferred income taxes	1,287		715
Total assets <sup>(1)</sup>	\$ 55,050	\$	56,336
LIABILITIES AND EQUITY			
Current liabilities:			
Accounts payable	\$ 3,429	\$	3,377
Short-term debt and current portion of long-term debt <sup>(1)</sup>	1,176		2,037
Progress collections and deferred income	1,676		1,775
All other current liabilities	2,035		2,046
Total current liabilities	8,316		9,235
Long-term debt	6,296		6,312
Deferred income taxes	388		332
Liabilities for pensions and other postretirement benefits	1,172		1,172
All other liabilities	909		889
Members' equity:			
Members' capital (common units 1,113 & 1,129, issued and outstanding as of March 31, 2018 and December 31, 2017, respectively)	40,012		40.678
Retained loss	(617)	)	(541)
Accumulated other comprehensive loss	(1,565)	)	(1,881)
Baker Hughes, a GE company, LLC members' equity	37,830		38,256
Noncontrolling interests	139		140
Total equity	37,969		38,396
Total liabilities and equity	\$ 55,050	\$	56,336

<sup>(1)</sup> Total assets include \$992 million and \$1,124 million of assets held on behalf of GE, of which \$836 million and \$997 million is cash and cash equivalents and \$156 million and \$127 million is investment securities at March 31, 2018 and December 31, 2017, respectively, and a corresponding amount of liability is reported in short-term borrowings. See "Note 15. Related Party Transactions" for further details.

See accompanying Notes to Unaudited Condensed Consolidated and Combined Financial Statements.

# Baker Hughes, a GE company, LLC Condensed Consolidated and Combined Statements of Changes in Members' Equity

(Unaudited)

		Common		ent's Net	F	Retained	Accumulated Other Comprehensive	Non- controlling		
(In millions, except per unit amounts)	Ur	nitholders	Inv	restment		Loss	Loss	Interests	To	tal Equity
Balance at December 31, 2017	\$	40,678	\$	—	\$	(541)	\$ (1,881)	\$ 140	\$	38,396
Effect of adoption of ASU 2016-16 on taxes (1)						67				67
Comprehensive income (loss):										
Net loss						(143)				(143)
Other comprehensive income							316			316
Cash distribution to members (\$0.18 per unit)		(203)								(203)
Repurchase of common units		(500)								(500)
Other		37						(1	)	36
Balance at March 31, 2018	\$	40,012	\$	_	\$	(617)	\$ (1,565)	\$ 139	\$	37,969

<sup>(1)</sup> See "Note 1. Basis of Presentation and Summary of Significant Accounting Policies" for further details.

(In millions)	Common Unitholders	-	Parent's Net Investment	Retained Loss	Accumulated Other Comprehensive Loss	Non- controlling Interests		Total Equity
Balance at December 31, 2016	\$ _	\$	16,001	\$ _	\$ (1,888)	\$ 167	′\$	14,280
Comprehensive income (loss):								
Net income (loss)			68			(2	2)	66
Other comprehensive income					73	2	2	75
Changes in Parent's net investment			221					221
Other						10	)	10
Balance at March 31, 2017	\$ _	\$	16,290	\$ _	\$ (1,815)	\$ 177	′\$	14,652

See accompanying Notes to Unaudited Condensed Consolidated and Combined Financial Statements.

# Baker Hughes, a GE company, LLC Condensed Consolidated and Combined Statements of Cash Flows

(Unaudited)

		ee Months En 31,	ths Ended March 31,		
(In millions)		2018	2017		
Cash flows from operating activities:					
Net income (loss)	\$	(143) \$	66		
Adjustments to reconcile net income (loss) to net cash flows from operating activities:					
Depreciation and amortization		388	132		
Provision for deferred income taxes		(99)	(115)		
Changes in operating assets and liabilities:					
Current receivables		125	(18)		
Inventories		(134)	24		
Accounts payable		114	(16)		
Progress collections and deferred income		(124)	(130)		
Contract and other deferred assets		140	(222)		
Other operating items, net		23	(67)		
Net cash flows from (used in) operating activities		290	(346)		
Cash flows from investing activities:					
Expenditures for capital assets		(177)	(76)		
Proceeds from disposal of assets		108	8		
Other investing items, net		(66)	1		
Net cash flows used in investing activities		(135)	(67)		
Cash flows from financing activities:					
Net borrowings (repayments) of short-term debt and other borrowings		(181)	227		
Repayment of long-term debt		(648)	—		
Net transfer from Parent		—	228		
Distributions to members		(203)			
Repurchase of common units		(524)			
Other financing items, net		(5)	2		
Net cash flows from (used in) financing activities		(1,561)	457		
Effect of currency exchange rate changes on cash, cash equivalents and restricted cash		(6)	2		
Increase (decrease) in cash, cash equivalents and restricted cash		(1,412)	46		
Cash, cash equivalents and restricted cash, beginning of period		7,026	981		
Cash, cash equivalents and restricted cash, end of period	\$	5,614 \$	1,027		
Supplemental cash flows disclosures:					
Income taxes paid	\$	82 \$	48		
Interest paid	\$	72 \$	8		

See accompanying Notes to Unaudited Condensed Consolidated and Combined Financial Statements.

## NOTE 1. BASIS OF PRESENTATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

# DESCRIPTION OF THE BUSINESS

Baker Hughes, a GE company, LLC, a Delaware limited liability company (the Company, BHGE LLC, we, us, or our) and the successor to Baker Hughes Incorporated, a Delaware corporation (Baker Hughes) is a world-leading, fullstream oilfield technology provider that has a unique mix of equipment and service capabilities. We conduct business in more than 120 countries and employ approximately 64,000 employees.

On July 3, 2017, we completed the combination of the oil and gas business (GE O&G) of General Electric Company (GE) and Baker Hughes (the Transactions). GE owns approximately 62.5% of our common units and Baker Hughes, a GE company (BHGE) owns approximately 37.5% of our common units indirectly through two wholly owned subsidiaries.

# **BASIS OF PRESENTATION**

In connection with the Transactions, we entered into and are governed by an Amended & Restated Limited Liability Company Agreement, dated as of July 3, 2017 (the BHGE LLC Agreement). Under the BHGE LLC Agreement, EHHC Newco, LLC (EHHC), a wholly owned subsidiary of BHGE, is our sole managing member and BHGE is the sole managing member of EHHC. As our managing member, EHHC conducts, directs and exercises full control over all our activities, including our day-to-day business affairs and decision-making, without the approval of any other member. As such, EHHC is responsible for all our operational and administrative decisions and the day-to-day management of our business.

The Transactions were treated as a "reverse acquisition" for accounting purposes and, as such, the historical financial statements of the accounting acquirer, GE O&G, are the historical financial statements of the Company.

The accompanying unaudited condensed consolidated and combined financial statements of the Company have been prepared in accordance with accounting principles generally accepted in the United States of America (U.S. and such principles, U.S. GAAP) and pursuant to the rules and regulations of the SEC for interim financial information. All intercompany accounts and transactions have been eliminated. In the opinion of management, the condensed consolidated and combined financial statements reflect all adjustments (consisting of normal recurring adjustments) considered necessary for a fair presentation of the results of operations, financial position and cash flows of the Company and its subsidiaries for the periods presented and are not indicative of the results that may be expected for a full year.

The Company's financial statements have been prepared on a consolidated basis, effective July 3, 2017, following consummation of the Transactions. Under this basis of presentation, our financial statements consolidate all of our subsidiaries (entities in which we have a controlling financial interest, most often because we hold a majority voting interest). All subsequent periods will also be presented on a consolidated basis. For all periods prior to July 3, 2017, the Company's financial statements were prepared on a combined basis. The combined financial statements combine certain accounts of GE and its subsidiaries that were historically managed as part of its Oil & Gas business and contributed to BHGE LLC as part of the Transactions (refer to "Note 3. Business Acquisition" for further details on the Transactions). Additionally, it also includes certain assets, liabilities and results of operations of other businesses of GE that were also contributed to BHGE LLC as part of the Transactions on a fully retrospective basis (in accordance with the guidance applicable to transactions between entities under common control) based on their carrying values, as reflected in the accounting records of GE. The condensed consolidated and combined statements of income reflect intercompany expense allocations made to us by GE for certain corporate functions and for shared services provided by GE. See "Note 15. Related Party Transactions" for further information on expenses allocated by GE. The historical financial results in the condensed consolidated and combined financial statements presented may not be indicative of the results that would have been achieved had GE O&G operated as a separate, stand-alone entity during those periods.

The GE O&G numbers in the condensed consolidated and combined statements of income (loss) have been reclassed to conform to the current presentation. We believe that the current presentation is a more appropriate

presentation of the combined businesses. Merger and related costs includes all costs associated with the Transactions. Refer to "Note 3. Business Acquisition" for further details.

In the notes to unaudited condensed consolidated and combined financial statements, all dollar and unit amounts in tabulations are in millions of dollars and units, respectively, unless otherwise indicated. Certain columns and rows may not add due to the use of rounded numbers.

# SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Please refer to "Note 1. Basis of Presentation and Summary of Significant Accounting Policies," to our condensed consolidated and combined financial statements from our Annual Report on Form 10-K for the year ended December 31, 2017 (2017 Annual Report) for the discussion of our significant accounting policies. Please refer to 'New Accounting Standards Adopted' section of this Note for changes to our accounting policies.

# Cash, Cash Equivalents and Restricted Cash

As of March 31, 2018, and December 31, 2017, we had \$1,124 million, and \$1,190 million, respectively, of cash held in bank accounts that cannot be released, transferred or otherwise converted into a currency that is regularly transacted internationally, due to lack of market liquidity, capital controls or similar monetary or exchange limitations limiting the flow of capital out of the jurisdiction. These funds are available to fund operations and growth in these jurisdictions and we do not currently anticipate a need to transfer these funds to the U.S. Included in these amounts is \$655 million and \$764 million, as of March 31, 2018 and December 31, 2017, respectively, held on behalf of GE.

Cash, cash equivalents and restricted cash includes a total of \$836 million and \$997 million of cash at March 31, 2018 and December 31, 2017, respectively, held on behalf of GE, and a corresponding liability is reported in short-term borrowings. See "Note 15. Related Party Transactions" for further details.

As a result of adopting Financial Accounting Standards Board (FASB) Accounting Standards Update (ASU) No. 2016-18 *Statement of Cash Flows: Restricted Cash*, we reclassified our restricted cash of \$7 million from 'all other assets' to cash, cash equivalents and restricted cash as of December 31, 2017. At March 31, 2018 we continue to hold \$7 million of cash that is restricted in nature as it legally cannot be used unless certain conditions are satisfied by us.

# NEW ACCOUNTING STANDARDS ADOPTED

On January 1, 2018, we adopted the FASB ASU No. 2014-09, *Revenue from Contracts with Customers*, and the related amendments (ASC 606). We elected to adopt the new standard using the full retrospective method, where the standard was applied to each prior reporting period presented and the cumulative effect of applying the standard was recognized at January 1, 2016. This standard requires us to identify contractual performance obligations and determine whether revenue should be recognized at a point in time or over time based on when control of goods and services transfer to a customer. As a result, we changed the presentation of our financial statements, including: (1) timing of revenue recognition, and (2) changes in classification between revenue and costs. The standard has no cash impact and, as such, does not affect the economics of our underlying customer contracts. Our policy on recognizing revenue is as follows:

## **Revenue from Sale of Equipment**

#### Performance Obligations Satisfied Over Time

We recognize revenue on agreements for sales of goods manufactured to unique customer specifications, including long-term construction projects, on an over-time basis utilizing cost inputs as the measurement criteria in assessing the progress toward completion. Our estimate of costs to be incurred to fulfill our promise to a customer is based on our history of manufacturing or constructing similar assets for customers and is updated routinely to reflect changes in quantity or pricing of the inputs. We begin to recognize revenue on these contracts when the contract specific inventory becomes customized for a customer, which is reflective of our initial transfer of control of the incurred costs. We provide for potential losses on any of these agreements when it is probable that we will incur the loss.

Our billing terms for these over-time contracts vary, but are generally based on achieving specified milestones. The differences between the timing of our revenue recognized (based on costs incurred) and customer billings (based on contractual terms) results in changes to our contract asset or contract liability positions.

# Performance Obligations Satisfied at a Point In Time

We recognize revenue for non-customized equipment at the point in time that the customer obtains control of the good, which is no earlier than when the customer has physical possession of the product. Equipment for which we recognize revenue at a point in time include goods we manufacture on a standardized basis for sale to the market. We use proof of delivery for certain large equipment with more complex logistics associated with the shipment, whereas the delivery of other equipment is determined based on historical data of transit times between regions.

On occasion we sell products with a right of return. We use our accumulated experience to estimate and provide for such returns when we record the sale. In situations where arrangements include customer acceptance provisions based on seller or customer-specified objective criteria, we recognize revenue when we have concluded that the customer has control of the goods and that acceptance is likely to occur.

Our billing terms for these point in time equipment contracts vary, but are generally based on shipment of the goods to the customer.

#### **Revenue from Sale of Services**

# Performance Obligations Satisfied Over Time

We sell product services under long-term product maintenance or extended warranty agreements in our Turbomachinery & Process Solutions and Oilfield Equipment segments. These agreements require us to maintain the customers' assets over the service agreement contract terms, which generally range from 10 to 20 years. In general, these are contractual arrangements to provide services, repairs, and maintenance of a covered unit (drilling rigs, gas or steam turbine or a combined cycle). These services are performed at various times during the life of the contract, thus the costs of performing services are incurred on other than a straight-line basis. We recognize related sales based on the extent of our progress toward completion measured by actual costs incurred in relation to total expected costs. We provide for any loss that we expect to incur on any of these agreements when that loss is probable. BHGE utilizes historical customer data, prior product performance data, statistical analysis, third-party data, and internal management estimates to calculate contract-specific margins. In certain contracts, the total transaction price is variable based on customer utilization, which is excluded from the contract margin until the period that the customer has utilized to appropriately reflect the revenue activity in the period earned.

Our billing terms for these contracts are generally based on achieving certain milestones or upon the occurrence of a major maintenance event within the contract. The differences between the timing of our revenue recognized (based on costs incurred) and customer billings (based on contractual terms) results in changes to our contract asset or contract liability positions.

# Performance Obligations Satisfied at a Point In Time

We sell certain tangible products, largely spare equipment, through our services business. We recognize revenues for this equipment at the point in time that the customer obtains control of the good, which is at the point in time we deliver the spare part to the customer. Our billing terms for these point in time service contracts vary, but are generally based on shipment of the goods to the customer.

# Impact of Adoption

As a result of the adoption of the standard, the timing of revenue recognition on our long-term product service agreements is affected. Although we continue to recognize revenue over time on these contracts, there are changes to how contract modifications, termination clauses and purchase options are accounted for by us. In particular, under the previous standard, the cumulative impact from a contract modification on revenue already recorded is recognized in the period in which the modification is agreed. Under the new standard, the impact from certain types of modifications is recognized over the remaining life of the contract.

The change in historical periods to our statements of income (loss) related to the adoption of the standard is summarized below:

		Three Months Ended						Year Ended			
	Decemb	Sep per 31, 2017	otember 30, 2017	June 30, 201	March 31, 7 2017	,	Decem	ber 31, 2017 Decem	ber 31, 2016		
Revenue:											
Sales of goods	\$	86 \$	13	\$ 37	′\$    2	7	\$	163 \$	(26)		
Sales of services		(50)	(86)	(33	3) (7	4)		(243)	(161)		
Total revenue		36	(73)	2	(4	7)		(80)	(187)		
Operating loss		(14)	(64)	(6	i) (9	1)		(175)	(226)		
Net income (loss) and net income (loss) attributabl to BHGE, LLC	e	1	(84)	(10	)) (5	7)		(150)	(149)		

The increase (decrease) to our statement of financial position related to the adoption of the standard is summarized below:

	Decem	ber 31, 2017
ASSETS		
Current receivables, net	\$	1
Inventories, net		(83)
Contract and other deferred assets		(701)
Deferred income taxes		233
LIABILITIES AND EQUITY		
Progress collections and deferred income	\$	394
All other current liabilities		(64)
Deferred income taxes		(34)
All other liabilities		(83)
Total equity		(763)

The cumulative impact to our retained earnings (included in our net parent investment) as of January 1, 2016 was a reduction of \$432 million.

On January 1, 2018, we adopted the FASB ASU No. 2016-16, *Accounting for Income Taxes: Intra-Entity Asset Transfers of Assets Other than Inventory.* The ASU eliminated the deferral of tax effects of intra-entity asset transfers other than inventory. As a result, the tax expense from the intercompany sale of assets, other than inventory, and associated changes to deferred taxes are recognized when the sale occurs even though the pre-tax effects of the transaction have not been recognized. The effect of the adoption of the standard was an increase to retained earnings of \$67 million as of January 1, 2018 with no other impact to our financial statements. Future earnings will be reduced in total by this amount. The effect of the change on future transactions will depend on the nature and amount of future transactions as it will affect the timing of recognition of both tax expenses and tax benefits, with no change in the associated cash flows.

On January 1, 2018, we adopted the FASB ASU No. 2017-07, *Improving the Presentation of Net Periodic Pension Cost and Net Periodic Postretirement Benefit Cost*, which changed the income statement presentation of net periodic benefit cost by requiring separation between the service cost component and all other components. The service cost component is presented as an operating expense with other similar compensation costs arising for services rendered by the pertinent employees during the period. The non operating components are presented outside of income from operations.

The change in historical periods to our statements of income (loss) related to the adoption of ASU No. 2017-07 is summarized below:

		Three Month	s Ended	Year En	ded
	March	31, 2018	March 31, 2017	 December 31, 2017	December 31, 2016
Operating income (loss)	\$	(5) \$	2	\$ (1) \$	24
Non operating income (loss)		5	(2)	1	(24)

# NEW ACCOUNTING STANDARDS TO BE ADOPTED

In February 2018, the FASB issued ASU No. 2018-02, *Income Statement - Reporting Comprehensive Income (Topic 220): Reclassification of Certain Tax Effects from Accumulated Other Comprehensive Income*. The ASU provides that the stranded tax effects from the Tax Cuts and Jobs Act on the balance of other comprehensive earnings may be reclassified to retained earnings. The ASU is effective for periods beginning after December 15, 2018, with an election to adopt early. We are evaluating the effect of the standard on our financial statements.

In February 2016, the FASB issued ASU No. 2016-02, *Leases*. The new standard establishes a right-of-use (ROU) model that requires a lessee to record a ROU asset and a lease liability on the balance sheet for all leases with terms longer than 12 months. Leases will be classified as either finance or operating, with classification affecting the pattern of expense recognition. Similarly, lessors will be required to classify leases as sales-type, finance or operating, with classification affecting the pattern of income recognition. Classification for both lessees and lessors will be based on an assessment of whether risks and rewards as well as substantive control have been transferred through a lease contract. The new standard is effective for fiscal years beginning after December 15, 2018, including interim periods within those fiscal years, with early adoption permitted. A modified retrospective transition approach is required for leases existing at, or entered into after, the beginning of the earliest comparative period presented in the financial statements, with certain practical expedients available. While we continue to evaluate the effect of the standard on our ongoing financial reporting, we anticipate that the adoption of the ASU may materially affect our condensed consolidated and combined financial statements.

All other new accounting pronouncements that have been issued but not yet effective are currently being evaluated and at this time are not expected to have a material impact on our financial position or results of operations.

# NOTE 2. REVENUE RELATED TO CONTRACTS WITH CUSTOMERS

# DISAGGREGATED REVENUE

We disaggregate our revenue from contracts with customers by primary geographic markets.

	Three Months Ended March 31,							
Total Revenue	 2018	2017						
U.S.	\$ 1,483 \$	721						
Non-U.S.	3,916	2,343						
Total	\$ 5,399 \$	3,064						

#### **REMAINING PERFORMANCE OBLIGATION**

As of March 31, 2018, the aggregate amount of the transaction price allocated to the unsatisfied (or partially unsatisfied) performance obligations was \$21.3 billion. We expect to recognize revenue of approximately 45%, 60% and 90% of the total remaining performance obligations within 2, 5, and 15 years, respectively and the remaining thereafter.

As part of our adoption of ASC 606, we elected to not disclose the amount of transaction price allocated to remaining performance obligation for the periods prior to adoption.

# NOTE 3. BUSINESS ACQUISITION

On July 3, 2017, we closed the Transactions to combine GE O&G and Baker Hughes, creating a world-leading, fullstream oilfield technology provider that has a unique mix of equipment and service capabilities. The Transactions were executed using a partnership structure, pursuant to which GE O&G and Baker Hughes each contributed their operating assets to the Company. As a partnership, we are not subject to U.S. federal income tax under current U.S. tax laws. Our foreign subsidiaries, however, have incurred current and deferred foreign income taxes. As of March 31, 2018, GE holds an approximate 62.5% controlling interest in us and former Baker Hughes shareholders hold an approximate 37.5% interest through the ownership of 100% of Class A common stock of BHGE. GE holds its voting interest through Class B common stock in BHGE and its economic interest through a corresponding number of our common units.

Based on the relative voting rights of former Baker Hughes shareholders and GE immediately following completion of the Transactions, and after taking into consideration all relevant facts, GE O&G is considered to be the "acquirer" for accounting purposes. As a result, the Transactions are reported as a business combination using the acquisition method of accounting with GE O&G treated as the "acquirer" and Baker Hughes treated as the "acquired" company. The fair value of the consideration exchanged was \$24,798 million.

The tables below present the preliminary estimates of the fair value of assets acquired and liabilities assumed and the associated fair value of the noncontrolling interest related to the acquired net assets of Baker Hughes. The final determination of fair value for certain assets and liabilities will be completed as soon as the information necessary to complete the analysis is obtained. These amounts, which may differ materially from these preliminary estimates, will continue to be refined and will be finalized as soon as possible, but no later than one year from the acquisition date. The primary areas of the preliminary estimates that are not yet finalized relate to inventory, property, plant and equipment, identifiable intangible assets, equity-method investments, deferred income taxes, uncertain tax positions and noncontrolling interest associated with net assets acquired.

Preliminary identifiable assets acquired and liabilities assumed	Estimated f	air value at July 3, 2017
Assets		
Cash and equivalents	\$	4,133
Current receivables		2,342
Inventories		1,706
Property, plant and equipment		4,571
Intangible assets <sup>(1)</sup>		4,078
All other assets		1,596
Liabilities		
Accounts payable		(1,209)
Borrowings		(3,370)
Deferred income taxes <sup>(2)</sup>		(52)
Liabilities for pension and other postretirement benefits		(654)
All other liabilities		(1,421)
Total identifiable net assets	\$	11,720
Noncontrolling interest associated with net assets acquired		(76)
Goodwill <sup>(3)</sup>		13,154
Total purchase consideration	\$	24,798

(1) Intangible assets, as provided in the table below, are recorded at estimated fair value, as determined by management based on available information which includes a preliminary valuation. The estimated useful lives for intangible assets were determined based upon the remaining useful economic lives of the intangible assets that are expected to contribute directly or indirectly to future cash flows. We consider the Baker Hughes trade name to be an indefinite life intangible asset, which will not be amortized and will be subject to an annual impairment test.

	Estima	ted Fair Value	Estimated Weighted Average Life (Years)
Trade name - Baker Hughes	\$	2,100	Indefinite life
Customer relationships		1,320	15
Patents and technology		465	10
In-process research and development		70	Indefinite life
Capitalized software		62	3-7
Trade names - other		40	10
Favorable lease contracts & others		21	10
Total	\$	4,078	

<sup>(2)</sup> Includes approximately \$162 million of net deferred tax liabilities related to the estimated fair value of intangible assets included in the preliminary purchase consideration and approximately \$110 million of other net deferred tax assets, including non-U.S. loss carryforwards net of valuation allowances and offsetting liabilities for unrecognized benefits.

(3) Goodwill represents the excess of the total purchase consideration over fair value of the net assets recognized and represents the future economic benefits that we believe will result from combining the operations of GE O&G and Baker Hughes, including expected future synergies and operating efficiencies. Goodwill resulting from the Transactions has been preliminarily allocated to the Oilfield Services segment, of which \$67 million is deductible for tax purposes.

During the first quarter of 2018, the Company made measurement period adjustments to reflect facts and circumstances in existence as of the acquisition date. These adjustments resulted in an increase in goodwill of approximately \$376 million primarily due to a reduction in the step-up to fair value of property, plant and equipment of \$288 million and a reduction in intangible assets of \$45 million from prior quarter. As a result of the reduction in property, plant and equipment and intangible assets during the first quarter of 2018, we recorded an adjustment to depreciation and amortization expense of \$27 million that would have been recorded in previous interim reporting periods if the adjustment to the provisional amounts had been recognized at the acquisition date. In addition, we reclassified certain balances to conform to our current presentation.

#### **INCOME TAXES**

BHGE LLC is treated as a partnership for U.S. federal income tax purposes. As such, we are not subject to U.S. federal income tax under current U.S. tax laws. Our members are each required to take into account for U.S. federal income tax purposes their distributive share of the items of income, gain, loss and deduction, which generally includes our U.S. operations. BHGE and GE are each taxed on their distributive share of income and gain, whether or not a corresponding amount of cash or other property is distributed to them. For assets held indirectly by us through subsidiaries, the taxes attributable to those subsidiaries will be reflected in our condensed consolidated and combined financial statements.

# MERGER AND RELATED COSTS

During the three months ended March 31, 2018 and 2017, acquisition costs of \$46 million and \$66 million, respectively, were expensed as incurred and were reported as merger and related costs. Such costs include professional fees of advisors and integration and synergy costs related to the combination of Baker Hughes and GE O&G.

# UNAUDITED PRO FORMA INFORMATION

The following unaudited pro forma information has been presented as if the Transactions occurred on January 1, 2016. This information has been prepared by combining the historical results of GE O&G and historical results of Baker Hughes. The unaudited pro forma combined financial data for all periods presented were adjusted to give effect to pro forma events that 1) are directly attributable to the Transactions, 2) factually supportable, and 3) expected to have a continuing impact on the consolidated results of operations. The adjustments are based on information available to the Company at this time. Accordingly, the adjustments are subject to change and the impact of such changes may be material. The unaudited pro forma results do not include any incremental cost savings that may result from the integration.

The unaudited combined pro forma information is for informational purposes only and is not necessarily indicative of what the combined company's results actually would have been had the acquisition been completed as of the beginning of the periods as indicated. In addition, the unaudited pro forma information does not purport to project the future results of the combined company.

Significant adjustments to the pro forma information below include recognition of non-recurring direct incremental acquisition costs in 2016 and exclusion of those costs from all other periods presented; amortization associated with an estimate of the acquired intangible assets; depreciation associated with an estimate of the fair value step-up of property, plant and equipment; and reduction of interest expense for fair value adjustments to debt.

	Three Month	s Ended March 31, 2017
Revenue	\$	5,324
Net loss		(17)
Net loss attributable to the Company		(14)

# **NOTE 4. CURRENT RECEIVABLES**

Current receivables are comprised of the following:

	Ma	rch 31, 2018	December 31, 2017	
Customer receivables	\$	4,732 \$	4,700	
Related parties		813	914	
Other		788	844	
Total current receivables		6,333	6,458	
Less: Allowance for doubtful accounts		(346)	(330)	
Total current receivables, net	\$	5,987 \$	6,128	

Customer receivables are recorded at the invoiced amount. The "Other" category primarily consists of advance payments to suppliers, indirect taxes and other tax receivables.

# **NOTE 5. INVENTORIES**

Inventories, net of reserves of \$372 million and \$360 million as of March 31, 2018 and December 31, 2017, respectively, are comprised of the following:

Marc	ch 31, 2018 Decem	ber 31, 2017
\$	2,527 \$	2,577
	2,169	1,930
\$	4,696 \$	4,507
	\$	\$ 2,527 \$ 2,169

During the three months ended March 31, 2018 and 2017, we recorded \$61 million and \$15 million, respectively, of inventory impairments as a result of certain restructuring activities initiated by the Company. Charges for inventory impairments are reported in the "Cost of goods sold" caption of the condensed consolidated and combined statements of income (loss).

# NOTE 6. GOODWILL AND OTHER INTANGIBLE ASSETS

# GOODWILL

The changes in the carrying value of goodwill are detailed below by segment:

	Turbo- machinery &						
		Oilfield Services	Oilfield Equipment	Process Solutions	Digital Solutions	Total	
Balance at December 31, 2016, gross	\$	2,779	\$ 3,852 \$	\$ 1,814	\$ 1,989	\$ 10,434	
Accumulated impairment at December 31, 2016		(2,633)	(867)	—	(254)	(3,754)	
Balance at December 31, 2016		146	2,985	1,814	1,735	6,680	
Acquisition <sup>(1)</sup>		12,778	—	—	—	12,778	
Currency exchange and others		8	49	92	47	196	
Balance at December 31, 2017		12,932	3,034	1,906	1,782	19,654	
Purchase accounting adjustments (1)		376	—	—	—	376	
Currency exchange and others		28	33	41	27	129	
Balance at March 31, 2018	\$	13,336	\$ 3,067 \$	\$ 1,947	\$ 1,809	\$ 20,159	

<sup>(1)</sup> Includes goodwill associated with the acquisition of Baker Hughes. This amount and its allocations to segments are preliminary.

In addition to our annual impairment testing on July 1 each year, we also test goodwill for impairment between annual impairment testing dates whenever events or circumstances occur that, in our judgment, could more likely than not reduce the fair value of one or more reporting units below its carrying amount. In assessing the possibility that a reporting unit's fair value has been reduced below its carrying amount due to the occurrence of events or circumstances between annual impairment testing dates, we consider all available evidence, including (but not limited to) (i) the results of our impairment testing at the prior annual impairment testing date (in particular, the magnitude of the excess of fair value over carrying value observed), (ii) downward revisions to internal forecasts (and the magnitude thereof), if any, and (iii) declines in our market capitalization below our book value (and the magnitude and duration of those declines), if any. During the first quarter of 2018, we have not identified any events or circumstances that could more likely than not reduce the fair value of one or more of our reporting units below its carrying amount. However, there can be no assurances that further sustained declines in macroeconomic or business conditions affecting our industry and businesses (i) will not occur and, (ii) were they to occur, that those further sustained declines will not result in additional impairments in future periods.

As of March 31, 2018, we believe that the goodwill is recoverable for all the reporting units; however, there can be no assurances that the goodwill will not be impaired in future periods.

# **OTHER INTANGIBLE ASSETS**

Intangible assets are comprised of the following:

	March 31, 2018			December 31, 2017					
	 Gross Carrying Amount		Accumulated Amortization	Net		Gross Carrying Amount		Accumulated Amortization	Net
Technology	\$ 1,118	\$	(479) \$	639	\$	1,177	\$	(440) \$	737
Customer relationships	3,279		(877)	2,402		3,202		(819)	2,383
Capitalized software	1,138		(753)	385		1,130		(697)	433
Trade names and trademarks	726		(192)	534		757		(159)	598
Other	14		(1)	14		10		—	10
Finite-lived intangible assets	6,275		(2,302)	3,974		6,276		(2,115)	4,161
Indefinite-lived intangible assets $^{(1)}$	2,229		—	2,229		2,197		—	2,197
Total intangible assets	\$ 8,504	\$	(2,302) \$	6,203	\$	8,473	\$	(2,115) \$	6,358

<sup>(1)</sup> Indefinite-lived intangible assets are principally comprised of the Baker Hughes trade name.

Intangible assets are generally amortized on a straight-line basis with estimated useful lives ranging from 1 to 30 years. Amortization expense for the three months ended March 31, 2018 and 2017 was \$139 million and \$63 million, respectively. During the three months ended March 31, 2018, we incurred additional amortization expense of \$35 million due to the acquisition of Baker Hughes. In addition, we incurred \$37 million of accelerated amortization during the first quarter of 2018 related to trade names and technology that we will cease to use by the end of the second quarter of 2018 as a result of the combination of Baker Hughes and GE O&G. This decision is expected to generate an additional charge of \$34 million in the second quarter of 2018.

Estimated amortization expense for the remainder of 2018 and each of the subsequent five fiscal years is expected to be as follows:

Year	Estimated Amortization Expens
Remainder of 2018	\$ 338
2019	375
2020	348
2021	300
2022	266
2023	247

# NOTE 7. CONTRACT AND OTHER DEFERRED ASSETS

A majority of our long-term product service agreements relate to our Turbomachinery & Process Solutions segment. Contract assets reflect revenue earned in excess of billings on our long-term contracts to construct technically complex equipment, long-term product maintenance or extended warranty arrangements and other deferred contract related costs. Contract assets are comprised of the following:

	Marc	h 31, 2018	December 31, 2017
Long-term product service agreements	\$	615 \$	589
Long-term equipment contract revenue (1)		1,108	1,095
Contract assets (total revenue in excess of billings) (2)		1,723	1,684
Deferred inventory costs <sup>(3)</sup>		208	360
Contract and other deferred assets	\$	1,931 \$	2,044

<sup>(1)</sup> Reflects revenue earned in excess of billings on our long-term contracts to construct technically complex equipment.

- <sup>(2)</sup> Contract assets (total revenue in excess of billings) were \$1,233 million as of January 1, 2017.
- <sup>(3)</sup> Deferred inventory costs were \$276 million as of January 1, 2017, which represents cost deferral for shipped goods and other costs where the criteria for revenue recognition has not yet been met.

Revenue recognized in the three months ended March 31, 2018 and 2017 from performance obligations satisfied (or partially satisfied) in previous periods related to our long-term service agreements was approximately \$10 million and approximately \$30 million, respectively. This includes revenue recognized from revisions to cost or billing estimates that may affect a contract's total estimated profitability resulting in an adjustment of earnings.

# NOTE 8. PROGRESS COLLECTIONS AND DEFERRED INCOME

Contract liabilities include progress collections, which reflects billings in excess of revenue, and deferred income on our long-term contracts to construct technically complex equipment, long-term product maintenance or extended warranty arrangements. Contract liabilities are comprised of the following:

	Mare	ch 31, 2018 Dec	ember 31, 2017
Progress collections	\$	1,474 \$	1,456
Deferred income		202	319
Progress collections and deferred income (contract liabilities) <sup>(1)</sup>	\$	1,676 \$	1,775

<sup>(1)</sup> Progress collections and deferred income (contract liabilities) was \$2,038 million at January 1, 2017.

Revenue recognized for the three months ended March 31, 2018 and 2017 that was included in the contract liabilities at the beginning of the period was \$602 million and \$529 million, respectively.

# **NOTE 9. BORROWINGS**

Short-term and long-term borrowings are comprised of the following:

	March 31, 2018	December 31, 2017	
Short-term borrowings			
Short-term bank borrowings	\$ 124	\$ 171	
Current portion of long-term borrowings	_	639	
Short-term borrowings from GE	992	1,124	
Other borrowings	60	103	
Total short-term borrowings	\$ 1,176	\$ 2,037	
Long-term borrowings			
3.2% Senior Notes due August 2021	\$ 525	\$ 526	
2.773% Senior Notes due December 2022	1,245	1,244	
8.55% Debentures due June 2024	134	135	
3.337% Senior Notes due December 2027	1,343	1,342	
6.875% Notes due January 2029	303	308	
5.125% Notes due September 2040	1,310	1,311	
4.08% Senior Notes due December 2047	1,337	1,337	
Capital leases	79	87	
Other long-term borrowings	20	22	
Total long-term borrowings	6,296	6,312	
Total borrowings	\$ 7,472	\$ 8,349	

We have a five-year \$3 billion committed unsecured revolving credit facility (the 2017 Credit Agreement) with commercial banks maturing in July 2022. The 2017 Credit Agreement contains certain customary representations and warranties, certain affirmative covenants and no negative covenants. Upon the occurrence of certain events of default, our obligations under the 2017 Credit Agreement may be accelerated. Such events of default include payment defaults to lenders under the 2017 Credit Agreement, and other customary defaults. No such events of default have occurred. During the three months ended March 31, 2018, there were no borrowings under the 2017 Credit Agreement.

We have a commercial paper program under which it may issue from time to time up to \$3 billion in commercial paper with maturities of no more than 397 days. At March 31, 2018, we had no borrowings outstanding under the commercial paper program. The maximum combined borrowing at any time under both the 2017 Credit Agreement and the commercial paper program is \$3 billion.

In January 2018, we purchased all of the remaining outstanding 2018 Senior Notes of \$615 million for a total consideration of \$637 million. The carrying value of the 2018 Senior Notes was \$639 million, which includes \$24 million of fair value step-up from the Baker Hughes acquisition. As a result of the repurchase, we recorded a gain of \$2 million. Also in January 2018, we commenced an offering to exchange \$3,950 million of all the outstanding, unregistered senior notes that were issued in a private offering in December 2017, for identical, registered 2.773% Senior Notes due 2022, 3.337% Senior Notes due 2027 and 4.080% Senior Notes due 2047. The exchange offer was completed at the end of January 2018.

Concurrent with the Transactions associated with the acquisition of Baker Hughes on July 3, 2017, Baker Hughes Co-Obligor, Inc. became a co-obligor, jointly and severally with us, on our registered debt securities. This co-obligor is a 100%-owned finance subsidiary of us that was incorporated for the sole purpose of serving as a co-obligor of debt securities and has no assets or operations other than those related to its sole purpose. Baker Hughes Co-Obligor, Inc. is also a co-obligor of the \$3,950 million senior notes issued in December 2017 by us in a private placement and subsequently registered in January 2018.

The estimated fair value of total borrowings at March 31, 2018 and December 31, 2017 was \$7,320 million and \$8,466 million, respectively. For a majority of our borrowings the fair value was determined using quoted period-end market prices. Where market prices are not available, we estimate fair values based on valuation methodologies using current market interest rate data adjusted for our non-performance risk.

See "Note 15. Related Party Transactions" for additional information on the short-term borrowings from GE.

# NOTE 10. EMPLOYEE BENEFIT PLANS

Certain of our U.S. employees are covered under various U.S. GE employee benefit plans, including GE's retirement plans (pension, retiree health and life insurance, and savings benefit plans). In addition, certain United Kingdom (UK) employees participate in the GE UK Pension Plan. We are allocated relevant participation costs for these GE employee benefit plans as part of multi-employer plans. As such, we have not recorded any liabilities associated with our participation in these plans. Expenses associated with our participation in these plans was \$37 million and \$26 million in the three months ended March 31, 2018 and 2017, respectively.

In addition to these GE plans, certain of our employees are also covered by company sponsored employee defined benefit plans. These defined benefit plans include seven U.S. plans and six non-U.S. plans, primarily in the UK, Germany, and Canada, all with plan assets or obligations greater than \$20 million. We use a December 31 measurement date for these plans. These defined benefit plans generally provide benefits to employees based on formulas recognizing length of service and earnings.

The components of net periodic cost (benefit) of plans sponsored by us are as follows for the three months ended March 31:

	Pension Benefits			
	 2018	2017		
Service cost	\$ 5\$	3		
Interest cost	18	7		
Expected return on plan assets	(30)	(10)		
Amortization of prior service credit	_			
Amortization of net actuarial (gain) loss	2	3		
Net periodic cost (benefit)	\$ (5) \$	3		

The service cost component of the net periodic cost (benefit) is included in operating income (loss) and all other components are included in non operating income (loss) in our condensed consolidated and combined statements of income (loss).

# NOTE 11. INCOME TAXES

We are treated as a partnership for U.S. federal income tax purposes. As such, except for certain U.S. corporations owned by the Company, we are not subject to U.S. federal income tax under current U.S. tax laws. Our members are each required to take into account for U.S. federal income tax purposes their distributive share of our items of income, gain, loss and deduction, which generally includes the U.S. operations of both Baker Hughes and GE O&G. BHGE and GE are each taxed on their distributive share of income and gain, whether or not a corresponding amount of cash or other property is distributed to them. For assets held indirectly by us through subsidiaries, including both foreign and U.S., the taxes attributable to those subsidiaries are reflected in our condensed consolidated and combined financial statements.

On December 22, 2017, the U.S. enacted the Tax Cuts and Jobs Act (U.S. tax reform) that lowers the statutory tax rate on U.S. earnings, taxes historic foreign earnings previously deferred from U.S. taxation at a reduced rate of tax (transition tax), establishes a territorial tax system and enacts new taxes associated with global operations. The transition tax associated with our non-U.S. operations will be borne by our members. The impact of U.S. tax reform was recorded on a provisional basis as the legislation provides for additional guidance to be issued by the U.S. Department of the Treasury on several provisions including the computation of the transition tax which could impact the calculation of the transition tax charge and the revaluation of deferred taxes. In addition, analysis performed and conclusions reached as part of the tax return filing process and additional guidance on accounting for tax reform could affect the provisional amount. As part of purchase accounting for the Baker Hughes acquisition, we have made preliminary estimates of the fair value of assets acquired and liabilities assumed. Accordingly, changes to these estimates resulting from the finalization of the fair values may also require us to adjust the provisional impact of U.S. tax reform.

Additionally, as part of U.S. tax reform, the U.S. has enacted a tax on "base eroding" payments from the U.S. and a minimum tax on foreign earnings (global intangible low-taxed income) that would be borne by our members. Because aspects of the new law and the effect on our operations is uncertain and because aspects of the accounting rules associated with this provision have not been resolved, our members have not made a provisional accrual for the deferred tax aspects of this provision and consequently have not made an accounting policy election on the deferred tax treatment of this tax.

For the quarter ended March 31, 2018, income tax expense was \$38 million compared to tax expense of \$8 million in the first quarter of 2017. The difference between the U.S. statutory tax rate of 21% and the current effective rate is primarily due to higher tax expense of approximately \$58 million related to losses with no tax benefit. Since we are a partnership for U.S. federal tax purposes, any tax benefits associated with U.S. losses are recognized by our members and not reflected in our tax expense. The prior year quarter reflects 100% of the taxes associated with U.S. and non-U.S. earnings of the GE O&G business.

# NOTE 12. MEMBERS' EQUITY

#### **COMMON UNITS**

The BHGE LLC Agreement provides that initially there is one class of common units, which are currently held by BHGE, indirectly through EHHC and CFC Holdings, LLC (CFC Holdings), and by GE and certain indirectly wholly-owned subsidiaries of GE. If BHGE issues a share of Class A common stock, including in connection with an equity incentive or similar plan, we will also issue a corresponding common unit to BHGE or one of its direct subsidiaries. For the three months ended March 31, 2017, we issued 382 thousand common units to BHGE in connection with the issuance of Class A common stock by BHGE. As of March 31, 2017, GE owns approximately 62.5% of our common units and BHGE owns approximately 37.5% of the common units.

The following table presents the changes in number of common units outstanding (in thousands):

	Common Units Held by BHGE	Common Units Held by GE
Balance at December 31, 2017	422,208	706,985
Issue of units to BHGE under equity incentive plan	382	_
Repurchase of common units <sup>(1)</sup>	(6,290)	(10,524)
Balance at March 31, 2018	416,300	696,460

<sup>(1)</sup> On November 2, 2017, BHGE's board of directors authorized us to repurchase up to \$3 billion of our common units from BHGE and GE. During the three months ended March 31, 2018, we repurchased 16,814,293 units for a total consideration of \$500 million. At March 31, 2018, we had authorization remaining to repurchase up to approximately \$2 billion of common units from BHGE and GE.

# ACCUMULATED OTHER COMPREHENSIVE LOSS (AOCL)

The following tables present the changes in accumulated other comprehensive loss, net of tax:

	Investment Securities	Foreign Currency Translation Adjustments	Cash Flow Hedges	Benefit Plans	Accumulated Other Comprehensive Loss
Balance at December 31, 2017	\$ 1 \$	\$ (1,824)	\$ 2	\$ (60)	\$ (1,881)
Other comprehensive income (loss) before reclassifications	_	312	8	(3)	317
Amounts reclassified from accumulated other comprehensive income (loss)	_	_	_	_	_
Deferred taxes		—	(1)		(1)
Other comprehensive income (loss)	—	312	7	(3)	316
Less: Other comprehensive income (loss) attributable to noncontrolling interests	_	_	_	_	_
Balance at March 31, 2018	\$ 1 \$	\$ (1,512)	\$ 9	\$ (63)	\$ (1,565)

	Investment Securities	Foreign Currency Translation Adjustments	Cash Flow Hedges	Benefit Plans	Accumulated Other Comprehensive Loss
Balance at December 31, 2016	\$ _ \$	6 (1,795)	\$ (10) \$	6 (83)	\$ (1,888)
Other comprehensive income (loss) before reclassifications	39	49	(2)	(2)	84
Amounts reclassified from accumulated other comprehensive income (loss)	1	_	7	(2)	6
Deferred taxes	(14)	(3)	(1)	3	(15)
Other comprehensive income (loss)	26	46	4	(1)	75
Less: Other comprehensive income attributable to noncontrolling interests	_	_	_	2	2
Balance at March 31, 2017	\$ 26 \$	6 (1,749)	\$ (6) \$	6 (86)	\$ (1,815)

The amounts reclassified from accumulated other comprehensive loss during the three months ended March 31, 2018 and 2017 represent realized gains on investment securities, foreign exchange contracts on our cash flow hedges (see "Note 13. Financial Instruments" for additional details) and amortization of net actuarial gain (loss) and prior service credit, which are included in the computation of net periodic pension cost (see "Note 10. Employee Benefit Plans" for additional details). These reclassifications are recorded across the various cost and expense line items within the condensed consolidated and combined statements of income (loss).

# **NOTE 13. FINANCIAL INSTRUMENTS**

# **RECURRING FAIR VALUE MEASUREMENTS**

			March	31,	2018					De	cembe	er 31	L, 2017		
						l	Net								Net
	Le	vel 1	Level 2	l	_evel 3	Ва	lance	Level 1	_	Le۱	vel 2	L	evel 3	Ba	alance
Assets															
Derivatives	\$	_ \$	\$ 205	\$	_ \$	5	205 \$	÷ -	_	\$	150	\$	_	\$	150
Investment securities		75	_		326		401	8	31		8		304		393
Total assets		75	205		326		606	8	31		158		304		543
Liabilities															
Derivatives		_	(129)	)	—		(129)	-	_		(95)		_		(95)
Total liabilities	\$	_ \$	§ (129)	)\$	_ \$	5	(129) \$	\$-	_	\$	(95)	\$		\$	(95)

Our assets and liabilities measured at fair value on a recurring basis consists of derivative instruments and investment securities.

There were no transfers between Level 1, 2 and 3 during the three months ended March 31, 2018.

The following table provides a reconciliation of recurring Level 3 fair value measurements for investment securities:

Balance at December 31, 2017	\$ 304
Purchases	34
Proceeds at maturity	(12)
Balance at March 31, 2018	\$ 326

The most significant unobservable input used in the valuation of our Level 3 instruments is the discount rate. Discount rates are determined based on inputs that market participants would use when pricing investments, including credit and liquidity risk. An increase in the discount rate would result in a decrease in the fair value of our investment securities. There are no unrealized gains or losses recognized in the consolidated and combined statement of income (loss) on account of any Level 3 instrument still held at the reporting date. At March 31, 2018, we held \$156 million of these investment securities on behalf of GE.

		March 31, 2018						December 31, 2017								
	_	Amortized Cost		Gross Unrealized Gains	U	Gross Inrealized Losses	E	stimated Fair Value	ļ	Amortized Cost	ı	Gross Jnrealized Gains		Gross Inrealized Losses	Est	imated Fair Value
Investment securities																
Non-U.S. debt securities	\$	325	5\$	1	\$	—	\$	326	\$	310	\$	2	\$	—	\$	312
Equity securities		75	5	_		_		75		81				_		81
Total	\$	6 400	)\$	1	\$	_	\$	401	\$	391	\$	2	\$		\$	393

All of our non-U.S. debt securities are classified as available for sale instruments and mature within three years.

# FAIR VALUE DISCLOSURE OF FINANCIAL INSTRUMENTS

Our financial instruments include cash, cash equivalents and restricted cash, current receivables, investments, accounts payable, short and long-term debt, and derivative financial instruments. Except for long-term debt, the estimated fair value of these financial instruments at March 31, 2018 and December 31, 2017 approximates their carrying value as reflected in our condensed consolidated and combined financial statements. For further information on the fair value of our debt, see "Note 9. Borrowings."

#### DERIVATIVES AND HEDGING

We use derivatives to manage our risks and do not use derivatives for speculation.

The table below summarizes the fair value of all derivatives, including hedging instruments and embedded derivatives.

	March 31, 2018			December 31, 2017		
		Assets	(Liabilities)	Assets	(Liabilities)	
Derivatives accounted for as hedges						
Currency exchange contracts	\$	10 \$	;	6 \$	_	
Derivatives not accounted for as hedges						
Currency exchange contracts		195	(129)	144	(95)	
Total derivatives	\$	205 \$	6 (129) \$	150 \$	(95)	

Derivatives are classified in the captions "All other current assets," "All other assets," "All other current liabilities," and "All other liabilities" depending on their respective maturity date.

# **RISK MANAGEMENT STRATEGY**

We buy, manufacture and sell components and products as well as provide services across global markets. These activities expose us to changes in foreign currency exchange rates and commodity prices, which can adversely affect revenues earned and costs of operating our business. When the currency in which we sell equipment differs from the primary currency (known as its functional currency) and the exchange rate fluctuates, it will affect the revenue we earn on the sale. These sales and purchase transactions also create receivables and payables denominated in foreign currencies, along with other monetary assets and liabilities, which expose us to foreign currency gains and losses based on changes in exchange rates. Changes in the price of a raw material that we use in manufacturing can affect the cost of manufacturing. We use derivatives to mitigate or eliminate these exposures.

# FORMS OF HEDGING

# **Cash Flow Hedges**

We use cash flow hedging primarily to reduce or eliminate the effects of foreign exchange rate changes on purchase and sale contracts. Accordingly, the vast majority of our derivative activity in this category consists of currency exchange contracts. We also use commodity derivatives to reduce or eliminate price risk on raw materials purchased for use in manufacturing.

# **Economic Hedges**

These derivatives are not designated as hedges from an accounting standpoint (and therefore we do not apply hedge accounting to the relationship) but otherwise serve the same economic purpose as other hedging arrangements. Some economic hedges are used when changes in the carrying amount of the hedged item are already recorded in earnings in the same period as the derivative, making hedge accounting unnecessary. For some other types of economic hedges, changes in the fair value of the derivative are recorded in earnings currently but changes in the value of the forecasted foreign currency cash flows are only recognized in earnings when they occur. As a result, even though the derivative is an effective economic hedge, there is a net effect on earnings in each period due to differences in the timing of earnings recognition between the derivative and the hedged item. These derivatives are marked to fair value through earnings each period.

# NOTIONAL AMOUNT OF DERIVATIVES

The notional amount of a derivative is the number of units of the underlying (for example, the notional principal amount of the debt in an interest rate swap). A substantial majority of the outstanding notional amount of \$11.3 billion and \$10.2 billion at March 31, 2018 and December 31, 2017, respectively, is related to hedges of anticipated sales and purchases in foreign currency, commodity purchases, and contractual terms in contracts that are considered embedded derivatives and for intercompany borrowings in foreign currencies. We generally disclose derivative notional amounts on a gross basis to indicate the total counterparty risk. Where we have gross purchase and sale derivative contracts for a particular currency, we look to execute these contracts with the same counterparty to reduce our exposure. The corresponding net notional amounts were \$3.0 billion and \$3.3 billion at March 31, 2018 and December 31, 2017, respectively.

The table below provides additional information about how derivatives are reflected in our condensed consolidated and combined financial statements.

Carrying amount related to derivatives	March	31, 2018 Decem	ber 31, 2017
Derivative assets	\$	205 \$	150
Derivative liabilities		(129)	(95)
Net derivatives	\$	76 \$	55

# EFFECTS OF DERIVATIVES ON EARNINGS

All derivatives are marked to fair value on our condensed consolidated and combined statement of financial position, whether they are designated in a hedging relationship for accounting purposes or are used as economic hedges. As discussed in the previous sections, each type of hedge affects the financial statements differently. In some economic hedges, both the hedged item and the hedging derivative offset in earnings in the same period. In other economic hedges, the hedged item and the hedging derivative offset in earnings in different periods. In cash flow, the effective portion of the hedging derivative is offset in separate components of equity and ineffectiveness is recognized in earnings. The table below summarizes these offsets and the net effect on pre-tax earnings.

	Three Months Ended March 31,							
		2018			2017			
	Cash Hedg	-	Economic Hedges		sh Flow edges	Economic Hedges		
Effect on hedging instrument	\$	(8) \$	17	\$	2 \$	(8)		
Effect on underlying		8	(15)		(2)	9		
Effect on earnings (1)		_	2		_	1		

<sup>(1)</sup> For cash flow hedges, the effect on earnings, if any, is primarily related to ineffectiveness. For economic hedges on forecasted transactions, the effect on earnings is substantially offset by future earnings on economically hedged items.

Changes in the fair value of cash flow hedges are recorded in a separate component of equity (referred to below as Accumulated Other Comprehensive Income, or AOCI) and are recorded in earnings in the period in which the hedged transaction occurs. The table below summarizes this activity by hedging instrument.

		Three Months Ended March 31,					
	201	8 20	17	2018	2017		
	Gain (los	Gain (loss) reclassified fro Gain (loss) recognized in AOCI AOCI to earnings					
Currency exchange contracts	\$	8 \$	(2) \$	— \$	(7)		

We expect to transfer \$7 million to earnings as an expense in the next 12 months contemporaneously with the earnings effects of the related forecast transactions. At March 31, 2018 and December 31, 2017, the maximum term of derivative instruments that hedge forecast transactions was two-years and three-years, respectively. See

"Note 12. Members' Equity" for additional information about reclassification out of accumulated other comprehensive income.

For cash flow hedges, the amount of ineffectiveness in the hedging relationship and amount of the changes in fair value of the derivatives that are not included in the measurement of ineffectiveness were insignificant for each reporting period.

# COUNTERPARTY CREDIT RISK

Fair values of our derivatives can change significantly from period to period based on, among other factors, market movements and changes in our positions. We manage counterparty credit risk (the risk that counterparties will default and not make payments to us according to the terms of our agreements) on an individual counterparty basis.

# **NOTE 14. SEGMENT INFORMATION**

Our operating segments are organized based on the nature of markets and customers. We report our operating results through four operating segments as described below.

# **OILFIELD SERVICES**

Oilfield Services provides products and services for onshore and offshore operations across the lifecycle of a well, ranging from drilling, evaluation, completion, production and intervention. Products and services include diamond and tri-cone drill bits, drilling services, including directional drilling technology, measurement while drilling & logging while drilling, downhole completion tools and systems, wellbore intervention tools and services, wireline services, drilling and completions fluids, oilfield and industrial chemicals, pressure pumping, and artificial lift technologies, including electrical submersible pumps.

# **OILFIELD EQUIPMENT**

Oilfield Equipment provides a broad portfolio of products and services required to facilitate the safe and reliable flow of hydrocarbons from the subsea wellhead to the surface. Products and services include pressure control equipment and services, subsea production systems and services, drilling equipment, and flexible pipeline systems. Oilfield Equipment designs and manufactures onshore and offshore drilling and production systems and equipment for floating production platforms and provides a full range of services related to onshore and offshore drilling activities.

# **TURBOMACHINERY & PROCESS SOLUTIONS**

Turbomachinery & Process Solutions provides equipment and related services for mechanical-drive, compression and power-generation applications across the oil and gas industry as well as products and services to serve the downstream segments of the industry including refining, petrochemical, distributed gas, flow and process control and other industrial applications. The Turbomachinery & Process Solutions portfolio includes drivers (aero-derivative gas turbines, heavy-duty gas turbines and synchronous and induction electric motors), compressors (centrifugal and axial, direct drive high speed, integrated, subsea compressors, turbo expanders and reciprocating), turn-key solutions (industrial modules and waste heat recovery), pumps, valves, and compressed natural gas (CNG) and small-scale liquefied natural gas (LNG) solutions used primarily for shale oil and gas field development.

# **DIGITAL SOLUTIONS**

Digital Solutions provides equipment and services for a wide range of industries, including oil & gas, power generation, aerospace, metals, and transportation. The offerings include sensor-based measurement, non-destructive testing and inspection, turbine, generator and plant controls and condition monitoring, as well as pipeline integrity solutions.

# SEGMENT RESULTS

Summarized financial information is shown in the following tables. Consistent accounting policies have been applied by all segments within the Company, for all reporting periods. The current period results may not be comparable to prior periods as the current period includes the results of Baker Hughes.

	Three Months Ended March 31,					
Segments revenue		2018	2017			
Oilfield Services	\$	2,678 \$	212			
Oilfield Equipment		664	716			
Turbomachinery & Process Solutions		1,460	1,644			
Digital Solutions		598	491			
Total	\$	5,399 \$	3,064			

The performance of our operating segments is evaluated based on segment operating income (loss), which is defined as income (loss) before income taxes and equity in loss of affiliate and before the following: net interest expense, net other non operating income (loss), corporate expenses, restructuring, impairment and other charges, inventory impairments, merger and related costs and certain gains and losses not allocated to the operating segments.

	Three Months Ended March 31,						
Segment income (loss) before income taxes		2018	2017				
Oilfield Services	\$	141 \$	(57)				
Oilfield Equipment		(6)	50				
Turbomachinery & Process Solutions		119	252				
Digital Solutions		73	84				
Total segment		327	329				
Corporate		(98)	(120)				
Inventory impairment <sup>(1)</sup>		(61)	(15)				
Restructuring, impairment and other		(162)	(42)				
Merger and related costs		(46)	(66)				
Other non operating income, net		2	8				
Interest expense, net		(46)	(20)				
Total	\$	(85) \$	74				

<sup>(1)</sup> Charges for inventory impairments are reported in the "Cost of goods sold" caption of the condensed consolidated and combined statements of income (loss).

## NOTE 15. RELATED PARTY TRANSACTIONS

Following the Transactions, GE and its affiliates have provided and continue to provide a variety of services to us.

In connection with the Transactions on July 3, 2017, we entered into various agreements with GE and its affiliates that govern our relationship with GE following the Transactions including an Intercompany Services Agreement pursuant to which GE and its affiliates and the Company provide certain services to each other. GE provides certain administrative services, GE proprietary technology and use of certain GE trademarks in consideration for a payment of \$55 million per year. Costs of \$14 million related to the Intercompany Services Agreement were incurred during the three months ended March 31, 2018. GE may also provide us with certain additional administrative services under the Intercompany Services Agreement, not included as consideration for the \$55 million per year payment, and the fees for such services are based on actual usage of such services and historical GE intercompany pricing. In addition, we provide GE and its affiliates with confidential access to certain of our proprietary technology and related developments and enhancements thereto related to GE's operations, products or service offerings.

Prior to the Transactions, GE and its affiliates provided a variety of services and funding to us. The cost of these services was either (a) recognized through our allocated portion of GE's corporate overhead; or (b) billed directly to us. Costs of \$38 million for the three months ended March 31, 2017 were recorded in our condensed consolidated and combined statement of income (loss) in respect of services provided by GE and its affiliates prior to the close of the Transactions.

We sold \$100 million and \$149 million of products and services to GE and its affiliates during the three months ended March 31, 2018 and 2017, respectively. Purchases from GE and its affiliates were \$403 million and \$346 million during the three months ended March 31, 2018 and 2017, respectively.

# **EMPLOYEE BENEFITS**

Certain of our employees are covered under various GE sponsored employee benefit plans, including GE's retirement plans (pension, retiree health and life insurance, and savings benefit plans) and active health and life insurance benefit plans. Further details are provided in "Note 10. Employee Benefit Plans."

# **RELATED PARTY BALANCES**

In connection with the Transactions, we were required to repay any cash in excess of \$100 million, net of any third-party debt in GE O&G, to GE. We continue to hold this cash on behalf of GE as such cash cannot be released, transferred or otherwise converted into a non-restricted market currency due to the lack of market liquidity, capital controls or similar monetary or exchange limitations by a Government entity of the jurisdiction in which such cash is situated. Accordingly, on July 3, 2017, we executed a promissory note with GE. There is no maturity date on the promissory note, but we remain obligated to repay GE such excess cash together with any income or loss we may incur on it, therefore, this obligation is reflected as short-term borrowings. As of March 31, 2018, of the amount due to GE of \$992 million, \$836 million was held in the form of cash and \$156 million was held in the form of investment securities. A corresponding liability is reported in short-term borrowings in the condensed consolidated and combined statements of financial position.

Additionally, the Company has \$556 million and \$575 million of accounts payable at March 31, 2018 and December 31, 2017, respectively, for services provided by GE in the ordinary course of business. The Company has \$122 million of current receivables at March 31, 2018 from BHGE.

# TRADE PAYABLES ACCELERATED PAYMENT PROGRAM

Our North American operations participate in accounts payable programs with GE Capital. Invoices are settled with vendors per our payment terms to obtain cash discounts. GE Capital provides funding for the period from the date at which an invoice is eligible for a cash discount through the final termination date for invoice settlement. Our liability associated with the funded participation in the accounts payable programs, which is presented as accounts

payable within the condensed consolidated and combined statements of financial position, was \$346 million and \$293 million as of March 31, 2018 and December 31, 2017, respectively.

# PARENT'S NET INVESTMENT

At March 31, 2017, the remainder of GE's total investment, in excess of our debt from GE, is reflected as equity under the caption "Parent's net investment" in our condensed consolidated and combined statements of changes in equity. At March 31, 2018, GE's equity ownership is reflected in noncontrolling interest in our condensed consolidated and combined statements of equity and financial position.

# OTHER

Prior to the Transactions, GE provided guarantees, letters of credit, and other support arrangements on our behalf. We provide guarantees to GE Capital on behalf of some customers who have entered into financing arrangements with GE Capital.

# **INCOME TAXES**

At closing, BHGE, GE and BHGE LLC entered into a Tax Matters Agreement. The Tax Matters Agreement governs the administration and allocation between the parties of tax liabilities and benefits arising prior to, as a result of, and subsequent to the Transactions, including certain restructuring transactions in connection therewith, and the respective rights, responsibilities and obligations of GE and BHGE, with respect to various other tax matters. GE is responsible for certain taxes related to the formation of the transaction undertaken by GE and Baker Hughes and their respective subsidiaries. GE has assumed approximately \$33 million of tax obligations of Baker Hughes related to the formation of the transaction.

Following the closing of the Transactions, BHGE or BHGE LLC (or their respective subsidiaries) may be included in group tax returns with GE. To the extent included in such group tax returns, (i) BHGE or BHGE LLC is required to make tax sharing payments to GE in an amount intended to approximate the amount that such entity would have paid if it had not been included in such group tax returns and had filed separate tax returns, and (ii) GE is required to pay BHGE or BHGE LLC to the extent such separate tax returns include net operating losses that are used to reduce taxes payable by GE with respect to the applicable group tax return.

The Tax Matters Agreement also provides for the sharing of certain tax benefits (i) arising from the Transactions, including restructuring transactions, and (ii) resulting from allocations of tax items by BHGE LLC. GE is entitled to 100% of these tax benefits to the extent that GE has borne certain taxes related to the formation of the transaction. Thereafter, these tax benefits will be shared by GE and BHGE in accordance with their economic ownership of BHGE LLC, which will initially be approximately 62.5% and approximately 37.5%, respectively. The sharing of tax benefits generally is expected to result in cash payments by BHGE LLC to its members. Any such cash payments may be subject to adjustment based on certain subsequent events, including tax audits or other determinations as to the availability of the tax benefits with respect to which such cash payments were previously made.

# NOTE 16. COMMITMENTS AND CONTINGENCIES

# LITIGATION

We are subject to a number of lawsuits and claims arising out of the conduct of our business. The ability to predict the ultimate outcome of such matters involves judgments, estimates and inherent uncertainties. We record a liability for those contingencies where the incurrence of a loss is probable and the amount can be reasonably estimated, including accruals for self-insured losses which are calculated based on historical claim data, specific loss development factors and other information.

A range of total possible losses for all litigation matters cannot be reasonably estimated. Based on a consideration of all relevant facts and circumstances, we do not expect the ultimate outcome of currently pending lawsuits or claims against us, other than those discussed below, will have a material adverse effect on our financial

position, results of operations or cash flows, however, there can be no assurance as to the ultimate outcome of these matters.

With respect to the litigation matters below, if there was an adverse outcome individually or collectively, there could be a material impact on our business, financial condition and results of operations expected for the year. These litigation matters are subject to inherent uncertainties and management's view of these matters may change in the future. Therefore, there can be no assurance as to the ultimate outcome of these matters.

During 2014, we received notification from a customer related to a possible equipment failure in a natural gas storage system in Northern Germany, which includes certain of our products. We are currently investigating the cause of the possible failure and, if necessary, possible repair and replacement options for our products. Similar products were utilized in other natural gas storage systems for this and other customers. The customer initiated arbitral proceedings against us on June 19, 2015, under the rules of the German Institute of Arbitration e.V. (DIS). On August 3, 2016, the customer amended its claims and now alleges damages of approximately \$224 million plus interest at an annual rate of prime + 5%. Hearings before the arbitration panel were held January 16, 2017 through January 23, 2017, and March 20, 2017 through March 21, 2017. In addition, on September 21, 2015, TRIUVA Kapitalverwaltungsgesellschaft mbH filed a lawsuit in the United States District Court for the Southern District of Texas, Houston Division against the Company and Baker Hughes Oilfield Operations, Inc. alleging that the plaintiff is the owner of gas storage caverns in Etzel, Germany in which the Company provided certain equipment in connection with the development of the gas storage caverns. The plaintiff further alleges that the Company supplied equipment that was either defectively designed or failed to warn of risks that the equipment posed, and that these alleged defects caused damage to the plaintiff's property. The plaintiff seeks recovery of alleged compensatory and punitive damages of an unspecified amount, in addition to reasonable attorneys' fees, court costs and pre-judgment and post-judgment interest. The allegations in this lawsuit are related to the claims made in the June 19, 2015 German arbitration referenced above. At this time, we are not able to predict the outcome of these claims.

On July 31, 2015, Rapid Completions LLC filed a lawsuit in federal court in the Eastern District of Texas against Baker Hughes Incorporated, Baker Hughes Oilfield Operations, Inc., and others claiming infringement of U.S. Patent Nos. 6,907,936; 7,134,505; 7,543,634; 7,861,774; and 8,657,009. On August 6, 2015, Rapid Completions amended its complaint to allege infringement of U.S. Patent No. 9,074,451. On September 17, 2015, Rapid Completions and Packers Plus Energy Services Inc. sued Baker Hughes Canada Company in the Canada Federal Court on the related Canadian patent 2,412.072. On April 1, 2016, Rapid Completions removed U.S. Patent No. 6,907,936 from its claims in the lawsuit. On April 5, 2016, Rapid Completions filed a second lawsuit in federal court in the Eastern District of Texas against Baker Hughes Incorporated, Baker Hughes Oilfield Operations, Inc. and others claiming infringement of U.S. Patent No. 9,303,501. These patents relate primarily to certain specific downhole completions equipment. The plaintiff has requested a permanent injunction against further alleged infringement, damages in an unspecified amount, supplemental and enhanced damages, and additional relief such as attorney's fees and costs. During August and September 2016, the United States Patent and Trademark Office (USPTO) agreed to institute an inter-partes review of U.S. Patent Nos 7,861,774; 7,134,505; 7,534,634; 6,907,936; 8,657,009; and 9,074,451. On August 29, 2017, the USPTO issued its final written decisions in the inter-partes reviews of U.S. Patent Nos. 8,657,009 and 9,074,451 finding that all claims of those patents were unpatentable. On August 31, 2017, the USPTO issued its final written decision in the inter-partes review of U.S. Patent 6,907,936 - the patent dropped from the lawsuit by the plaintiffs - finding that all claims of this patent were patentable. On October 27, 2017, Rapid Completions filed its notices of appeal of the USPTO's final written decision in the inter-partes review of U.S. Patent Nos. 8,657,009 and 9,074,451. Trial on the validity of asserted claims from Canada patent 2,412,072, was completed March 9, 2017. On December 7, 2017, the Canadian Court issued its judgment finding the patent claims asserted from Canada patent 2,412,072 against Baker Hughes Canada Company were invalid. On January 5, 2018. Rapid Completions filed its Notice of Appeal of the Canadian Court's judgment of invalidity. At this time, we are not able to predict the outcome of these claims.

Following consummation of the Transactions, two purported holders of shares of Baker Hughes common stock, representing a total of 1,875,000 shares of common stock of Baker Hughes, filed petitions in the Court of Chancery of the State of Delaware seeking appraisal for their shares pursuant to Section 262 of the Delaware General Corporation Law. The action is captioned as follows: *GKC Strategic Value Master Fund, LP F/K/A GKC Appraisal* 

*Rights Master Fund, LP and Walleye Trading LLC v. Baker Hughes Incorporated*, Case No. 2017-0769. At this time, we are not able to predict the outcome of this action.

On February 17, 2017, GE Infrastructure Sensing, Inc. (now known as GE Infrastructure Sensing, LLC) (GEIS), a subsidiary of the Company, was served with a lawsuit filed in the Eastern District of New York by a company named Saniteq LLC claiming compensatory damages totaling \$500 million plus punitive damages of an unspecified amount. The complaint is captioned *Saniteq LLC v. GE Infrastructure Sensing, Inc.*, No. 17-cv-771 (E.D.N.Y 2017). The complaint generally alleges that GEIS breached a contract being negotiated between the parties and misappropriated unspecified trade secrets. At this time, we are not able to predict the outcome of these claims.

In January 2013, INEOS and Naphtachimie initiated expertise proceedings in Aix-en-Provence, France arising out of a fire at a chemical plant owned by INEOS in Lavera, France, which resulted in a 15-day plant shutdown and destruction of a steam turbine, which was part of a compressor train owned by Naphtachimie. The most recent quantification of the alleged damages is €250 million. Two of the Company's subsidiaries (and 17 other companies) were notified to participate in the proceedings. The proceedings are ongoing, and at this time, there is no indication that the Company's subsidiaries were involved in the incident. Although the outcome of the claims remains uncertain, BHGE's insurer has accepted coverage and is defending the Company in the expertise proceeding.

In late November 2017, staff of the Boston office of the SEC notified GE that they are conducting an investigation of GE's revenue recognition practices and internal controls over financial reporting related to long-term service agreements. The scope of the SEC's request may include some BHGE contracts, expected to be mainly in our TPS business. We have provided documents to GE and are cooperating with them in their response to the SEC. At this time, we are not able to predict the outcome of this review.

The Company is reporting the following matter in compliance with SEC requirements to disclose environmental proceedings where the government is a party potentially involving monetary sanctions of \$100,000 or greater. As previously reported, in January 2018, Kern County California issued an administrative order with a proposed penalty of \$130,000 for alleged violations of process safety management regulations at a manufacturing facility in Taft, California that is indirectly owned by Baker Hughes, a GE company. The matter was resolved in March 2018 with a final penalty amount of \$80,000.

We insure against risks arising from our business to the extent deemed prudent by our management and to the extent insurance is available, but no assurance can be given that the nature and amount of that insurance will be sufficient to fully indemnify us against liabilities arising out of pending or future legal proceedings or other claims. Most of our insurance policies contain deductibles or self-insured retentions in amounts we deem prudent and for which we are responsible for payment. In determining the amount of self-insurance, it is our policy to self-insure those losses that are predictable, measurable and recurring in nature, such as claims for automobile liability, general liability and workers compensation.

# **PRODUCT WARRANTIES**

We provide for estimated product warranty expenses when we sell the related products. Because warranty estimates are forecasts that are based on the best available information, primarily historical claims experience, claims costs may differ from amounts provided. An analysis of changes in the liability for product warranties are as follows:

Balance at December 31, 2017, and 2016, respectively	\$ 164 \$	74
Provisions	10	6
Expenditures	(7)	(12)
Other	2	_
Balance at March 31, 2018, and 2017, respectively	\$ 169 \$	68

#### OTHER

In the normal course of business with customers, vendors and others, we have entered into off-balance sheet arrangements, such as surety bonds for performance, letters of credit and other bank issued guarantees, which totaled approximately \$3.7 billion at March 31, 2018. It is not practicable to estimate the fair value of these financial instruments. None of the off-balance sheet arrangements either has, or is likely to have, a material effect on our financial position, results of operations or cash flows.

# NOTE 17. RESTRUCTURING, IMPAIRMENT AND OTHER

We recorded restructuring, impairment and other charges of \$162 million and \$42 million during the three months ended March 31, 2018 and 2017, respectively. Details of these charges are discussed below.

# **RESTRUCTURING AND IMPAIRMENT CHARGES**

In the current and prior periods, we approved various restructuring plans globally, mainly to consolidate manufacturing and service facilities, rationalize product lines and rooftops, and reduce headcount across various functions. As a result, we recognized a charge of \$125 million and \$35 million for the three months ended March 31, 2018 and 2017, respectively. These restructuring initiatives will generate charges post March 31, 2018, and the related estimated remaining charges are approximately \$173 million.

The amount of costs not included in the reported segment results is as follows:

	Thre	Three Months Ended March 31,		
	2	018	2017	
Oilfield Services	\$	59 \$	12	
Oilfield Equipment		12	1	
Turbomachinery & Process Solutions		28	10	
Digital Solutions		9	10	
Corporate		17	2	
Total	\$	125 \$	35	

These costs were primarily related to product line terminations, plant closures and related expenses such as property, plant and equipment impairments, contract terminations and costs of assets' and employees' relocation, employee-related termination benefits, and other incremental costs that were a direct result of the restructuring plans.

	Thre	Three Months Ended March 31,		
	2	2018	2017	
Property, plant & equipment, net	\$	19 \$	10	
Employee-related termination expenses		83	15	
Asset relocation costs		5	3	
Environmental remediation costs		3	3	
Contract termination fees		7	1	
Other incremental costs		8	3	
Total	\$	125 \$	35	

# **OTHER CHARGES**

Other charges included in "Restructuring, impairment and other" of the condensed consolidated and combined statements of income (loss) were \$37 million and \$7 million in the three months ended March 31, 2018 and 2017, respectively. During the three months ended March 31, 2018, other charges comprised of accelerated amortization related to trade names and technology that we will cease to use by the end of the second quarter of 2018 as a result of the combination of Baker Hughes and GE O&G. This decision is expected to generate an additional charge of \$34 million in the second quarter of 2018. During the three months ended March 31, 2017, other charges include currency devaluation charges of \$6 million largely driven by significant currency devaluations in Angola and Nigeria.

#### ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

Management's Discussion and Analysis of Financial Condition and Results of Operations (MD&A) should be read in conjunction with the condensed consolidated and combined financial statements and the related notes included in Item 1 thereto.

#### **EXECUTIVE SUMMARY**

On July 3, 2017, we closed the Transactions to combine GE O&G and Baker Hughes, creating a fullstream oilfield technology provider that has a unique mix of integrated oilfield products, services and digital solutions. The Transactions were executed using a partnership structure, pursuant to which GE O&G and Baker Hughes each contributed their operating assets to the Company. GE holds an approximate 62.5% controlling interest in us and former Baker Hughes shareholders hold an approximate 37.5% interest through the ownership of 100% of Class A common stock of BHGE. GE's interest is held through a voting interest of Class B Common Stock in BHGE and its economic interest through a corresponding number of our common units. The results of operations for the Company include the results of Baker Hughes from July 3, 2017 onward, therefore, the current period results and balances may not be comparable to prior periods. The majority of the Baker Hughes business operations are included in the Oilfield Services segment. We operate through our four business segments: Oilfield Services (OFS), Oilfield Equipment (OFE), Turbomachinery & Processing Solutions (TPS), and Digital Solutions (DS). As of March 31, 2018, BHGE LLC employs approximately 64,000 employees and operates in more than 120 countries.

In the first quarter of 2018, we generated revenue of \$5,399 million, compared to \$3,064 million for the first quarter of 2017. The increase in revenue was driven primarily by OFS as a result of the acquisition of Baker Hughes, and to a lesser extent, by DS partially offset by declines in TPS and OFE. Loss before income taxes and equity in loss of affiliate was \$85 million for the first quarter of 2018, and included restructuring and impairment charges of \$162 million and merger and related costs of \$46 million. These restructuring and impairment charges were recorded as a result of our continued actions to adjust our operations and cost structure to reflect reduced activity levels. For the first quarter of 2017, income before income taxes and equity in loss of affiliate was \$74 million, which also included restructuring and impairment charges of \$42 million, and merger and related costs of \$66 million.

# OUTLOOK

Our business is exposed to a number of different macro factors, which influence our expectations and outlook. All of our outlook expectations are purely based on the market as we see it today, and are subject to changing conditions in the industry.

- North America onshore activity: in the first quarter of 2018, we experienced an acceleration in rig count growth, as compared to the first quarter of 2017. We expect the increased activity in North America to continue to grow in 2018, however, at a slower pace than seen in the last few quarters. We remain optimistic about the outlook.
- International onshore activity: we have seen a moderate increase in rig count activity in the first quarter of 2018 and expect this growth to continue for the remainder of the year, at a moderate rate. We have seen signs of improvement with the increase in commodity prices, but due to continued volatility, we remain cautious as to growth expectations.
- Offshore projects: although commodity prices increased in the last quarter, we have yet to see a change in customer spending behavior, as a result of continued oil price volatility. We expect final investment decisions to continue to remain fluid. Subsea tree awards increased in 2017, and we expect tree awards to increase in 2018, but still at levels significantly below prior 2012 & 2013 peaks, as customers continue to remain cautious with regards to major capital expenditures for the near term.
- Liquefied Natural Gas (LNG) projects: we believe the market continues to be oversupplied, and will remain in its current state for the
  next few years. We expect some final investment decisions to move forward in the short term. We do, however, view the long term
  economics of the LNG industry as positive given our outlook for supply and demand.

Refinery, petrochemical and industrial projects: in refining, we believe large, complex refineries should gain advantage in a more competitive, oversupplied landscape in 2018 as the industry globalizes and refiners position to meet local demand and secure export potential. In petrochemicals, we continue to see healthy demand and cost-advantaged supply driving projects forward in 2018. The industrial market continues to grow as outdated infrastructure is replaced, policy changes come into effect and power is decentralized. We continue to see growing demand across these markets in 2018.

We have other segments in our portfolio that are more correlated with different industrial metrics such as our Digital Solutions business. Overall, we believe our portfolio is uniquely positioned to compete across the value chain, and deliver unique solutions for our customers. We remain optimistic about the long-term economics of the industry, but are continuing to operate with flexibility given our expectations for volatility and changing assumptions in the near term.

In 2016, solar and wind net additions exceeded coal and gas for the first time. This also occurred in 2017. Governments may change or may not continue incentives for renewable energy additions. In the long term, renewables' cost decline may accelerate to compete with new-built fossil capacity, however, we do not anticipate any significant impacts to our business in the foreseeable future.

Despite the near-term volatility, the long-term outlook for our industry remains strong. We believe the world's demand for energy will continue to rise, and the supply of energy will continue to increase in complexity, requiring greater service intensity and more advanced technology from oilfield service companies. As such, we remain focused on delivering innovative cost-efficient solutions that deliver step changes in operating and economic performance for our customers.

# **BUSINESS ENVIRONMENT**

The following discussion and analysis summarizes the significant factors affecting our results of operations, financial condition and liquidity position as of and for the three months ended March 31, 2018 and 2017, and should be read in conjunction with the consolidated and combined financial statements and related notes of the Company.

We operate in more than 120 countries helping customers find, evaluate, drill, produce, transport and process hydrocarbon resources. Our revenue is predominately generated from the sale of products and services to major, national, and independent oil and natural gas companies worldwide, and is dependent on spending by our customers for oil and natural gas exploration, field development and production. This spending is driven by a number of factors, including our customers' forecasts of future energy demand and supply, their access to resources to develop and produce oil and natural gas, their ability to fund their capital programs, the impact of new government regulations and most importantly, their expectations for oil and natural gas prices as a key driver of their cash flows.

# **Oil and Natural Gas Prices**

Oil and natural gas prices are summarized in the table below as averages of the daily closing prices during each of the periods indicated.

	Th	Three Months Ended March 31,		
		2018	2017	
Brent oil price (\$/Bbl) (1)	\$	66.86 \$	53.59	
WTI oil price (\$/Bbl) <sup>(2)</sup>		62.91	51.62	
Natural gas price (\$/mmBtu) <sup>(3)</sup>		3.08	3.02	

<sup>(1)</sup> Energy Information Administration (EIA) Europe Brent Spot Price per Barrel

<sup>(3)</sup> EIA Henry Hub Natural Gas Spot Price per million British Thermal Unit

<sup>(2)</sup> EIA Cushing, OK WTI (West Texas Intermediate) spot price

Outside North America, customer spending is most heavily influenced by Brent oil prices, which increased throughout the quarter, ranging from a low of \$61.94/Bbl in February 2018 to a high of \$71.08/Bbl in January 2018.

In North America, customer spending is highly driven by WTI oil prices, which, similar to Brent oil prices, increased throughout the quarter. Overall, WTI oil prices ranged from a low of \$59.20/Bbl in February 2018 to a high of \$66.27/Bbl in January 2018.

In North America, natural gas prices, as measured by the Henry Hub Natural Gas Spot Price, averaged \$3.08/mmBtu in the first quarter of 2018, representing a 2% increase over the prior year. Throughout the quarter, Henry Hub Natural Gas Spot Prices ranged from a high of \$6.24/mmBtu in January 2018 to a low of \$2.49/mmBtu in February 2018.

## **Baker Hughes Rig Count**

The Baker Hughes rig counts are an important business barometer for the drilling industry and its suppliers. When drilling rigs are active they consume products and services produced by the oil service industry. Rig count trends are driven by the exploration and development spending by oil and natural gas companies, which in turn is influenced by current and future price expectations for oil and natural gas. The counts may reflect the relative strength and stability of energy prices and overall market activity; however, these counts should not be solely relied on as other specific and pervasive conditions may exist that affect overall energy prices and market activity.

We have been providing rig counts to the public since 1944. We gather all relevant data through our field service personnel, who obtain the necessary data from routine visits to the various rigs, customers, contractors and other outside sources as necessary. We base the classification of a well as either oil or natural gas primarily upon filings made by operators in the relevant jurisdiction. This data is then compiled and distributed to various wire services and trade associations and is published on our website. We believe the counting process and resulting data is reliable; however, it is subject to our ability to obtain accurate and timely information. Rig counts are compiled weekly for the U.S. and Canada and monthly for all international rigs. Published international rig counts do not include rigs drilling in certain locations, such as Russia, the Caspian region, Iran and onshore China because this information is not readily available.

Rigs in the U.S. and Canada are counted as active if, on the day the count is taken, the well being drilled has been started but drilling has not been completed and the well is anticipated to be of sufficient depth to be a potential consumer of our drill bits. In international areas, rigs are counted on a weekly basis and deemed active if drilling activities occurred during the majority of the week. The weekly results are then averaged for the month and published accordingly. The rig count does not include rigs that are in transit from one location to another, rigging up, being used in non-drilling activities including production testing, completion and workover, and are not expected to be significant consumers of drill bits.

The rig counts are summarized in the table below as averages for each of the periods indicated.

	Three Months En	Three Months Ended March 31,			
	2018	2017	% Change		
North America	1,235	1,038	19%		
International	971	940	3%		
Worldwide	2,206	1,978	12%		

In the first quarter of 2018, the rig count in North America increased 19% and the international rig count increased 3% when compared to the same period last year.

Within North America, the increase was primarily driven by the land rig count, which was up 20%, partially offset by a decrease in the offshore rig count of 19%. Internationally, the rig count increase was driven primarily by increases in the Asia-Pacific region of 8% and Latin America of 9%, partially offset by Europe, which was down 14%.

## **RESULTS OF OPERATIONS**

The discussions below relating to significant line items from our condensed consolidated and combined statements of income (loss) are based on available information and represent our analysis of significant changes or events that impact the comparability of reported amounts. Where appropriate, we have identified specific events and changes that affect comparability or trends and, where reasonably practicable, have quantified the impact of such items. All dollar amounts in tabulations in this section are in millions of dollars, unless otherwise stated. Certain columns and rows may not add due to the use of rounded numbers.

Our consolidated condensed and combined statement of income (loss) displays sales and costs of sales in accordance with SEC regulations under which "goods" is required to include all sales of tangible products and "services" must include all other sales, including other service activities. For the amounts shown below, we distinguish between "equipment" and "product services", where product services refer to sales under product services agreements, including sales of both goods (such as spare parts and equipment upgrades) and related services (such as monitoring, maintenance and repairs), which is an important part of its operations. We refer to "product services" simply as "services" within the Business Environment section of Management's Discussion and Analysis.

In evaluating the segment performance, the Company primarily uses the following:

**Volume:** Volume is the increase or decrease in products and/or services sold period-over-period excluding the impact of foreign exchange and price. The volume impact on profit is calculated by multiplying the prior period profit rate by the change in revenue volume between the current and prior period. It also includes price, defined as the change in sales price for a comparable product or service period-over-period and is calculated as the period-over-period change in sales prices of comparable products and services.

**Foreign Exchange (FX):** FX measures the translational foreign exchange impact, or the translation impact of the period-over-period change on sales and costs directly attributable to change in the foreign exchange rate compared to the U.S. dollar. FX impact is calculated by multiplying the functional currency amounts (revenue or profit) with the period-over-period FX rate variance, using the average exchange rate for the respective period.

(Inflation)/Deflation: (Inflation)/deflation is defined as the increase or decrease in direct and indirect costs of the same type for an equal amount of volume. It is calculated as the year-over-year change in cost (i.e. price paid) of direct material, compensation & benefits and overhead costs.

**Productivity:** Productivity is measured by the remaining variance in profit, after adjusting for the period-over-period impact of volume & price, foreign exchange and (inflation)/deflation as defined above. Improved or lower period-over-period cost productivity is the result of cost efficiencies or inefficiencies, such as cost decreasing or increasing more than volume, or cost increasing or decreasing less than volume, or changes in sales mix among segments. This also includes the period-over-period variance of transactional foreign exchange, aside from those foreign currency devaluations that are reported separately for business evaluation purposes.

# **Orders and Remaining Performance Obligations**

**Orders**: For the three months ended March 31, 2018, we recognized orders of \$5,238 million, an increase of \$2,680 million, or 105%, from the three months ended March 31, 2017. The increase in orders was driven by the acquisition of Baker Hughes. Service orders were up 91% and equipment orders were up 133%.

**Remaining Performance Obligations:** As of March 31, 2018, the aggregate amount of the transaction price allocated to the unsatisfied (or partially unsatisfied) performance obligations was \$21.3 billion, of which equipment was \$5.4 billion and service was \$15.9 billion.

## **Revenue and Segment Operating Income (Loss) Before Tax**

Revenue and segment operating income (loss) for each of our four operating segments is provided below.

	Tł	Three Months Ended March 31,				
		2018	2017	\$ Change		
Revenue:						
Oilfield Services	\$	2,678 \$	212 3	\$ 2,465		
Oilfield Equipment		664	716	(52)		
Turbomachinery & Process Solutions		1,460	1,644	(184)		
Digital Solutions		598	491	107		
Total	\$	5,399 \$	3,064	\$ 2,335		

The performance of our operating segments is evaluated based on segment operating income (loss), which is defined as income (loss) before income taxes and equity in loss of affiliate and before the following: net interest expense, net other non operating income (loss), corporate expenses, restructuring, impairment and other charges, inventory impairments, merger and related costs, and certain gains and losses not allocated to the operating segments.

	Thr	Three Months Ended March 31,			
		2018	2017	\$ Change	
Segment operating income (loss):					
Oilfield Services	\$	141 \$	(57) \$	198	
Oilfield Equipment		(6)	50	(56)	
Turbomachinery & Process Solutions		119	252	(133)	
Digital Solutions		73	84	(11)	
Total segment operating income		327	329	(2)	
Corporate		(98)	(120)	22	
Inventory impairment		(61)	(15)	(46)	
Restructuring, impairment and other		(162)	(42)	(120)	
Merger and related costs		(46)	(66)	20	
Operating income (loss)		(41)	86	(126)	
Other non operating income, net		2	8	(6)	
Interest expense, net		(46)	(20)	(26)	
Income (loss) before income taxes and equity in loss of affiliate		(85)	74	(159)	
Equity in loss of affiliate		(20)	_	(20)	
Provision for income taxes		(38)	(8)	(30)	
Net income (loss)	\$	(143) \$	66 \$	(209)	

## Segment Revenues and Segment Operating Income

# First Quarter of 2018 Compared to the First Quarter of 2017

Revenue increased \$2,335 million, or 76%, primarily driven by the acquisition of Baker Hughes. Oilfield Services increased \$2,465 million, and Digital Solutions increased \$107 million, partially offset with the decrease in Turbomachinery & Process Solutions of \$184 million and Oilfield Equipment of \$52 million.

Total segment operating income decreased \$2 million. The decrease was primarily driven by Turbomachinery & Process Solutions, which decreased \$133 million, Oilfield Equipment, which decreased \$56 million, and Digital Solutions, which decreased \$11 million, offset by Oilfield Services, which increased \$198 million.

# **Oilfield Services**

Oilfield Services revenue increased \$2,465 million in the first quarter of 2018 compared to the first quarter of 2017, as a result of the acquisition of Baker Hughes which added \$2,473 million of revenue.

Oilfield Services segment operating income was \$141 million in the first quarter of 2018 compared to a loss of \$57 million in the first quarter of 2017. The acquisition of Baker Hughes drove this increase.

## **Oilfield Equipment**

Oilfield Equipment revenue decreased \$52 million, or 7%, in the first quarter of 2018 compared to the first quarter of 2017. The decrease was driven by lower throughput as a result of decreasing backlog in the Subsea Production Systems business, as well as lower convertible orders across the Drilling Systems and Flexible Pipe businesses, partially offset with higher volume in the Surface Pressure Control and Services businesses.

Oilfield Equipment segment operating loss was \$6 million in the first quarter of 2018 compared to segment operating income of \$50 million in the first quarter of 2017. The loss was driven primarily by lower volume, cost productivity, and product mix.

#### **Turbomachinery & Process Solutions**

Turbomachinery & Process Solutions revenue of \$1,460 million decreased \$184 million, or 11%, in the first quarter of 2018 compared to the first quarter of 2017. The decrease was driven by lower volume for new units and services in the upstream segment, partially offset by increased volume in the businesses that serve the downstream segments. Equipment revenue in the quarter represented 41%, and Service revenue represented 59% of total revenue.

Turbomachinery & Process Solutions segment operating income was \$119 million in the first quarter of 2018 compared to segment operating income of \$252 million in the first quarter of 2017. The decline in profitability is driven primarily by lower volume and cost productivity as well as unfavorable equipment and services mix.

## **Digital Solutions**

Digital Solutions revenue increased \$107 million, or 22%, in the first quarter of 2018 compared to the first quarter of 2017, driven primarily by the acquisition of Baker Hughes which added \$87 million of revenue.

Digital Solutions segment operating income was \$73 million in the first quarter of 2018 compared to \$84 million in the first quarter of 2017. The decrease in profitability is driven by product mix and the acquisition of Baker Hughes.

#### Corporate

Corporate expenses in the first quarter of 2018 totaled \$98 million, a decrease of \$22 million compared to the first quarter of 2017, primarily due to synergies realized from the acquisition of Baker Hughes and other cost reductions.

#### Restructuring, Impairment and Other

For the first quarter of 2018, we recognized \$162 million in restructuring charges, an increase of \$120 million from the first quarter of 2017. This increase was primarily due to integration costs driven by the implementation of our synergy plans.

### Merger and Related Costs

For the first quarter of 2018, we incurred merger and related costs of \$46 million, a decrease of \$20 million from the first quarter of 2017. Such costs include integration and other costs related to the combination of Baker Hughes and GE O&G.

## Interest Expense, Net

For the first quarter of 2018, we incurred interest expense, net of interest income, of \$46 million, an increase of \$26 million from the first quarter of 2017, primarily driven by \$3.95 billion of debt issued in the fourth quarter of 2017 and debt obtained in the Baker Hughes acquisition, partially offset by the reduction in interest expense as we ceased participation in the GE monetization program.

## **Income Taxes**

For the quarter ended March 31, 2018, income tax expense was \$38 million compared to tax expense of \$8 million for the prior year quarter. The difference between the U.S. statutory tax rate of 21% and the current effective rate is due to higher tax expense of approximately \$58 million related to losses with no tax benefit. Since we are a partnership for U.S. federal tax purposes, any tax benefits associated with U.S. losses are recognized by our members and not reflected in our tax expense. The prior year quarter reflects 100% of the taxes associated with U.S. and non-U.S. earnings of the GE O&G business.

## LIQUIDITY AND CAPITAL RESOURCES

Our objective in financing our business is to maintain sufficient liquidity, adequate financial resources and financial flexibility in order to fund the requirements of our business. At March 31, 2018, we had cash, cash equivalents and restricted cash of \$5,614 million compared to \$7,026 million at December 31, 2017.

At March 31, 2018, approximately \$3.1 billion of our cash and equivalents was held by foreign subsidiaries compared to approximately \$3.2 billion at December 31, 2017. A substantial portion of the cash held by foreign subsidiaries at March 31, 2018 has been reinvested in active non-U.S. business operations. At March 31, 2018, our intent is, among other things, to use this cash to fund the operations of our foreign subsidiaries, and we have not changed our indefinite reinvestment decision as a result of U.S. tax reform but will reassess this during the course of 2018. If we decide at a later date to repatriate those funds to the U.S., we may be required to provide taxes on certain of those funds, however, due to the enactment of U.S. tax reform, repatriations of foreign earnings will generally be free of U.S. federal tax but may incur other taxes such as withholding or state taxes.

BHGE LLC has a five-year \$3 billion committed unsecured revolving credit facility (the 2017 Credit Agreement) with commercial banks maturing in July 2022. The 2017 Credit Agreement contains certain customary representations and warranties, certain affirmative covenants and no negative covenants. Upon the occurrence of certain events of default, our obligations under the 2017 Credit Agreement may be accelerated. Such events of default include payment defaults to lenders under the 2017 Credit Agreement, and other customary defaults. We were in compliance with all of the credit facility's covenants.

BHGE LLC has a commercial paper program under which it may issue from time to time up to \$3 billion in commercial paper with maturities of no more than 397 days. At March 31, 2018, we had no borrowings outstanding under the commercial paper program. The maximum combined borrowing at any time under both the 2017 Credit Agreement and the commercial paper program is \$3 billion.

On November 6, 2017, BHGE announced that its board of directors authorized us to repurchase up to \$3 billion of our common units from GE and BHGE. As of March 31, 2018, we repurchased 16,814,293 of our common units for total consideration of \$500 million. At March 31, 2018, we had authorization remaining to repurchase up to approximately \$2.0 billion of our common units from BHGE and GE.

On December 15, 2017, BHGE LLC and Baker Hughes Co-Obligor, Inc. jointly filed a shelf registration statement on Form S-3 with the SEC in order to sell up to \$3 billion in debt securities in amounts to be determined at the time of an offering. Any such offering, if it does occur, may happen in one or more transactions. The specific terms of any securities to be sold will be described in supplemental filings with the SEC. The registration statement will expire in 2020.

During the three months ended March 31, 2018, we used cash to fund a variety of activities including certain working capital needs and restructuring costs, capital expenditures, repurchase of our common units and distribution to members. We believe that cash on hand, cash flows generated from operations and the available credit facility will provide sufficient liquidity to manage our global cash needs.

## **Cash Flows**

Cash flows provided by (used in) each type of activity were as follows for the three months ended March 31:

(In millions)	20	)18	2017
Operating activities	\$	290 \$	(346)
Investing activities		(135)	(67)
Financing activities		(1,561)	457

## **Operating Activities**

Our largest source of operating cash is payments from customers, of which the largest component is collecting cash related to product or services sales including advance payments or progress collections for work to be performed. The primary use of operating cash is to pay our suppliers, employees, tax authorities and others for a wide range of material and services.

Cash flows from operating activities provided cash of \$290 million in the three months ended March 31, 2018. These cash inflows were primarily driven by our net loss adjusted for certain non cash items (depreciation, amortization and provision for deferred taxes) and approximately \$100 million decrease in net working capital, mainly due to higher collections. These items were partially offset by cash usage of approximately \$100 million related to restructuring and merger related payments.

#### **Investing Activities**

Cash flows from investing activities used cash of \$135 million and \$67 million for the three months ended March 31, 2018 and 2017, respectively.

Our principal recurring investing activity is the funding of capital expenditures including property, plant and equipment and software, to support and generate revenue from operations. Expenditures for capital assets were \$177 million and \$76 million for the three months ended March 31, 2018 and 2017, respectively, partially offset by proceeds from the sale of property, plant and equipment of \$108 million and \$8 million for the three months ended March 31, 2018 and 2017, respectively.

## **Financing Activities**

Cash flows from financing activities used cash of \$1,561 million and generated cash of \$457 million for the three months ended March 31, 2018 and 2017, respectively.

Repayment of long-term debt during the three months ended March 31, 2018, consisted primarily of the repayment of the remaining outstanding 2018 Senior Notes for a total consideration of \$637 million.

As part of the authorization to repurchase \$3 billion of our common units, during the three months ended March 31, 2018, we used cash of \$524 million to repurchase our common units on a pro rata basis from BHGE and GE. Additionally, we made a distribution to our members of \$203 million.

## **Other Factors Affecting Liquidity**

If market conditions were to change and our revenue was reduced significantly or operating costs were to increase, our cash flows and liquidity could be reduced. Additionally, it could cause the rating agencies to lower our credit rating. There are no ratings triggers that would accelerate the maturity of any borrowings under our committed credit facility. However, a downgrade in our credit ratings could increase the cost of borrowings under the credit facility and could also limit or preclude our ability to issue commercial paper. Should this occur, we could seek alternative sources of funding, including borrowing under the 2017 Credit Agreement.

*Customer receivables*: In line with industry practice, we may bill our customers for services provided in arrears dependent upon contractual terms. In a challenging economic environment, we may experience delays in the payment of our invoices due to customers' lower cash flow from operations or their more limited access to credit markets. While historically there have not been material non-payment events, we attempt to mitigate this risk through working with our customers to restructure their debts. A customer's failure or delay in payment could have a material adverse effect on our short-term liquidity and results from operations. As of March 31, 2018, 18% of our gross trade receivables were from customers in the United States. Other than the United States, no other country or single customer accounted for more than 10% of our gross trade receivables at this date. As of December 31, 2017, 20% of our gross trade receivables were from customers in the United States.

International operations: Our cash that is held outside the U.S. is 58% of the total cash balance as of March 31, 2018. We may not be able to use this cash quickly and efficiently due to exchange or cash controls that could make it challenging. As a result, our cash balance may not represent our ability to quickly and efficiently use this cash.

#### **OTHER ITEMS**

# Iran Threat Reduction And Syria Human Rights Act Of 2012

Under Section 13(r) of the Securities Exchange Act of 1934, enacted in 2012, we are required to disclose in our periodic reports if we or any of our affiliates knowingly engaged in business activities relating to Iran, even if those activities are conducted in accordance with authorizations subsequently issued by the U.S. Government. Reportable activities include investments that significantly enhance Iran's ability to develop petroleum resources valued at \$20 million or more in the aggregate during a twelve-month period. Reporting is also required for transactions related to Iran's domestic production of refined petroleum products or Iran's ability to import refined petroleum products valued at \$5 million or more in the aggregate during a twelve-month period.

In January 2016, the U.S. Department of Treasury's Office of Foreign Assets Control (OFAC) issued General License H authorizing U.S.owned or controlled foreign entities to engage in transactions with Iran if these entities meet the requirements of the general license. Pursuant to this authorization, a non-U.S. BHGE affiliate received a purchase order during the first quarter of 2018 for the sale of goods pursuant to General License H that could potentially enhance Iran's ability to develop petroleum resources. The purchase orders cover the sale of valves and parts for industrial machinery and equipment used in gas plants, petrochemical plants and gas production projects in Iran. This purchase order is valued at less than €0.1 million (\$0.1 million). This non-U.S. affiliate attributed €5.4 million (\$6.7 million) in gross revenue and €1.7 million (\$2.1 million) in net profits against previously reported transactions during the quarter ended March 31, 2018.

A second non-U.S. BHGE affiliate received ten purchase orders during the first quarter of 2018 for the sale of spares parts to support gas plants, petrochemical plants and gas production projects in Iran. Three of the ten purchase orders are individually valued at €0.1 million (\$0.1 million) and the remaining seven purchase orders are individually valued at less than €0.1 million (\$0.1 million). This non-U.S. affiliate did not recognize any revenue or profit during the quarter ended March 31, 2018.

All of these non-U.S. affiliates intend to continue the activities described above, as permitted by all applicable laws and regulations.

## FORWARD-LOOKING STATEMENTS

This Quarterly Report on Form 10-Q, contains forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Exchange Act of 1934, as amended, (each a "forward-looking statement"). All statements, other than historical facts, including statements regarding the presentation of the Company's operations in future reports and any assumptions underlying any of the foregoing, are forward-looking statements. Forward-looking statements concern future circumstances and results and other statements that are not historical facts and are sometimes identified by the words "may," "will," "should," "potential," "intend," "expect," "endeavor," "seek," "anticipate," "estimate," "overestimate," "underestimate," "believe," "could," "project," "predict," "continue," "target" or other similar words or expressions. Forward-looking statements are based upon current plans, estimates and expectations that are subject to risks, uncertainties and assumptions. Should one or more of these risks or uncertainties materialize, or should underlying assumptions prove incorrect, actual results may vary materially from those indicated or anticipated by such forward-looking statements. The inclusion of such statements should not be regarded as a representation that such plans, estimates or expectations will be achieved. Important factors that could cause actual results to differ materially from such plans, estimates or expectations include, among others, the risk factors in the "Risk Factors" section of Part I of Item 1A of our 2017 Annual Report and those set forth from time-to-time in other filings by the Company with the SEC. These documents are available through our website or through the SEC's Electronic Data Gathering and Analysis Retrieval (EDGAR) system at http://www.sec.gov.

Any forward-looking statements speak only as of the date of this Quarterly Report on Form 10-Q. The Company does not undertake any obligation to update any forward-looking statements, whether as a result of new information or developments, future events or otherwise, except as required by law. Readers are cautioned not to place undue reliance on any of these forward-looking statements.

# ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

For quantitative and qualitative disclosures about market risk affecting us, see Item 7A., "Quantitative and Qualitative Disclosures about Market Risk," in our 2017 Annual Report. Our exposure to market risk has not changed materially since December 31, 2017.

# **ITEM 4. CONTROLS AND PROCEDURES**

## Evaluation of disclosure controls and procedures

Our management, with the participation of our Chief Executive Officer and Chief Financial Officer, has evaluated the effectiveness of the design and operation of our disclosure controls and procedures (as defined in Rule 15d-15(e) under the Exchange Act) as of the end of the period covered by this report. Based upon that evaluation, the Chief Executive Officer and Chief Financial Officer have concluded that, as of the end of the period covered by this report, our disclosure controls and procedures (as defined in Rule 15d-15(e) of the Exchange Act) were effective at a reasonable assurance level.

Effective January 1, 2018, we adopted the new revenue guidance under ASC Topic 606, Revenue from Contracts with Customers, using the full retrospective method of adoption. The adoption of this guidance required the implementation of new accounting policies and processes, including changes to our information systems, which changed the Company's internal controls over financial reporting for revenue recognition and related disclosures for both our restated historical financial statements and current period reporting.

#### **ITEM 1. LEGAL PROCEEDINGS**

See discussion of legal proceedings in "Note 16. Commitments And Contingencies" of the Notes to Unaudited Condensed Consolidated and Combined Financial Statements in this Quarterly Report, Item 3 of Part I of our 2017 Annual Report and Note 15 of the Notes to Consolidated Financial Statements included in Item 8 of our 2017 Annual Report.

#### **ITEM 1A. RISK FACTORS**

As of the date of this filing, the Company and its operations continue to be subject to the risk factors previously disclosed in our "Risk Factors" section of Part I of Item 1A of our 2017 Annual Report.

# ITEM 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS

None.

### **ITEM 3. DEFAULTS UPON SENIOR SECURITIES**

None.

# **ITEM 4. MINE SAFETY DISCLOSURES**

Our barite mining operations, in support of our drilling fluids products and services business, are subject to regulation by the federal Mine Safety and Health Administration under the Federal Mine Safety and Health Act of 1977. Information concerning mine safety violations or other regulatory matters required by Section 1503(a) of the Dodd-Frank Wall Street Reform and Consumer Protection Act and Item 104 of Regulation S-K is included in Exhibit 95 to this Quarterly Report.

#### **ITEM 5. OTHER INFORMATION**

On April 24, 2018, BHGE granted to Brian Worrell, Chief Financial Officer, and certain other key employees retention awards in the form of restricted stock units ("RSUs") and performance share units ("PSUs") under the Company's 2017 Long-Term Incentive Plan and previously filed forms of award agreement. The awards are intended to assist in stabilizing succession plans, protect domain expertise, drive business continuity and reward business performance in critical areas. The grants to Mr. Worrell consist of 21,657 RSUs, which cliff vest on the third anniversary of the grant date, and 21,657 PSUs (at target), which are eligible to vest based on attainment of a total shareholder return goal measured over the three-year performance period ending April 30, 2021.

# **ITEM 6. EXHIBITS**

Each exhibit identified below is filed as a part of this report. Exhibits designated with an "\*" are filed as an exhibit to this Quarterly Report on Form 10-Q and Exhibits designated with an "\*\*" are furnished as an exhibit to this Quarterly Report on Form 10-Q.

- 3.1 Certificate of Formation of Baker Hughes, a GE company, LLC (incorporated by reference to Exhibit 3.2 to the Current Report of Baker Hughes, a GE company, LLC on Form 8-K12B filed on July 3, 2017).
  - 3.2 Amended and Restated Limited Liability Agreement of Baker Hughes, a GE company, LLC, dated as of July 3, 2017 (incorporated by reference to Exhibit 3.3 to the Current Report of Baker Hughes, a GE company, LLC on Form 8-K12B filed on July 3, 2017).
- <u>31.1\*\*</u> Certification of Lorenzo Simonelli, President and Chief Executive Officer, furnished pursuant to Rule 13a-14(a) of the Securities Exchange Act of 1934, as amended.
- <u>31.2\*\*</u> <u>Certification of Brian Worrell, Chief Financial Officer, furnished pursuant to Rule 13a-14(a) of the Securities Exchange Act of 1934, as amended.</u>
- 32\*\* Certification of Lorenzo Simonelli, President and Chief Executive Officer, and Brian Worrell, Chief Financial Officer, furnished pursuant to Rule 13a-14(b) of the Securities Exchange Act of 1934, as amended.
- <u>95\*</u> <u>Mine Safety Disclosure</u>
- 101.INS\* XBRL Instance Document
- 101.SCH\* XBRL Schema Document
- 101.CAL\* XBRL Calculation Linkbase Document
- 101.LAB\* XBRL Label Linkbase Document
- 101.PRE\* XBRL Presentation Linkbase Document
- 101.DEF\* XBRL Definition Linkbase Document

# SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

# Baker Hughes, a GE company, LLC (Registrant)

Date: April 27, 2018

Date: April 27, 2018

By: /s/ BRIAN WORRELL

Brian Worrell Chief Financial Officer

By: /s/ KURT CAMILLERI

Kurt Camilleri Vice President, Controller and Chief Accounting Officer

## CERTIFICATION

I, Lorenzo Simonelli, certify that:

1. I have reviewed this quarterly report on Form 10-Q of Baker Hughes, a GE company, LLC;

2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;

3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;

4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:

(a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;

(b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;

(c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and

(d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and

5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):

(a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and

(b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: April 27, 2018

By: /s/ Lorenzo Simonelli

Lorenzo Simonelli President and Chief Executive Officer

#### CERTIFICATION

I, Brian Worrell, certify that:

1. I have reviewed this quarterly report on Form 10-Q of Baker Hughes, a GE company, LLC;

2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;

3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;

4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:

(a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;

(b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;

(c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and

(d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and

5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):

(a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and

(b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: April 27, 2018

By: /s/ Brian Worrell

Brian Worrell Chief Financial Officer

## **CERTIFICATION PURSUANT TO**

## 18 U.S.C. SECTION 1350

# AS ADOPTED PURSUANT TO

## SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002

In connection with the Quarterly Report of Baker Hughes, a GE company, LLC (the "Company") on Form 10-Q for the period ended March 31, 2018, as filed with the Securities and Exchange Commission on the date hereof (the "Report"), the undersigned, Lorenzo Simonelli, President and Chief Executive Officer of the Company, and Brian Worrell, the Chief Financial Officer of the Company, each of the undersigned hereby certifies, pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, that:

(i) The Report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934; and

(ii) The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company as of the dates and for the periods expressed in the Report.

The certification is given to the knowledge of the undersigned.

	/s/ Lorenzo Simonelli								
Name:	Lorenzo Simonelli								
Title:	President and Chief Executive Officer								
Date:	April 27, 2018								
	/s/ Brian Worrell								

Name:	Brian Worrell
Title:	Chief Financial Officer
Date:	April 27, 2018

# **Mine Safety Disclosure**

The following disclosures are provided pursuant to Section 1503(a) of the Dodd-Frank Wall Street Reform and Consumer Protection Act and Item 104 of Regulation S-K, which require certain disclosures by companies required to file periodic reports under the Securities Exchange Act of 1934, as amended, that operate mines regulated under the Federal Mine Safety and Health Act of 1977.

The table that follows reflects citations, orders, violations and proposed assessments issued by the Mine Safety and Health Administration (the "MSHA") for each mine of which Baker Hughes, a GE company and/or its subsidiaries is an operator. The disclosure is with respect to the three months ended March 31, 2018. Due to timing and other factors, the data may not agree with the mine data retrieval system maintained by the MSHA at www.MSHA.gov.

## Three Months Ended March 31, 2018

Mine or Operating Name/MSHA Identification Number	Section 104 S&S Citations	Section 104(b) Orders	Section 104(d) Citations and Orders	Section 110(b)(2) Violations	Section 107(a) Orders	A	Proposed MSHA ssessments (1)	Mining Related Fatalities	Received Notice of Pattern of Violations Under Section 104(e) (yes/no)	Received Notice of Potential to Have Pattern Under Section 104(e) (yes/no)	Legal Actions Pending as of Last Day of Period	Legal Actions Initiated During Period	Legal Actions Resolved During Period
Morgan City Grinding Plant/1601357	0	0	0	0	0	\$	_	0	Ν	Ν	0	0	0
Argenta Mine and Mill/2601152	1	0	0	0	0	\$	395	0	Ν	Ν	0	0	0
Corpus Christi Grinding Plant/4103112	0	0	0	0	0	\$	_	0	Ν	Ν	0	0	0

(1) Amounts included are the total dollar value of proposed assessments received from MSHA during the three months ended March 31, 2018, regardless of whether the assessment has been challenged or appealed. Citations and orders can be contested and appealed, and as part of that process, are sometimes reduced in severity and amount, and sometimes dismissed. The number of citations, orders, and proposed assessments vary by inspector and also vary depending on the size and type of the operation.