

**UNITED STATES**  
**SECURITIES AND EXCHANGE COMMISSION**  
Washington, D.C. 20549

**Form 10-Q**

**QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

For the quarterly period ended September 30, 2020

OR

**TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

Commission File Number 1-38143

**Baker Hughes Company**

(Exact name of registrant as specified in its charter)

**Delaware**

(State or other jurisdiction  
of incorporation or organization)

**81-4403168**

(I.R.S. Employer Identification No.)

**17021 Aldine Westfield**

**Houston, Texas**

(Address of principal executive offices)

**77073-5101**

(Zip Code)

**Registrant's telephone number, including area code: (713) 439-8600**

Securities registered pursuant to Section 12(b) of the Act:

Title of each class	Trading Symbol	Name of each exchange on which registered
Class A Common Stock, par value \$0.0001 per share	BKR	New York Stock Exchange

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes  No

Indicate by check mark whether the registrant has submitted electronically every Interactive Data File required to be submitted pursuant to Rule 405 of Regulation S-T (§ 232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit such files).

Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, a smaller reporting company or an emerging growth company. See the definitions of "large accelerated filer," "accelerated filer" "smaller reporting company," and "emerging growth company" in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer  Accelerated filer  Non-accelerated filer  Smaller reporting company  Emerging growth company

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).

Yes  No

As of October 16, 2020, the registrant had outstanding 685,817,013 shares of Class A Common Stock, \$0.0001 par value per share and 349,439,701 shares of Class B Common Stock, \$0.0001 par value per share.

**Baker Hughes Company**  
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PART I — FINANCIAL INFORMATION

ITEM 1. FINANCIAL STATEMENTS (UNAUDITED)

**Baker Hughes Company**  
**Condensed Consolidated Statements of Income (Loss)**  
*(Unaudited)*

<i>(In millions, except per share amounts)</i>	Three Months Ended September 30,		Nine Months Ended September 30,	
	2020	2019	2020	2019
Revenue:				
Sales of goods	\$ 3,290	\$ 3,339	\$ 9,240	\$ 9,886
Sales of services	1,759	2,543	5,970	7,604
Total revenue	5,049	5,882	15,210	17,490
Costs and expenses:				
Cost of goods sold	2,920	2,901	8,296	8,647
Cost of services sold	1,372	1,880	4,724	5,705
Selling, general and administrative	565	679	1,830	2,083
Goodwill impairment	—	—	14,773	—
Restructuring, impairment and other	209	71	1,637	183
Separation related	32	54	110	128
Total costs and expenses	5,098	5,585	31,370	16,746
Operating income (loss)	(49)	297	(16,160)	744
Other non-operating loss, net	(149)	(14)	(367)	(124)
Interest expense, net	(66)	(59)	(195)	(174)
Income (loss) before income taxes	(264)	224	(16,722)	446
Benefit (provision) for income taxes	(6)	(107)	10	(269)
Net income (loss)	(270)	117	(16,712)	177
Less: Net income (loss) attributable to noncontrolling interests	(100)	60	(6,120)	97
Net income (loss) attributable to Baker Hughes Company	\$ (170)	\$ 57	\$ (10,592)	\$ 80
Per share amounts:				
Basic and diluted earnings (loss) per Class A common stock	\$ (0.25)	\$ 0.11	\$ (16.01)	\$ 0.15
Cash dividend per Class A common stock	\$ 0.18	\$ 0.18	\$ 0.54	\$ 0.54

See accompanying Notes to Unaudited Condensed Consolidated Financial Statements.

**Baker Hughes Company**  
**Condensed Consolidated Statements of Comprehensive Income (Loss)**  
*(Unaudited)*

<i>(In millions)</i>	Three Months Ended September 30,		Nine Months Ended September 30,	
	2020	2019	2020	2019
Net income (loss)	\$ (270)	\$ 117	\$ (16,712)	\$ 177
Less: Net income (loss) attributable to noncontrolling interests	(100)	60	(6,120)	97
Net income (loss) attributable to Baker Hughes Company	(170)	57	(10,592)	80
Other comprehensive income (loss):				
Investment securities	—	(1)	(2)	—
Foreign currency translation adjustments	135	(123)	(101)	(96)
Cash flow hedges	2	2	(6)	3
Benefit plans	(54)	7	(24)	(6)
Other comprehensive income (loss)	83	(115)	(133)	(99)
Less: Other comprehensive income (loss) attributable to noncontrolling interests	29	(42)	(52)	(33)
Other comprehensive income (loss) attributable to Baker Hughes Company	54	(73)	(81)	(66)
Comprehensive income (loss)	(187)	2	(16,845)	78
Less: Comprehensive income (loss) attributable to noncontrolling interests	(71)	18	(6,172)	64
Comprehensive income (loss) attributable to Baker Hughes Company	\$ (116)	\$ (16)	\$ (10,673)	\$ 14

See accompanying Notes to Unaudited Condensed Consolidated Financial Statements.

**Baker Hughes Company**  
**Condensed Consolidated Statements of Financial Position**  
*(Unaudited)*

*(In millions, except par value)*

	September 30, 2020	December 31, 2019
<b>ASSETS</b>		
Current assets:		
Cash and cash equivalents <sup>(1)</sup>	\$ 4,061	\$ 3,249
Current receivables, net	5,647	6,416
Inventories, net	4,469	4,608
All other current assets	1,031	949
<b>Total current assets</b>	<b>15,208</b>	<b>15,222</b>
Property, plant and equipment (net of accumulated depreciation of \$4,744 and \$4,384)	5,536	6,240
Goodwill	5,923	20,690
Other intangible assets, net	4,377	5,381
Contract and other deferred assets	1,971	1,881
All other assets	3,019	3,001
Deferred income taxes	1,305	954
<b>Total assets <sup>(1)</sup></b>	<b>\$ 37,339</b>	<b>\$ 53,369</b>
<b>LIABILITIES AND EQUITY</b>		
Current liabilities:		
Accounts payable	\$ 3,482	\$ 4,268
Short-term debt and current portion of long-term debt <sup>(1)</sup>	935	321
Progress collections and deferred income	3,623	2,870
All other current liabilities	2,599	2,555
<b>Total current liabilities</b>	<b>10,639</b>	<b>10,014</b>
Long-term debt	6,754	6,301
Deferred income taxes	172	51
Liabilities for pensions and other postretirement benefits	1,147	1,079
All other liabilities	1,378	1,425
Equity:		
Class A Common Stock, \$0.0001 par value - 2,000 authorized, 685 and 650 issued and outstanding as of September 30, 2020 and December 31, 2019, respectively	—	—
Class B Common Stock, \$0.0001 par value - 1,250 authorized, 349 and 377 issued and outstanding as of September 30, 2020 and December 31, 2019, respectively	—	—
Capital in excess of par value	23,977	23,565
Retained loss	(10,594)	—
Accumulated other comprehensive loss	(1,801)	(1,636)
<b>Baker Hughes Company equity</b>	<b>11,582</b>	<b>21,929</b>
Noncontrolling interests	5,667	12,570
<b>Total equity</b>	<b>17,249</b>	<b>34,499</b>
<b>Total liabilities and equity</b>	<b>\$ 37,339</b>	<b>\$ 53,369</b>

<sup>(1)</sup> Total assets include \$111 million and \$273 million of assets held on behalf of General Electric Company, of which \$85 million and \$162 million is cash and cash equivalents and \$26 million and \$111 million is investment securities at September 30, 2020 and December 31, 2019, respectively, and a corresponding amount of liability is reported in short-term debt. See "Note 16. Related Party Transactions" for further details.

See accompanying Notes to Unaudited Condensed Consolidated Financial Statements.

**Baker Hughes Company**  
**Condensed Consolidated Statements of Changes in Equity**  
*(Unaudited)*

<i>(In millions, except per share amounts)</i>	Class A and Class B Common Stock	Capital in Excess of Par Value	Retained Loss	Accumulated Other Comprehensive Loss	Non- controlling Interests	Total Equity
Balance at December 31, 2019	\$ —	\$ 23,565	\$ —	\$ (1,636)	\$ 12,570	\$ 34,499
Comprehensive income (loss):						
Net loss			(10,592)		(6,120)	(16,712)
Other comprehensive loss				(81)	(52)	(133)
Dividends on Class A common stock (\$0.54 per share)		(359)				(359)
Distributions to GE					(199)	(199)
Effect of exchange of Class B common stock and associated BHH LLC Units for Class A common stock		608		(84)	(524)	—
Stock-based compensation cost		164				164
Other		(1)	(2)		(8)	(11)
Balance at September 30, 2020	\$ —	\$ 23,977	\$ (10,594)	\$ (1,801)	\$ 5,667	\$ 17,249

<i>(In millions, except per share amounts)</i>	Class A and Class B Common Stock	Capital in Excess of Par Value	Retained Loss	Accumulated Other Comprehensive Loss	Non- controlling Interests	Total Equity
Balance at June 30, 2020	\$ —	\$ 23,432	\$ (10,424)	\$ (1,771)	\$ 6,328	\$ 17,565
Comprehensive income (loss):						
Net loss			(170)		(100)	(270)
Other comprehensive income				54	29	83
Dividends on Class A common stock (\$0.18 per share)		(123)				(123)
Distributions to GE					(63)	(63)
Effect of exchange of Class B common stock and associated BHH LLC Units for Class A common stock		608		(84)	(524)	—
Stock-based compensation cost		52				52
Other		8			(3)	5
Balance at September 30, 2020	\$ —	\$ 23,977	\$ (10,594)	\$ (1,801)	\$ 5,667	\$ 17,249

See accompanying Notes to Unaudited Condensed Consolidated Financial Statements.

**Baker Hughes Company**  
**Condensed Consolidated Statements of Changes in Equity**  
*(Unaudited)*

*(In millions, except per share amounts)*

	Class A and Class B Common Stock	Capital in Excess of Par Value	Retained Earnings (Loss)	Accumulated Other Comprehensive Loss	Non- controlling Interests	Total Equity
Balance at December 31, 2018	\$ —	\$ 18,659	\$ 25	\$ (1,219)	\$ 17,548	\$ 35,013
Comprehensive income (loss):						
Net income			80		97	177
Other comprehensive loss				(66)	(33)	(99)
Dividends on Class A common stock (\$0.54 per share)		(172)	(106)			(278)
Distributions to GE					(282)	(282)
Effect of exchange of Class B common stock and associated BHH LLC Units		4,740		(332)	(4,408)	—
Repurchase and cancellation of Class B common stock and associated BHH LLC Units		107		(18)	(339)	(250)
Stock-based compensation cost		136				136
Other		100	1	(59)	(23)	19
Balance at September 30, 2019	\$ —	\$ 23,570	\$ —	\$ (1,694)	\$ 12,560	\$ 34,436

*(In millions, except per share amounts)*

	Class A and Class B Common Stock	Capital in Excess of Par Value	Retained Earnings (Loss)	Accumulated Other Comprehensive Loss	Non- controlling Interests	Total Equity
Balance at June 30, 2019	\$ —	\$ 18,668	\$ (9)	\$ (1,271)	\$ 17,393	\$ 34,781
Comprehensive income (loss):						
Net income			57		60	117
Other comprehensive loss				(73)	(42)	(115)
Dividends on Class A common stock (\$0.18 per share)		(45)	(48)			(93)
Distributions to GE					(94)	(94)
Effect of exchange of Class B common stock and associated BHH LLC Units		4,740		(332)	(4,408)	—
Repurchase and cancellation of Class B common stock and associated BHH LLC Units		107		(18)	(339)	(250)
Stock-based compensation cost		50				50
Other		50			(10)	40
Balance at September 30, 2019	\$ —	\$ 23,570	\$ —	\$ (1,694)	\$ 12,560	\$ 34,436

See accompanying Notes to Unaudited Condensed Consolidated Financial Statements.

**Baker Hughes Company**  
**Condensed Consolidated Statements of Cash Flows**  
*(Unaudited)*

<i>(In millions)</i>	<b>Nine Months Ended September 30,</b>	
	<b>2020</b>	<b>2019</b>
<b>Cash flows from operating activities:</b>		
Net income (loss)	\$ (16,712)	\$ 177
<b>Adjustments to reconcile net income (loss) to net cash flows from operating activities:</b>		
Depreciation and amortization	1,010	1,065
Goodwill impairment	14,773	—
Intangible assets impairment	729	—
Property, plant and equipment impairment	290	—
Inventory impairment	218	—
Loss on sale of business	217	138
Write-down of assets held for sale	129	—
Benefit for deferred income taxes	(265)	(46)
<b>Changes in operating assets and liabilities:</b>		
Current receivables	579	(375)
Inventories	(183)	(324)
Accounts payable	(670)	(51)
Progress collections and deferred income	619	710
Contract and other deferred assets	(90)	(46)
Other operating items, net	283	(479)
<b>Net cash flows from operating activities</b>	<b>927</b>	<b>769</b>
<b>Cash flows from investing activities:</b>		
Expenditures for capital assets	(801)	(873)
Proceeds from disposal of assets	141	201
Other investing items, net	109	13
<b>Net cash flows used in investing activities</b>	<b>(551)</b>	<b>(659)</b>
<b>Cash flows from financing activities:</b>		
Net repayments of debt and other borrowings	(170)	(227)
Proceeds from issuance of commercial paper	737	—
Proceeds from issuance of long-term debt	500	—
Dividends paid	(359)	(278)
Distributions to GE	(199)	(282)
Repurchase of common units from GE by BHH LLC	—	(250)
Other financing items, net	(15)	41
<b>Net cash flows from (used in) financing activities</b>	<b>494</b>	<b>(996)</b>
Effect of currency exchange rate changes on cash and cash equivalents	(58)	(29)
Increase (decrease) in cash and cash equivalents	812	(915)
Cash and cash equivalents, beginning of period	3,249	3,723
<b>Cash and cash equivalents, end of period</b>	<b>\$ 4,061</b>	<b>\$ 2,808</b>
<b>Supplemental cash flows disclosures:</b>		
Income taxes paid, net of refunds	\$ 317	\$ 286
Interest paid	\$ 188	\$ 196

See accompanying Notes to Unaudited Condensed Consolidated Financial Statements.



## **NOTE 1. BASIS OF PRESENTATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES**

### **DESCRIPTION OF THE BUSINESS**

Baker Hughes Company (Baker Hughes, the Company, we, us, or our) is an energy technology company with a diversified portfolio of technologies and services that span the entire energy value chain. The Company was formed as the result of a combination between Baker Hughes Incorporated (BHI) and the oil and gas business (GE O&G) of General Electric Company (GE).

We are a holding company and have no material assets other than our 66.2% ownership interest in Baker Hughes Holdings LLC (BHH LLC, formerly known as Baker Hughes, a GE company, LLC), the Baker Hughes trade name, and certain intercompany and tax related balances. BHH LLC is a Securities and Exchange Commission (SEC) Registrant with separate filing requirements with the SEC and its separate financial information can be obtained from [www.sec.gov](http://www.sec.gov).

### **BASIS OF PRESENTATION**

The accompanying unaudited condensed consolidated financial statements of the Company have been prepared in accordance with accounting principles generally accepted in the United States of America (U.S. and such principles, U.S. GAAP) and pursuant to the rules and regulations of the SEC for interim financial information. Accordingly, certain information and disclosures normally included in our annual financial statements have been condensed or omitted. Therefore, these unaudited condensed consolidated financial statements should be read in conjunction with our audited consolidated and combined financial statements included in our Annual Report on Form 10-K for the year ended December 31, 2019 (2019 Annual Report).

We hold a majority economic interest in BHH LLC and conduct and exercise full control over all activities of BHH LLC without the approval of any other member. Accordingly, we consolidate the financial results of BHH LLC and report a noncontrolling interest in our condensed consolidated financial statements for the economic interest held by GE. As of September 30, 2020, GE's interest in us was 33.8%. See "Note 12. Equity" for further information.

In the opinion of management, the condensed consolidated financial statements reflect all adjustments (consisting of normal recurring adjustments) considered necessary by management to fairly state our results of operations, financial position and cash flows of the Company and its subsidiaries for the periods presented and are not indicative of the results that may be expected for a full year. The Company's financial statements have been prepared on a consolidated basis. Under this basis of presentation, our financial statements consolidate all of our subsidiaries (entities in which we have a controlling financial interest, most often because we hold a majority voting interest). All intercompany accounts and transactions have been eliminated.

In the Company's financial statements and notes, certain amounts have been reclassified to conform to the current year presentation. In the notes to unaudited condensed consolidated financial statements, all dollar and share amounts in tabulations are in millions of dollars and shares, respectively, unless otherwise indicated. Certain columns and rows in our financial statements and notes thereto may not add due to the use of rounded numbers.

Separation related costs as reflected in our condensed consolidated statements of income (loss) include costs incurred in connection with the ongoing activities related to our separation from GE. See "Note 16. Related Party Transactions" for further information.

### **SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES**

Please refer to "Note 1. Basis of Presentation and Summary of Significant Accounting Policies," to our consolidated financial statements from our 2019 Annual Report for the discussion of our significant accounting policies. Please refer to the "New Accounting Standards Adopted" section of this Note for changes to our accounting policies.

**Baker Hughes Company**  
**Notes to Unaudited Condensed Consolidated Financial Statements**

### Cash and Cash Equivalents

As of September 30, 2020 and December 31, 2019, we had \$803 million and \$1,102 million, respectively, of cash held in bank accounts that cannot be released, transferred or otherwise converted into a currency that is regularly transacted internationally, due to lack of market liquidity, capital controls or similar monetary or exchange limitations limiting the flow of capital out of the jurisdiction. These funds are available to fund operations and growth in these jurisdictions, and we do not currently anticipate a need to transfer these funds to the U.S. Included in these amounts are \$75 million and \$142 million, as of September 30, 2020 and December 31, 2019, respectively, held on behalf of GE.

Cash and cash equivalents includes a total of \$85 million and \$162 million of cash at September 30, 2020 and December 31, 2019, respectively, held on behalf of GE, and a corresponding liability is reported in short-term debt. See "Note 16. Related Party Transactions" for further details.

### NEW ACCOUNTING STANDARDS ADOPTED

On January 1, 2020, we adopted Financial Accounting Standards Board (FASB) Accounting Standards Update (ASU) No. 2016-13, *Financial Instruments - Credit Losses*. The ASU introduces a new accounting model, the Current Expected Credit Losses model (CECL), which requires earlier recognition of credit losses and additional disclosures related to credit risk. The CECL model utilizes a lifetime expected credit loss measurement objective for the recognition of credit losses for loans and other receivables at the time the financial asset is originated or acquired. The expected credit losses are adjusted each period for changes in expected lifetime credit losses. This model replaces the multiple existing impairment models previously used under U.S. GAAP, which generally require that a loss be incurred before it is recognized. The new standard also applies to financial assets arising from revenue transactions such as contract assets and accounts receivables. The adoption did not have a material impact on our condensed consolidated financial statements.

On January 1, 2020, we adopted FASB ASU 2017-04, *Intangibles - Goodwill and Other - Simplifying the Test for Goodwill Impairment*, which simplifies the subsequent measurement of goodwill by eliminating the requirement to calculate the fair value of the individual assets and liabilities of a reporting unit to measure goodwill impairment. Under the new ASU, when required to test goodwill for recoverability, an entity will perform its goodwill impairment test by comparing the fair value of the reporting unit with its carrying value and should recognize an impairment charge for the amount by which the carrying value exceeds the fair value of the reporting unit. We have applied this ASU on a prospective basis. See "Note 5. Goodwill and Other Intangible Assets" for further details.

### NEW ACCOUNTING STANDARDS TO BE ADOPTED

All other new accounting pronouncements that have been issued but not yet effective are currently being evaluated and at this time are not expected to have a material impact on our financial position or results of operations.

## NOTE 2. REVENUE RELATED TO CONTRACTS WITH CUSTOMERS

### DISAGGREGATED REVENUE

We disaggregate our revenue from contracts with customers by primary geographic markets.

Total Revenue	Three Months Ended September 30,		Nine Months Ended September 30,	
	2020	2019	2020	2019
U.S.	\$ 1,032	\$ 1,500	\$ 3,330	\$ 4,621
Non-U.S.	4,017	4,382	11,880	12,869
Total	\$ 5,049	\$ 5,882	\$ 15,210	\$ 17,490

**Baker Hughes Company**  
**Notes to Unaudited Condensed Consolidated Financial Statements**

**REMAINING PERFORMANCE OBLIGATIONS**

As of September 30, 2020 and 2019, the aggregate amount of the transaction price allocated to the unsatisfied (or partially unsatisfied) performance obligations was \$23.0 billion and \$22.2 billion, respectively. As of September 30, 2020, we expect to recognize revenue of approximately 49%, 68% and 92% of the total remaining performance obligations within 2, 5, and 15 years, respectively, and the remaining thereafter. Contract modifications could affect both the timing to complete as well as the amount to be received as we fulfill the related remaining performance obligations.

**NOTE 3. CURRENT RECEIVABLES**

Current receivables are comprised of the following:

	<b>September 30, 2020</b>	<b>December 31, 2019</b>
Customer receivables	\$ 4,657	\$ 5,448
Related parties	526	495
Other	826	796
Total current receivables	6,009	6,739
Less: Allowance for credit losses	(362)	(323)
Total current receivables, net	\$ 5,647	\$ 6,416

Customer receivables are recorded at the invoiced amount. Related parties consists primarily of amounts owed to us by GE. The "Other" category consists primarily of indirect taxes, other tax receivables, customer retentions and advance payments to suppliers.

**NOTE 4. INVENTORIES**

Inventories, net of reserves of \$425 million and \$429 million as of September 30, 2020 and December 31, 2019, respectively, are comprised of the following:

	<b>September 30, 2020</b>	<b>December 31, 2019</b>
Finished goods	\$ 2,425	\$ 2,546
Work in process and raw materials	2,044	2,062
Total inventories, net	\$ 4,469	\$ 4,608

During the three and nine months ended September 30, 2020, we recorded inventory impairments of \$42 million and \$218 million, respectively, predominantly in our Oilfield Services segment as a result of certain restructuring activities initiated by the Company. Charges for inventory impairments are predominantly reported in the "Cost of goods sold" caption of the condensed consolidated statements of income (loss).

**Baker Hughes Company**  
**Notes to Unaudited Condensed Consolidated Financial Statements**

**NOTE 5. GOODWILL AND OTHER INTANGIBLE ASSETS**

**GOODWILL**

The changes in the carrying value of goodwill are detailed below by segment:

	Oilfield Services	Oilfield Equipment	Turbo- machinery & Process Solutions	Digital Solutions	Total
Balance at December 31, 2018, gross	\$ 15,676	\$ 4,177	\$ 2,186	\$ 2,432	\$ 24,471
Accumulated impairment at December 31, 2018	(2,633)	(867)	—	(254)	(3,754)
Balance at December 31, 2018	13,043	3,310	2,186	2,178	20,717
Currency exchange and others	—	9	(15)	(21)	(27)
Balance at December 31, 2019	13,043	3,319	2,171	2,157	20,690
Impairment	(11,484)	(3,289)	—	—	(14,773)
Currency exchange and others	(20)	(24)	43	7	6
Balance at September 30, 2020	\$ 1,539	\$ 6	\$ 2,214	\$ 2,164	\$ 5,923

We perform our annual goodwill impairment test for each of our reporting units as of July 1 of each fiscal year, in conjunction with our annual strategic planning process. Our reporting units are the same as our four reportable segments. We also test goodwill for impairment whenever events or circumstances occur which, in our judgment, could more likely than not reduce the fair value of one or more reporting units below its carrying value. Potential impairment indicators include, but are not limited to, (i) the results of our most recent annual or interim impairment testing, in particular the magnitude of the excess of fair value over carrying value observed, (ii) downward revisions to internal forecasts, and the magnitude thereof, if any, and (iii) declines in our market capitalization below our book value, and the magnitude and duration of those declines, if any.

During the first quarter of 2020, our market capitalization declined significantly compared to the fourth quarter of 2019. Our closing stock price fell to a historic low of \$9.33 on March 23, 2020. Over the same period, the equity value of our peer group companies and the overall U.S. stock market also declined significantly amid market volatility. In addition, the Oilfield Services Index (OSX), an indicator of investors' view of the earnings prospects and cost of capital of the oil and gas services industry, traded at prices that were the lowest in its history. These declines were driven by the uncertainty surrounding the outbreak of the coronavirus (COVID-19) and other macroeconomic events such as the geopolitical tensions between OPEC and Russia, which also resulted in a significant drop in oil prices. Based on these factors, we concluded that a triggering event occurred and, accordingly, an interim quantitative impairment test was performed as of March 31, 2020 ("testing date").

In performing the interim quantitative impairment test and consistent with our prior practice, we determined the fair value of each of our reporting units using a combination of the income approach and the market approach by assessing each of these valuation methodologies based upon availability and relevance of comparable company data and determining the appropriate weighting.

Under the income approach, the fair value for each of our reporting units was determined based on the present value of estimated future cash flows, discounted at an appropriate risk-adjusted rate. We used our internal forecasts, updated for recent events, to estimate future cash flows with cash flows beyond the specific operating plans estimated using a terminal value calculation, which incorporates historical and forecasted trends, including an estimate of long-term future growth rates, based on our most recent views of the long-term outlook for each reporting unit. Our internal forecasts include assumptions about future commodity pricing and expected demand for our goods and services. Due to the inherent uncertainties involved in making estimates and assumptions, actual results may differ from those assumed in our forecasts.

We derived our discount rates using a capital asset pricing model and analyzing published rates for industries relevant to our reporting units to estimate the cost of equity financing. We used discount rates that are

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commensurate with the risks and uncertainties inherent in the respective businesses and in our internally developed forecasts, updated for recent events.

Valuations using the market approach were derived from metrics of publicly traded companies or historically completed transactions of comparable businesses. The selection of comparable businesses was based on the markets in which the reporting units operate giving consideration to risk profiles, size, geography, and diversity of products and services.

Based upon the results of our interim quantitative impairment test performed during the first quarter of 2020, we concluded that the carrying value of the Oilfield Services (OFS) and Oilfield Equipment (OFE) reporting units exceeded their estimated fair value as of the testing date, which resulted in goodwill impairment charges of \$11,484 million and \$3,289 million, respectively. The goodwill impairment was calculated as the amount that the carrying value of the reporting unit, including any goodwill, exceeded its fair value. As of March 31, 2020, the carrying value of our OFS and OFE reporting units equaled their fair value upon completion of the goodwill impairment test whereas our other reporting units still maintained a headroom that was substantially in excess of their carrying values.

During the third quarter of 2020, we completed our annual impairment test for each reporting unit. As a result of this assessment, we concluded that no indicators existed that would lead to a determination that it is more likely than not that the fair value of each reporting unit is less than its carrying value. There can be no assurances that future sustained declines in macroeconomic or business conditions affecting our industry will not occur, which could result in goodwill impairment charges in future periods.

**OTHER INTANGIBLE ASSETS**

Intangible assets are comprised of the following:

	September 30, 2020			December 31, 2019		
	Gross Carrying Amount	Accumulated Amortization	Net	Gross Carrying Amount	Accumulated Amortization	Net
Customer relationships <sup>(1)</sup>	\$ 2,243	\$ (888)	\$ 1,355	\$ 3,027	\$ (1,045)	\$ 1,982
Technology <sup>(1)</sup>	1,097	(663)	434	1,075	(626)	449
Trade names and trademarks <sup>(1)</sup>	325	(178)	147	696	(254)	442
Capitalized software <sup>(1)</sup>	1,253	(1,005)	248	1,193	(928)	265
Other	—	—	—	3	(2)	1
Finite-lived intangible assets	4,918	(2,734)	2,184	5,994	(2,855)	3,139
Indefinite-lived intangible assets	2,193	—	2,193	2,242	—	2,242
Total intangible assets	\$ 7,111	\$ (2,734)	\$ 4,377	\$ 8,236	\$ (2,855)	\$ 5,381

<sup>(1)</sup> During the three months ended September 30, 2020, we recorded \$4 million of intangible asset impairments to customer relationships. During the nine months ended September 30, 2020, we recorded intangible asset impairments to customer relationships of \$480 million, technology of \$8 million, trade names and trademarks of \$236 million, and capitalized software of \$3 million. See "Note 18. Restructuring, Impairment and Other" for further discussion.

Intangible assets are generally amortized on a straight-line basis with estimated useful lives ranging from 1 to 30 years. Amortization expense for the three months ended September 30, 2020 and 2019 was \$75 million and \$85 million, respectively, and \$231 million and \$278 million for the nine months ended September 30, 2020 and 2019, respectively.

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Estimated amortization expense for the remainder of 2020 and each of the subsequent five fiscal years is expected to be as follows:

Year	Estimated Amortization Expense
Remainder of 2020	\$ 70
2021	245
2022	205
2023	192
2024	175
2025	137

**NOTE 6. CONTRACT AND OTHER DEFERRED ASSETS**

A majority of our long-term product service agreements relate to our Turbomachinery & Process Solutions segment. Contract assets reflect revenue earned in excess of billings on our long-term contracts to construct technically complex equipment, long-term product maintenance or extended warranty arrangements and other deferred contract related costs. Contract assets are comprised of the following:

	September 30, 2020	December 31, 2019
Long-term product service agreements	\$ 655	\$ 603
Long-term equipment contracts <sup>(1)</sup>	1,158	1,097
Contract assets (total revenue in excess of billings)	1,813	1,700
Deferred inventory costs	115	130
Non-recurring engineering costs	43	51
Contract and other deferred assets	\$ 1,971	\$ 1,881

<sup>(1)</sup> Reflects revenue earned in excess of billings on our long-term contracts to construct technically complex equipment and certain other service agreements.

Revenue recognized during the three months ended September 30, 2020 and 2019 from performance obligations satisfied (or partially satisfied) in previous periods related to our long-term service agreements was \$(8) million and \$(31) million, respectively, and \$22 million and \$(9) million during the nine months ended September 30, 2020 and 2019, respectively. This includes revenue recognized from revisions to cost or billing estimates that may affect a contract's total estimated profitability resulting in an adjustment of earnings.

**NOTE 7. PROGRESS COLLECTIONS AND DEFERRED INCOME**

Contract liabilities include progress collections, which reflects billings in excess of revenue, and deferred income on our long-term contracts to construct technically complex equipment, long-term product maintenance or extended warranty arrangements. Contract liabilities are comprised of the following:

	September 30, 2020	December 31, 2019
Progress collections	\$ 3,503	\$ 2,760
Deferred income	120	110
Progress collections and deferred income (contract liabilities)	\$ 3,623	\$ 2,870

Revenue recognized during the three months ended September 30, 2020 and 2019 that was included in the contract liabilities at the beginning of the period was \$501 million and \$156 million, respectively, and \$1,314 million and \$1,004 million during the nine months ended September 30, 2020 and 2019, respectively.

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**NOTE 8. LEASES**

Our leasing activities primarily consist of operating leases for administrative offices, manufacturing facilities, research centers, service centers, sales offices and certain equipment.

Operating Lease Expense	Three Months Ended September 30,		Nine Months Ended September 30,	
	2020	2019	2020	2019
Long-term fixed lease	\$ 71	\$ 61	\$ 213	\$ 169
Long-term variable lease	3	13	23	37
Short-term lease <sup>(1)</sup>	102	202	382	544
<b>Total operating lease expense</b>	<b>\$ 176</b>	<b>\$ 276</b>	<b>\$ 618</b>	<b>\$ 750</b>

<sup>(1)</sup> Leases with a term of one year or less, including leases with a term of one month or less

Cash flows used in operating activities for operating leases approximates our expense for the three and nine months ended September 30, 2020 and 2019. The weighted-average remaining lease term as of September 30, 2020 and 2019 was approximately eight years and eight years, respectively, for our operating leases. The weighted-average discount rate used to determine the operating lease liability as of September 30, 2020 and 2019 was 4.3% for both periods.

**NOTE 9. BORROWINGS**

Short-term and long-term borrowings are comprised of the following:

	September 30, 2020	December 31, 2019
<b>Short-term borrowings</b>		
Commercial paper	\$ 772	\$ —
Short-term borrowings from GE	111	273
Other borrowings	52	48
<b>Total short-term borrowings</b>	<b>935</b>	<b>321</b>
<b>Long-term borrowings</b>		
2.773% Senior Notes due December 2022	1,247	1,246
8.55% Debentures due June 2024	124	127
3.337% Senior Notes due December 2027	1,344	1,343
6.875% Notes due January 2029	285	289
3.138% Senior Notes due November 2029	522	522
4.486% Senior Notes due May 2030	497	—
5.125% Senior Notes due September 2040	1,298	1,301
4.08% Senior Notes due December 2047	1,337	1,337
Other long-term borrowings	100	136
<b>Total long-term borrowings</b>	<b>6,754</b>	<b>6,301</b>
<b>Total borrowings</b>	<b>\$ 7,689</b>	<b>\$ 6,622</b>

On May 1, 2020, BHH LLC issued \$500 million aggregate principal amount of 4.486% Senior Notes due May 1, 2030. We will pay interest on the notes each May 1 and November 1, beginning on November 1, 2020. These Senior Notes are presented net of issuance costs of \$4 million in our condensed consolidated statements of financial position.

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We have a commercial paper program under which we may issue from time to time commercial paper with maturities of no more than 397 days. During the second quarter of 2020, we increased our commercial paper program from \$3 billion to approximately \$3.8 billion.

Baker Hughes Co-Obligor, Inc. is a co-obligor, jointly and severally with BHH LLC on our long-term debt securities. This co-obligor is a 100%-owned finance subsidiary of BHH LLC that was incorporated for the sole purpose of serving as a corporate co-obligor of long-term debt securities and has no assets or operations other than those related to its sole purpose. As of September 30, 2020, Baker Hughes Co-Obligor, Inc. is a co-obligor of our long-term debt securities totaling \$6,654 million.

Certain Senior Notes contain covenants that restrict BHH LLC's ability to take certain actions, including, but not limited to, the creation of certain liens securing debt, the entry into certain sale-leaseback transactions and engaging in certain merger, consolidation and asset sale transactions in excess of specified limits. At September 30, 2020, we were in compliance with all debt covenants.

The estimated fair value of total borrowings at September 30, 2020 and December 31, 2019 was \$8,075 million and \$6,847 million, respectively. For a majority of our borrowings the fair value was determined using quoted period-end market prices. Where market prices are not available, we estimate fair values based on valuation methodologies using current market interest rate data adjusted for our non-performance risk.

See "Note 16. Related Party Transactions" for additional information on the short-term borrowings from GE.

**NOTE 10. EMPLOYEE BENEFIT PLANS**

We have both funded and unfunded defined benefit plans which include four U.S. plans and seven non-U.S. plans, primarily in the UK, Germany, and Canada, all with plan assets or obligations greater than \$20 million. We use a December 31 measurement date for these plans, and generally provide benefits to employees based on formulas recognizing length of service and earnings.

The components of net periodic cost of plans sponsored by us are as follows:

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2020	2019	2020	2019
Service cost	\$ 7	\$ 4	\$ 21	\$ 14
Interest cost	19	24	59	65
Expected return on plan assets	(31)	(33)	(93)	(88)
Amortization of net actuarial loss	9	5	25	14
Curtailment/settlement loss	3	—	3	7
Net periodic cost	\$ 7	\$ —	\$ 15	\$ 12

The service cost component of the net periodic cost is included in operating income (loss) and all other components are included in non-operating loss in our condensed consolidated statements of income (loss).

**NOTE 11. INCOME TAXES**

For the three months ended September 30, 2020, provision for income tax was \$6 million. The difference between the U.S. statutory tax rate of 21% and the current effective tax rate is primarily related to losses with no tax benefit due to valuation allowances, partially offset by the impact of the U.S. Coronavirus Aid, Relief, and Economic Security Act (CARES Act).

For the nine months ended September 30, 2020, income tax benefit was \$10 million. The difference between the U.S. statutory tax rate of 21% and the current effective tax rate is primarily related to non-deductible goodwill



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impairment, the geographical mix of earnings and losses, and losses with no tax benefit due to valuation allowances, partially offset by the impact of the CARES Act.

In response to the COVID-19 pandemic, many governments have enacted or are contemplating measures to provide aid and economic stimulus. These measures may include deferring the due dates of tax payments or other changes to their income and non-income-based tax laws. The CARES Act, which was enacted on March 27, 2020 in the U.S., includes measures to assist companies, including allowing net operating losses originating in 2018, 2019 or 2020 to be carried back up to five years. During the nine months ended September 30, 2020, we elected to carry back losses to 2014 and accordingly recognized a \$117 million tax benefit.

**NOTE 12. EQUITY**

**COMMON STOCK**

We are authorized to issue 2 billion shares of Class A common stock, 1.25 billion shares of Class B common stock and 50 million shares of preferred stock each of which have a par value of \$0.0001 per share. The number of shares of Class A common stock and Class B common stock outstanding as of September 30, 2020 is 685 million and 349 million, respectively. We have not issued any preferred stock. GE owns all the issued and outstanding Class B common stock. Each share of Class A and Class B common stock and the associated membership interest in BHH LLC form a paired interest. While each share of Class B common stock has equal voting rights to a share of Class A common stock, it has no economic rights, meaning holders of Class B common stock have no right to dividends or any assets in the event of liquidation of the Company. GE is entitled through BHH LLC Units (LLC Units) to receive distributions on an equal amount of any dividend paid by the Company. In July 2020, GE launched a program to divest of its ownership interest in us, at its discretion, in a series of transactions over approximately three years, subject to market conditions and other factors.

The following table presents the changes in the number of shares outstanding (in thousands):

	Class A Common Stock		Class B Common Stock	
	2020	2019	2020	2019
Balance at January 1	650,065	513,399	377,428	521,543
Issue of shares upon vesting of restricted stock units <sup>(1)</sup>	3,425	1,852	—	—
Issue of shares on exercises of stock options <sup>(1)</sup>	5	350	—	—
Issue of shares for employee stock purchase plan	3,291	1,329	—	—
Exchange of Class B common stock for Class A common stock <sup>(2)</sup>	27,988	132,250	(27,988)	(132,250)
Repurchase and cancellation of Class B common stock <sup>(3)</sup>	—	—	—	(11,865)
<b>Balance at September 30</b>	<b>684,775</b>	<b>649,181</b>	<b>349,440</b>	<b>377,428</b>

<sup>(1)</sup> Share amounts reflected above are net of shares withheld to satisfy the employee's tax withholding obligation.

<sup>(2)</sup> In July 2020, GE exchanged 28 million shares of Class B common stock and paired LLC Units for Class A common stock. In September 2019, we completed an underwritten secondary public offering in which GE and its affiliates sold 132.3 million shares of our Class A common stock for \$21.07 per share, net of discounts and commissions. We did not receive any proceeds from the shares sold by GE and its affiliates in this offering. The offering included the exchange by GE and its affiliates of LLC Units, together with the corresponding shares of our Class B common stock, for our Class A common stock. When shares of Class B common stock, together with associated LLC Units, are exchanged for shares of Class A common stock pursuant to the Exchange Agreement, such shares of Class B common stock are canceled.

<sup>(3)</sup> In September 2019, we also repurchased approximately 11.9 million shares of Class B common stock, together with an equal number of associated LLC Units, from GE and its affiliates for an aggregate of approximately \$250 million, or \$21.07 per share, which is the same per share price paid by the underwriters to GE and its affiliates in the underwritten public offering. In connection with this repurchase, the corresponding shares of Class B common stock held by GE and its affiliates were canceled.

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**ACCUMULATED OTHER COMPREHENSIVE LOSS (AOCL)**

The following tables present the changes in accumulated other comprehensive loss, net of tax:

	Investment Securities	Foreign Currency Translation Adjustments	Cash Flow Hedges	Benefit Plans	Accumulated Other Comprehensive Loss
Balance at December 31, 2019	\$ 1	\$ (1,436)	\$ 6	\$ (207)	\$ (1,636)
Other comprehensive income (loss) before reclassifications	(2)	(101)	(5)	(56)	(164)
Amounts reclassified from accumulated other comprehensive income (loss)	—	—	(2)	35	33
Deferred taxes	—	—	1	(3)	(2)
Other comprehensive income (loss)	(2)	(101)	(6)	(24)	(133)
Less: Other comprehensive income (loss) attributable to noncontrolling interests	(1)	(42)	(2)	(7)	(52)
Less: Reallocation of AOCL based on change in ownership of BHH LLC Units	—	75	—	9	84
Balance at September 30, 2020	\$ —	\$ (1,570)	\$ 2	\$ (233)	\$ (1,801)

	Investment Securities	Foreign Currency Translation Adjustments	Cash Flow Hedges	Benefit Plans	Accumulated Other Comprehensive Loss
Balance at December 31, 2018	\$ —	\$ (1,152)	\$ (1)	\$ (66)	\$ (1,219)
Other comprehensive income (loss) before reclassifications	—	(96)	2	(22)	(116)
Amounts reclassified from accumulated other comprehensive income (loss)	—	—	2	19	21
Deferred taxes	—	—	(1)	(3)	(4)
Other comprehensive income (loss)	—	(96)	3	(6)	(99)
Less: Other comprehensive income (loss) attributable to noncontrolling interests	1	(32)	2	(4)	(33)
Less: Reallocation of AOCL based on change in ownership of BHH LLC Units	(1)	314	—	37	350
Less: Other adjustments	—	—	—	59	59
Balance at September 30, 2019	\$ —	\$ (1,530)	\$ —	\$ (164)	\$ (1,694)

The amounts reclassified from accumulated other comprehensive loss during the nine months ended September 30, 2020 and 2019 represent amortization of net actuarial gain (loss) which are included in the computation of net periodic pension cost (see "Note 10. Employee Benefit Plans" for additional details). These reclassifications are recorded across the various cost and expense line items within the condensed consolidated statements of income (loss).

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**NONCONTROLLING INTEREST**

Noncontrolling interests represent the portion of net assets in consolidated entities that are not owned by the Company. As of September 30, 2020 and December 31, 2019, GE owned approximately 33.8% and 36.7%, respectively, of BHH LLC and this represents the majority of the noncontrolling interest balance reported within equity.

	September 30, 2020	December 31, 2019
GE's interest in BHH LLC	\$ 5,536	\$ 12,454
Other noncontrolling interests	131	116
<b>Total noncontrolling interests</b>	<b>\$ 5,667</b>	<b>\$ 12,570</b>

**NOTE 13. EARNINGS PER SHARE**

Basic and diluted net income (loss) per share of Class A common stock is presented below:

<i>(In millions, except per share amounts)</i>	Three Months Ended September 30,		Nine Months Ended September 30,	
	2020	2019	2020	2019
Net income (loss)	\$ (270)	\$ 117	\$ (16,712)	\$ 177
Less: Net income (loss) attributable to noncontrolling interests	(100)	60	(6,120)	97
<b>Net income (loss) attributable to Baker Hughes Company</b>	<b>\$ (170)</b>	<b>\$ 57</b>	<b>\$ (10,592)</b>	<b>\$ 80</b>
Weighted average shares outstanding:				
Class A basic	676	538	662	523
Class A diluted	676	541	662	525
Net income (loss) per share attributable to common stockholders:				
Class A basic & diluted	\$ (0.25)	\$ 0.11	\$ (16.01)	\$ 0.15

Under the Exchange Agreement between GE and us, GE is entitled to exchange its holding in our Class B common stock, and associated LLC Units, for Class A common stock on a one-for-one basis (subject to adjustment in accordance with the terms of the Exchange Agreement) or, at the option of Baker Hughes, an amount of cash equal to the aggregate value (determined in accordance with the terms of the Exchange Agreement) of the shares of Class A common stock that would have otherwise been received by GE in the exchange. In computing the dilutive effect, if any, that the aforementioned exchange would have on net income (loss) per share, net income (loss) attributable to holders of Class A common stock would be adjusted due to the elimination of the noncontrolling interests associated with the Class B common stock (including any tax impact). For the three and nine months ended September 30, 2020 and 2019, such exchange is not reflected in diluted net income (loss) per share as the assumed exchange is not dilutive.

Shares of our Class B common stock do not share in earnings or losses of the Company and are not considered in the calculation of basic or diluted earnings per share (EPS). As such, separate presentation of basic and diluted EPS of Class B under the two class method has not been presented.

For the three and nine months ended September 30, 2020, we excluded all outstanding equity awards from the computation of diluted net loss per share because their effect is antidilutive. For the three and nine months ended September 30, 2019, Class A diluted shares include the dilutive impact of equity awards except for approximately six million options that were excluded because the exercise price exceeded the average market price of the Class A common stock and is therefore antidilutive.

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**NOTE 14. FINANCIAL INSTRUMENTS**

**RECURRING FAIR VALUE MEASUREMENTS**

Our assets and liabilities measured at fair value on a recurring basis consists of derivative instruments and investment securities.

	September 30, 2020				December 31, 2019			
	Level 1	Level 2	Level 3	Net Balance	Level 1	Level 2	Level 3	Net Balance
<b>Assets</b>								
Derivatives	\$ —	\$ 109	\$ —	\$ 109	\$ —	\$ 58	\$ —	\$ 58
Investment securities	2	1	98	101	24	—	259	283
<b>Total assets</b>	<b>2</b>	<b>110</b>	<b>98</b>	<b>210</b>	<b>24</b>	<b>58</b>	<b>259</b>	<b>341</b>
<b>Liabilities</b>								
Derivatives	—	(63)	—	(63)	—	(27)	—	(27)
<b>Total liabilities</b>	<b>\$ —</b>	<b>\$ (63)</b>	<b>\$ —</b>	<b>\$ (63)</b>	<b>\$ —</b>	<b>\$ (27)</b>	<b>\$ —</b>	<b>\$ (27)</b>

There were no transfers between Level 1, 2 and 3 during the nine months ended September 30, 2020.

The following table provides a reconciliation of recurring Level 3 fair value measurements for investment securities:

	2020	2019
Balance at January 1	\$ 259	\$ 288
Purchases	10	7
Proceeds at maturity	(168)	(31)
Unrealized gains (losses) recognized in accumulated other comprehensive income (loss)	(3)	—
<b>Balance at September 30</b>	<b>\$ 98</b>	<b>\$ 265</b>

The most significant unobservable input used in the valuation of our Level 3 instruments is the discount rate. Discount rates are determined based on inputs that market participants would use when pricing investments, including credit and liquidity risk. An increase in the discount rate would result in a decrease in the fair value of our investment securities. There are no unrealized gains or losses recognized in the condensed consolidated statement of income (loss) on account of any Level 3 instrument still held at the reporting date. At September 30, 2020 and December 31, 2019, we held \$26 million and \$111 million, respectively, of these investment securities on behalf of GE.

	September 30, 2020				December 31, 2019			
	Amortized Cost	Gross Unrealized Gains	Gross Unrealized Losses	Estimated Fair Value	Amortized Cost	Gross Unrealized Gains	Gross Unrealized Losses	Estimated Fair Value
<b>Investment securities</b>								
Non-U.S. debt securities <sup>(1)</sup>	\$ 99	\$ —	\$ —	\$ 99	\$ 257	\$ 2	\$ —	\$ 259
Equity securities <sup>(2)</sup>	2	—	—	2	24	—	—	24
<b>Total</b>	<b>\$ 101</b>	<b>\$ —</b>	<b>\$ —</b>	<b>\$ 101</b>	<b>\$ 281</b>	<b>\$ 2</b>	<b>\$ —</b>	<b>\$ 283</b>

<sup>(1)</sup> All of our investment securities are classified as available for sale instruments. Non-U.S. debt securities mature within two years.

<sup>(2)</sup> Gains (losses) recorded to earnings related to these securities were nil for the three months ended September 30, 2020 and 2019, respectively, and \$(12) million and \$1 million for the nine months ended September 30, 2020 and 2019, respectively.

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**FAIR VALUE DISCLOSURE OF FINANCIAL INSTRUMENTS**

Our financial instruments include cash, cash equivalents, current receivables, certain investments, accounts payable, short and long-term debt, and derivative financial instruments. Except for long-term debt, the estimated fair value of these financial instruments at September 30, 2020 and December 31, 2019 approximates their carrying value as reflected in our condensed consolidated financial statements. For further information on the fair value of our debt, see "Note 9. Borrowings."

**DERIVATIVES AND HEDGING**

We use derivatives to manage our risks and do not use derivatives for speculation. The table below summarizes the fair value of all derivatives, including hedging instruments and embedded derivatives.

	September 30, 2020		December 31, 2019	
	Assets	(Liabilities)	Assets	(Liabilities)
<b>Derivatives accounted for as hedges</b>				
Currency exchange contracts	\$ 4	\$ —	\$ 11	\$ —
<b>Derivatives not accounted for as hedges</b>				
Currency exchange contracts and other	105	(63)	47	(27)
<b>Total derivatives</b>	<b>\$ 109</b>	<b>\$ (63)</b>	<b>\$ 58</b>	<b>\$ (27)</b>

Derivatives are classified in the captions "All other current assets," "All other assets," "All other current liabilities," and "All other liabilities" depending on their respective maturity date.

As of September 30, 2020 and December 31, 2019, \$106 million and \$52 million of derivative assets are recorded in "All other current assets" and \$3 million and \$6 million are recorded in "All other assets" of the condensed consolidated statements of financial position, respectively. As of September 30, 2020 and December 31, 2019, \$61 million and \$24 million of derivative liabilities are recorded in "All other current liabilities" and \$2 million and \$3 million are recorded in "All other liabilities" of the condensed consolidated statements of financial position, respectively.

**FORMS OF HEDGING**

**Cash Flow Hedges**

We use cash flow hedging primarily to reduce or eliminate the effects of foreign exchange rate changes on purchase and sale contracts. Accordingly, the vast majority of our derivative activity in this category consists of currency exchange contracts. We also use commodity derivatives to reduce or eliminate price risk on raw materials purchased for use in manufacturing.

Changes in the fair value of cash flow hedges are recorded in a separate component of equity (referred to below as Accumulated Other Comprehensive Income, or AOCI) and are recorded in earnings in the period in which the hedged transaction occurs. The table below summarizes our hedging instrument activity for currency exchange contracts.

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2020	2019	2020	2019
Gain (loss) recognized in AOCI	\$ 3	\$ 1	\$ (5)	\$ 2
Gain (loss) reclassified from AOCI to earnings	2	(1)	2	(2)

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We expect to transfer \$4 million to earnings as a gain in the next 12 months contemporaneously with the earnings effects of the related forecast transactions. At September 30, 2020 and December 31, 2019, the maximum term of derivative instruments that hedge forecast transactions was one year and one year, respectively.

**Economic Hedges**

These derivatives are not designated as hedges from an accounting standpoint (and therefore we do not apply hedge accounting to the relationship) but otherwise serve the same economic purpose as other hedging arrangements. Economic hedges are marked to fair value through earnings each period.

The following table summarizes the gains (losses) from derivatives not designated as hedges in the condensed consolidated statements of income (loss).

Derivatives not designated as hedging instruments	Condensed consolidated statement of income caption	Three Months Ended September 30,		Nine Months Ended September 30,	
		2020	2019	2020	2019
Currency exchange contracts <sup>(1)</sup>	Cost of goods sold	\$ 5	\$ (8)	\$ (9)	\$ (13)
Currency exchange contracts	Selling, general and administrative	32	(7)	109	(11)
Commodity derivatives	Cost of goods sold	3	2	2	2
Other derivatives	Other non-operating loss, net	—	(1)	8	1
<b>Total <sup>(2)</sup></b>		<b>\$ 40</b>	<b>\$ (14)</b>	<b>\$ 110</b>	<b>\$ (21)</b>

<sup>(1)</sup> Excludes losses of \$14 million and gains of \$1 million on embedded derivatives for the three months ended September 30, 2020 and 2019, respectively, and losses of \$9 million and nil during the nine months ended September 30, 2020 and 2019, respectively, as embedded derivatives are not considered to be hedging instruments in our economic hedges.

<sup>(2)</sup> The effect on earnings of derivatives not designated as hedges is substantially offset by the change in fair value of the economically hedged items in the current and future periods.

**NOTIONAL AMOUNT OF DERIVATIVES**

The notional amount of a derivative is the number of units of the underlying (for example, the notional principal amount of the debt in an interest rate swap). A substantial majority of the outstanding notional amount of \$6.7 billion and \$5.7 billion at September 30, 2020 and December 31, 2019, respectively, is related to hedges of anticipated sales and purchases in foreign currency, commodity purchases, and contractual terms in contracts that are considered embedded derivatives and for intercompany borrowings in foreign currencies. We generally disclose derivative notional amounts on a gross basis to indicate the total counterparty risk. Where we have gross purchase and sale derivative contracts for a particular currency, we look to execute these contracts with the same counterparty to reduce our exposure. The notional amount of these derivative instruments do not generally represent amounts exchanged by us and the counterparties, and thus are not reflective of the cash requirements related to these derivative instruments or of any other possible exposure.

**COUNTERPARTY CREDIT RISK**

Fair values of our derivatives can change significantly from period to period based on, among other factors, market movements and changes in our positions. We manage counterparty credit risk (the risk that counterparties will default and not make payments to us according to the terms of our agreements) on an individual counterparty basis.

## **OTHER EQUITY INVESTMENTS**

As of September 30, 2020 and December 31, 2019, the carrying amount of equity securities without readily determinable fair values was \$637 million.

During 2018, we discontinued applying the equity method on our investment in BJ Services, as required under U.S. GAAP, as previous losses had reduced our investment to zero, and we have no requirements to advance any additional funds.

## **NOTE 15. SEGMENT INFORMATION**

Our reportable segments, which are the same as our operating segments, are organized based on the nature of markets and customers. We report our operating results through our four operating segments that consist of similar products and services within each segment as described below.

### **OILFIELD SERVICES (OFS)**

Oilfield Services provides products and services for onshore and offshore operations across the lifecycle of a well, ranging from drilling, evaluation, completion, production and intervention. Products and services include diamond and tri-cone drill bits, drilling services, including directional drilling technology, measurement while drilling & logging while drilling, downhole completion tools and systems, wellbore intervention tools and services, wireline services, drilling and completions fluids, oilfield and industrial chemicals, pressure pumping, and artificial lift technologies, including electrical submersible pumps.

### **OILFIELD EQUIPMENT (OFE)**

Oilfield Equipment provides a broad portfolio of products and services required to facilitate the safe and reliable flow of hydrocarbons from the subsea wellhead to the surface. Products and services include pressure control equipment and services, subsea production systems and services, drilling equipment, and flexible pipeline systems. Oilfield Equipment designs and manufactures onshore and offshore drilling and production systems and equipment for floating production platforms and provides a full range of services related to onshore and offshore drilling activities.

### **TURBOMACHINERY & PROCESS SOLUTIONS (TPS)**

Turbomachinery & Process Solutions provides equipment and related services for mechanical-drive, compression and power-generation applications across the oil and gas industry as well as products and services to serve the downstream segments of the industry including refining, petrochemical, distributed gas, flow and process control and other industrial applications. The Turbomachinery & Process Solutions portfolio includes drivers (aero-derivative gas turbines, heavy-duty gas turbines and synchronous and induction electric motors), compressors (centrifugal and axial, direct drive high speed, integrated, subsea compressors, turbo expanders and reciprocating), turn-key solutions (industrial modules and waste heat recovery), pumps, valves, and compressed natural gas (CNG) and small-scale liquefied natural gas (LNG) solutions used primarily for shale oil and gas field development.

### **DIGITAL SOLUTIONS (DS)**

Digital Solutions provides equipment, software, and services for a wide range of industries, including oil & gas, power generation, aerospace, metals, and transportation. The offerings include sensor-based process measurement, non-destructive testing and inspection, turbine, generator and plant controls and condition monitoring, as well as pipeline integrity solutions.

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**SEGMENT RESULTS**

Segment revenue and profit are determined based on the internal performance measures used by the Company to assess the performance of each segment in a financial period. Summarized financial information is shown in the following tables. Consistent accounting policies have been applied by all segments within the Company, for all reporting periods.

Segment revenue	Three Months Ended September 30,		Nine Months Ended September 30,	
	2020	2019	2020	2019
Oilfield Services	\$ 2,308	\$ 3,348	\$ 7,858	\$ 9,597
Oilfield Equipment	726	728	2,133	2,156
Turbomachinery & Process Solutions	1,513	1,197	3,759	3,904
Digital Solutions	503	609	1,460	1,833
<b>Total</b>	<b>\$ 5,049</b>	<b>\$ 5,882</b>	<b>\$ 15,210</b>	<b>\$ 17,490</b>

The performance of our operating segments is evaluated based on segment operating income (loss), which is defined as income (loss) before income taxes before the following: net interest expense, net other non-operating loss, corporate expenses, restructuring, impairment and other charges, inventory impairments, separation related costs, goodwill impairments and certain gains and losses not allocated to the operating segments.

Segment income (loss) before income taxes	Three Months Ended September 30,		Nine Months Ended September 30,	
	2020	2019	2020	2019
Oilfield Services	\$ 93	\$ 274	\$ 345	\$ 683
Oilfield Equipment	19	14	(4)	40
Turbomachinery & Process Solutions	191	161	473	414
Digital Solutions	46	82	117	234
<b>Total segment</b>	<b>349</b>	<b>531</b>	<b>931</b>	<b>1,370</b>
Corporate	(115)	(109)	(353)	(314)
Inventory impairment <sup>(1)</sup>	(42)	—	(218)	—
Goodwill impairment	—	—	(14,773)	—
Restructuring, impairment and other	(209)	(71)	(1,637)	(183)
Separation related	(32)	(54)	(110)	(128)
Other non-operating loss, net	(149)	(14)	(367)	(124)
Interest expense, net	(66)	(59)	(195)	(174)
<b>Total</b>	<b>\$ (264)</b>	<b>\$ 224</b>	<b>\$ (16,722)</b>	<b>\$ 446</b>

<sup>(1)</sup> Charges for inventory impairments are predominantly reported in the "Cost of goods sold" caption of the condensed consolidated statements of income (loss).



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The following table presents total assets by segment:

Segment assets	September 30, 2020		December 31, 2019	
Oilfield Services	\$	15,963	\$	30,611
Oilfield Equipment		3,687		7,645
Turbomachinery & Process Solutions		8,727		8,365
Digital Solutions		3,890		3,983
Total segment		32,267		50,604
Corporate and eliminations <sup>(1)</sup>		5,072		2,765
<b>Total</b>	<b>\$</b>	<b>37,339</b>	<b>\$</b>	<b>53,369</b>

<sup>(1)</sup> Corporate and eliminations in total segment assets includes adjustments of intercompany investments and receivables that are reflected within the total assets of the four reportable segments.

**NOTE 16. RELATED PARTY TRANSACTIONS**

GE is our largest shareholder and their interest in us was 33.8% as of September 30, 2020. On September 16, 2019, GE ceased to be our controlling shareholder when their ownership in us was reduced from approximately 50.3% to approximately 36.8% (the Trigger Date). Following the Trigger Date and until GE and its affiliates own less than 20% of the voting power of our outstanding common stock, GE is entitled to designate one person for nomination to our board of directors.

During 2018 and 2019, we entered into a Master Agreement and a series of related ancillary agreements with GE and BHH LLC (collectively, the Master Agreement Framework) designed to solidify the commercial and technological collaborations between us and GE and to facilitate our transition from operating as a controlled company. In particular, the Master Agreement Framework contemplated long-term agreements between us, BHH LLC and GE on technology, fulfillment and other key areas providing greater clarity to customers, employees and shareholders.

Also in 2019, we entered into an Omnibus Agreement, a general framework agreement that addresses certain outstanding matters under existing long-term commercial agreements between us and GE. The Omnibus Agreement contains provisions regarding, among other things, (i) the repayment of certain outstanding amounts mutually owed by the parties, (ii) certain employee and assets transfers (including the allocation of costs and expenses associated therewith), and (iii) certain matters related to three international joint ventures.

**RELATED PARTY TRANSACTIONS WITH GE**

On July 3, 2017, we executed a promissory note with GE (which was amended and restated on July 31, 2019 in connection with the entry into the Omnibus Agreement referenced above) that represents certain cash that we are holding on GE's behalf due to the restricted nature of the cash. The restriction arises as the majority of the cash cannot be released, transferred or otherwise converted into a non-restricted market currency due to the lack of market liquidity, capital controls or similar monetary or exchange limitations by a government entity of the jurisdiction in which such cash is situated. There is no maturity date on the promissory note, but we remain obligated to repay GE, therefore, this obligation is reflected as short-term borrowings. As of September 30, 2020, of the \$111 million due to GE, \$85 million was held in the form of cash and \$26 million was held in the form of investment securities. As of December 31, 2019, of the \$273 million due to GE, \$162 million was held in the form of cash and \$111 million was held in the form of investment securities. A corresponding liability is reported in short-term debt in the condensed consolidated statements of financial position.

We sold products and services to GE and its affiliates for \$46 million and \$71 million during the three months ended September 30, 2020 and 2019, respectively, and \$150 million and \$260 million during the nine months ended September 30, 2020 and 2019, respectively. Purchases from GE and its affiliates were \$384 million and \$336 million during the three months ended September 30, 2020 and 2019, respectively, and \$993 million and \$1,215 million during the nine months ended September 30, 2020 and 2019, respectively.

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The Company has \$408 million and \$536 million of accounts payable at September 30, 2020 and December 31, 2019, respectively, for goods and services provided by GE in the ordinary course of business. The Company has \$526 million and \$495 million of current receivables at September 30, 2020 and December 31, 2019, respectively, for goods and services provided to GE in the ordinary course of business.

**NOTE 17. COMMITMENTS AND CONTINGENCIES**

**LITIGATION**

We are subject to a number of lawsuits and claims arising out of the conduct of our business. The ability to predict the ultimate outcome of such matters involves judgments, estimates and inherent uncertainties. We record a liability for those contingencies where the incurrence of a loss is probable and the amount can be reasonably estimated, including accruals for self-insured losses which are calculated based on historical claim data, specific loss development factors and other information.

A range of total possible losses for all litigation matters cannot be reasonably estimated. Based on a consideration of all relevant facts and circumstances, we do not expect the ultimate outcome of currently pending lawsuits or claims against us, other than those discussed below, will have a material adverse effect on our financial position, results of operations or cash flows, however, there can be no assurance as to the ultimate outcome of these matters.

With respect to the litigation matters below, if there was an adverse outcome individually or collectively, there could be a material impact on our business, financial condition and results of operations expected for the year. These litigation matters are subject to inherent uncertainties and management's view of these matters may change in the future. Therefore, there can be no assurance as to the ultimate outcome of these matters.

During 2014, we received notification from a customer related to a possible equipment failure in a natural gas storage system in Northern Germany, which includes certain of our products. The customer initiated arbitration proceedings against us on June 19, 2015, under the rules of the German Institute of Arbitration e.V. (DIS). On August 3, 2016, the customer amended its claims and alleged damages of €202 million plus interest at an annual rate of prime + 5%. Hearings before the arbitration panel were held January 16, 2017 through January 23, 2017, and March 20, 2017 through March 21, 2017. In addition, on September 21, 2015, TRIUVA Kapitalverwaltungsgesellschaft mbH filed a lawsuit in the United States District Court for the Southern District of Texas, Houston Division against the Company and Baker Hughes Oilfield Operations, Inc. alleging that the plaintiff is the owner of gas storage caverns in Etzel, Germany in which the Company provided certain equipment in connection with the development of the gas storage caverns. The plaintiff further alleges that the Company supplied equipment that was either defectively designed or failed to warn of risks that the equipment posed, and that these alleged defects caused damage to the plaintiff's property. The plaintiff seeks recovery of alleged compensatory and punitive damages of an unspecified amount, in addition to reasonable attorneys' fees, court costs and pre-judgment and post-judgment interest. The allegations in this lawsuit are related to the claims made in the June 19, 2015 German arbitration referenced above. On June 7, 2018, the DIS arbitration panel issued a confidential Arbitration Ruling which addressed all claims asserted by the customer. The estimated financial impact of the Arbitration Ruling has been reflected in the Company's financial statements and did not have a material impact. Further, on March 11, 2019, the customer initiated a second arbitral proceeding against us, under the rules of the German Institute of Arbitration e.V. (DIS). The customer alleged damages of €142 million plus interest at an annual rate of prime + 5% since June 20, 2015. The allegations in this second arbitration proceeding are related to the claims made in the June 19, 2015 German arbitration and Houston Federal Court proceedings referenced above. The Company is contesting the claims made by TRIUVA in the Houston Federal Court and the claims made by the customer in the second arbitration proceeding. At this time, we are not able to predict the outcome of the claims asserted in the Houston Federal Court or the second arbitration proceeding.

On July 31, 2015, Rapid Completions LLC filed a lawsuit in federal court in the Eastern District of Texas against Baker Hughes Incorporated, Baker Hughes Oilfield Operations, Inc., and others claiming infringement of U.S. Patent Nos. 6,907,936; 7,134,505; 7,543,634; 7,861,774; and 8,657,009. On August 6, 2015, Rapid Completions amended its complaint to allege infringement of U.S. Patent No. 9,074,451. On April 1, 2016, Rapid Completions removed U.S. Patent No. 6,907,936 from its claims in the lawsuit. On April 5, 2016, Rapid Completions filed a second lawsuit

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in federal court in the Eastern District of Texas against Baker Hughes Incorporated, Baker Hughes Oilfield Operations, Inc. and others claiming infringement of U.S. Patent No. 9,303,501. These patents relate primarily to certain specific downhole completions equipment. The plaintiff has requested a permanent injunction against further alleged infringement, damages in an unspecified amount, supplemental and enhanced damages, and additional relief such as attorney's fees and costs. During August and September 2016, the United States Patent and Trademark Office (USPTO) agreed to institute an inter-partes review of U.S. Patent Nos 7,861,774; 7,134,505; 7,543,634; 6,907,936; 8,657,009; and 9,074,451. On August 29, 2017, the USPTO issued its final written decisions in the inter-partes reviews of U.S. Patent Nos. 8,657,009 and 9,074,451 finding that all claims of those patents were unpatentable. On August 31, 2017, the USPTO issued its final written decision in the inter-partes review of U.S. Patent 6,907,936 - the patent dropped from the lawsuit by the plaintiffs - finding that all claims of this patent were patentable. On October 27, 2017, Rapid Completions filed its notices of appeal of the USPTO's final written decision in the inter-partes review of U.S. Patent Nos. 8,657,009 and 9,074,451. On September 26, 2018, the USPTO issued its final written decision in the inter-partes review of U.S. Patent No. 7,134,505 finding all of the challenged claims unpatentable. On September 27, 2018, the USPTO issued its final written decision in the inter-partes review of U.S. Patent No. 7,543,634 finding all of the challenged claims unpatentable. On November 19, 2018, the U.S. Court of Appeals for the Federal Circuit affirmed the USPTO's unpatentability findings with respect to U.S. Patent Nos. 8,657,009 and 9,074,451. On November 26, 2018, Rapid Completions filed notices of appeal of the USPTO's final written decisions in the inter partes reviews of U.S. Patent No. 7,134,505, and 7,543,634. On May 2, 2019, the USPTO issued a final written decision in an IPR on U.S. Patent Number 9,303,501 finding all of its claims unpatentable, and Rapid Completions appealed that decision to the Federal Circuit on July 5, 2019. On November 13, 2019, the U.S. Court of Appeals for the Federal Circuit affirmed the USPTO's unpatentability findings with respect to U.S. Patent No. 7,134,505, and 7,543,634. On November 26, 2019, the USPTO issued a final written decision in the inter-partes review of U.S. Patent No. 7,861,774 finding all challenged claims unpatentable, and Rapid Completions did not timely appeal that decision. On January 21, 2020, the Federal Circuit affirmed the USPTO's unpatentability finding as to all asserted claims of the U.S. Patent No. 9,303,501. The deadline for Rapid Completions to file a writ of certiorari petition to the U.S. Supreme Court on any of the USPTO's unpatentability findings has passed. On October 14, 2020, the federal court in the Eastern District of Texas dismissed the pending lawsuits.

In January 2013, INEOS and Naphtachimie initiated expertise proceedings in Aix-en-Provence, France arising out of a fire at a chemical plant owned by INEOS in Lavera, France, which resulted in a 15-day plant shutdown and destruction of a steam turbine, which was part of a compressor train owned by Naphtachimie. The most recent quantification of the alleged damages is €250 million. Two of the Company's subsidiaries (and 17 other companies) were notified to participate in the proceedings. The proceedings are ongoing, and at this time, there is no indication that the Company's subsidiaries were involved in the incident. Although the outcome of the claims remains uncertain, our insurer has accepted coverage and is defending the Company in the expertise proceeding.

On July 31, 2018, International Engineering & Construction S.A. (IEC) initiated arbitration proceedings in New York administered by the International Center for Dispute Resolution (ICDR) against the Company and its subsidiaries arising out of a series of sales and service contracts entered between IEC and the Company's subsidiaries for the sale and installation of LNG plants and related power generation equipment in Nigeria (Contracts). Prior to the filing of the IEC Arbitration, the Company's subsidiaries made demands for payment due under the Contracts. On August 15, 2018, the Company's subsidiaries initiated a separate demand for ICDR arbitration against IEC for claims of additional costs and amounts due under the Contracts. On October 10, 2018, IEC filed a Petition to Compel Arbitration in the United States District Court for the Southern District of New York against the Company seeking to compel non-signatory Baker Hughes entities to participate in the arbitration filed by IEC. The complaint is captioned International Engineering & Construction S.A. et al. v. Baker Hughes, a GE company LLC, et al. No. 18-cv-09241 (S.D.N.Y 2018); this action was dismissed by the Court on August 13, 2019. In the arbitration, IEC alleges breach of contract and other claims against the Company and its subsidiaries and seeks recovery of alleged compensatory damages, in addition to reasonable attorneys' fees, expenses and arbitration costs. On March 15, 2019, IEC amended its request for arbitration to alleged damages of \$591 million of lost profits plus unspecified additional costs based on alleged non-performance of the contracts in dispute. The arbitration hearing was held from December 9, 2019 to December 20, 2019. On March 3, 2020, IEC amended their damages claim to \$700 million of alleged loss cash flow or, in the alternative, \$244.9 million of lost profits and various costs based on alleged non-performance of the contracts in dispute, and in addition \$4.8 million of liquidated damages, \$58.6 million in take-or-pay costs of feed gas, and unspecified additional costs of rectification

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and take-or-pay future obligations, plus unspecified interest and attorneys' fees. On May 3, 2020, the arbitration panel dismissed IEC's request for take-or-pay damages. On May 29, 2020, IEC quantified their claim for legal fees at \$14.2 million and reduced their alternative claim from \$244.9 million to approximately \$235 million. The Company and its subsidiaries have contested IEC's claims and are pursuing claims for compensation under the contracts. At this time, we are not able to predict the outcome of these claims.

On March 15, 2019 and March 18, 2019, the City of Riviera Beach Pension Fund and Richard Schippnick, respectively, filed in the Delaware Court of Chancery shareholder derivative lawsuits for and on the Company's behalf against GE, the then-current members of the Board of Directors of the Company and the Company as a nominal defendant, related to the decision to (i) terminate the contractual prohibition barring GE from selling any of the Company's shares before July 3, 2019; (ii) repurchase \$1.5 billion in the Company's stock from GE; (iii) permit GE to sell approximately \$2.5 billion in the Company's stock through a secondary offering; and (iv) enter into a series of other agreements and amendments that will govern the ongoing relationship between the Company and GE (collectively, the "2018 Transactions"). The complaints in both lawsuits allege, among other things, that GE, as the Company's controlling stockholder, and the members of the Company's Board of Directors breached their fiduciary duties by entering into the 2018 Transactions. The relief sought in the complaints includes a request for a declaration that the defendants breached their fiduciary duties, that GE was unjustly enriched, disgorgement of profits, an award of damages sustained by the Company, pre- and post-judgment interest, and attorneys' fees and costs. On March 21, 2019, the Chancery Court entered an order consolidating the Schippnick and City of Riviera Beach complaints under consolidated C.A. No. 2019-0201-AGB, styled in re Baker Hughes, a GE company derivative litigation. On May 10, 2019, Plaintiffs voluntarily dismissed their claims against the members of the Company's Conflicts Committee, and on May 15, 2019, Plaintiffs voluntarily dismissed their claims against former Baker Hughes director Martin Craighead. On June 7, 2019, the defendants and nominal defendant filed a motion to dismiss the lawsuit on the ground that the derivative plaintiffs failed to make a demand on the Company's Board of Directors to pursue the claims itself, and GE and the Company's Board of Directors filed a motion to dismiss the lawsuit on the ground that the complaint failed to state a claim on which relief can be granted. The Chancery Court denied the motions on October 8, 2019, except granted GE's motion to dismiss the unjust enrichment claim against it. On October 31, 2019, the Company's Board of Directors designated a Special Litigation Committee and empowered it with full authority to investigate and evaluate the allegations and issues raised in the derivative litigation. The Special Litigation Committee filed a motion to stay the derivative litigation during its investigation. On December 3, 2019, the Chancery Court granted the motion and stayed the derivative litigation until June 1, 2020. On May 20, 2020, the Chancery Court granted an extension of the stay to October 1, 2020, and on September 29, 2020, the Court granted a further extension of the stay to October 15, 2020. On October 13, 2020, the Special Litigation Committee filed its report with the Court. At this time, we are not able to predict the outcome of these claims.

In March 2019, the Company received a document request from the United States Department of Justice (the "DOJ") related to certain of the Company's operations in Iraq and its dealings with Unaoil Limited and its affiliates. In December 2019, the Company received a similar document request from the Securities Exchange Commission (the "SEC"). The Company is cooperating with the DOJ and the SEC in connection with their requests and any related matters. In addition, the Company has agreed to toll any statute of limitations in connection with the matters subject to the DOJ's document request.

On August 13, 2019, Tri-State Joint Fund filed in the Delaware Court of Chancery, a shareholder class action lawsuit for and on the behalf of itself and all similarly situated public stockholders of Baker Hughes Incorporated ("BHI") against the General Electric Company (GE), the former members of the Board of Directors of BHI, and certain former BHI Officers alleging breaches of fiduciary duty, aiding and abetting, and other claims in connection with the combination of BHI and the oil and gas business (GE O&G) of GE (the Transactions). On October 28, 2019, City of Providence filed in the Delaware Court of Chancery a shareholder class action lawsuit for and on behalf of itself and all similarly situated public shareholders of BHI against GE, the former members of the Board of Directors of BHI, and certain former BHI Officers alleging substantially the same claims in connection with the Transactions. The relief sought in these complaints include a request for a declaration that Defendants breached their fiduciary duties, an award of damages, pre- and post-judgment interest, and attorneys' fees and costs. The lawsuits have been consolidated, and plaintiffs filed a consolidated class action complaint on December 17, 2019 against certain former BHI officers alleging breaches of fiduciary duty and against GE for aiding and abetting those breaches. The December 2019 complaint omitted the former members of the Board of Directors of BHI, except for Mr. Craighead who also served as President and CEO of BHI. Mr. Craighead and Ms. Ross, who served as Senior

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Vice President and Chief Financial Officer of BHI, remain named in the December 2019 complaint along with GE. The relief sought in the consolidated complaint includes a declaration that the former BHI officers breached their fiduciary duties and that GE aided and abetted those breaches, an award of damages, pre- and post-judgment interest, and attorneys' fees and costs. At this time, we are not able to predict the outcome of these claims.

On December 11, 2019, BMC Software, Inc. ("BMC") filed a lawsuit in federal court in the Southern District of Texas against Baker Hughes, a GE company, LLC alleging trademark infringement, unfair competition, and unjust enrichment, arising out of the Company's use of its new logo and affiliated branding. On January 1, 2020, BMC amended its complaint to add Baker Hughes Company. The relief sought in the complaint includes a request for injunctive relief, an award of damages (including punitive damages), pre- and post-judgment interest, and attorneys' fees and costs. At this time, we are not able to predict the outcome of these claims.

The Company is reporting the following matter in compliance with SEC requirements to disclose environmental proceedings where the government is a party and that potentially involve monetary sanctions of \$0.1 million or greater. In June 2020, Kern County California issued an administrative enforcement order with a proposed penalty of \$0.7 million for alleged health, safety and environmental violations at a repackaging and distribution facility in Taft, California that is indirectly owned by the Company.

We insure against risks arising from our business to the extent deemed prudent by our management and to the extent insurance is available, but no assurance can be given that the nature and amount of that insurance will be sufficient to fully indemnify us against liabilities arising out of pending or future legal proceedings or other claims. Most of our insurance policies contain deductibles or self-insured retentions in amounts we deem prudent and for which we are responsible for payment. In determining the amount of self-insurance, it is our policy to self-insure those losses that are predictable, measurable and recurring in nature, such as claims for automobile liability, general liability and workers compensation.

**PRODUCT WARRANTIES**

We provide for estimated product warranty expenses when we sell the related products. Because warranty estimates are forecasts that are based on the best available information, primarily historical claims experience, claims costs may differ from amounts provided. An analysis of changes in the liability for product warranties are as follows:

	2020	2019
Balance at January 1	\$ 220	\$ 236
Provisions	6	6
Expenditures	(8)	(12)
Other	8	(8)
Balance at September 30	\$ 226	\$ 222

**OTHER**

In the normal course of business with customers, vendors and others, we have entered into off-balance sheet arrangements, such as surety bonds for performance, letters of credit and other bank issued guarantees. We also provide guarantees to GE Capital on behalf of some customers who have entered into financing arrangements with GE Capital. These off-balance sheet arrangements totaled approximately \$4.1 billion at September 30, 2020. It is not practicable to estimate the fair value of these financial instruments. None of the off-balance sheet arrangements either has, or is likely to have, a material effect on our financial position, results of operations or cash flows.

We sometimes enter into consortium or similar arrangements for certain projects primarily in our Oilfield Equipment segment. Under such arrangements, each party is responsible for performing a certain scope of work within the total scope of the contracted work, and the obligations expire when all contractual obligations are completed. The failure or inability, financially or otherwise, of any of the parties to perform their obligations could

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impose additional cost and obligations on us. These factors could result in unanticipated costs to complete the project, liquidated damages or contract disputes.

**NOTE 18. RESTRUCTURING, IMPAIRMENT AND OTHER**

During the first quarter of 2020, in response to the impact on our business from the COVID-19 pandemic and the significant decline in oil and gas prices, we approved a plan of \$1.8 billion (the 2020 Plan) primarily associated with rationalizing certain product lines and restructuring our business, which is designed to, among other things, right-size our operations for anticipated activity levels and market conditions. As a result, we recorded restructuring, impairment and other charges of \$209 million and \$1,637 million for the three and nine months ended September 30, 2020, respectively. Also included in the 2020 Plan are inventory impairments of \$42 million and \$218 million for the three and nine months ended September 30, 2020, respectively. See "Note 4. Inventories" for further discussion.

**RESTRUCTURING AND IMPAIRMENT**

The following table presents restructuring and impairment charges by the impacted segment, however, these charges are not included in the reported segment results:

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2020	2019	2020	2019
Oilfield Services	\$ 144	\$ 27	\$ 453	\$ 63
Oilfield Equipment	21	1	121	19
Turbomachinery & Process Solutions	7	10	27	39
Digital Solutions	18	—	52	12
Corporate	1	—	15	12
<b>Total</b>	<b>\$ 191</b>	<b>\$ 38</b>	<b>\$ 668</b>	<b>\$ 145</b>

Restructuring and impairment charges were primarily related to employee termination expenses from reducing our headcount in certain geographical locations, and product line rationalization, including plant closures and related expenses such as property, plant & equipment impairments and contract termination fees. Details of these charges are as follows:

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2020	2019	2020	2019
Impairments of property, plant & equipment	\$ 65	\$ 6	\$ 214	\$ 22
Employee-related termination expenses	108	28	406	106
Contract termination fees	1	2	23	11
Other incremental costs	17	2	25	6
<b>Total</b>	<b>\$ 191</b>	<b>\$ 38</b>	<b>\$ 668</b>	<b>\$ 145</b>



## **OTHER**

Other charges included in "Restructuring, impairment and other" of the condensed consolidated statements of income (loss) were \$18 million and \$33 million for the three months ended September 30, 2020 and 2019, respectively, and \$969 million and \$38 million for the nine months ended September 30, 2020 and 2019, respectively. For the nine months ended September 30, 2020, such charges consisted primarily of intangible asset impairments of \$605 million driven by our decision to exit certain businesses primarily in our OFS segment, other long-lived asset impairments of \$216 million (\$124 million of intangible assets, \$77 million of property, plant and equipment and \$15 million of other assets) in our OFE segment, other charges of \$73 million driven by certain litigation matters and impairment of an equity method investment primarily in corporate and the OFE segment, and charges of \$61 million primarily related to corporate facility rationalization.

## **NOTE 19. BUSINESS DISPOSITION**

On June 30, 2020, we completed the sale of our Rod Lift Systems (RLS) business. RLS was part of our OFS segment and provided rod lift products, technologies, services and solutions to the oil and gas industry. The sale resulted in a loss before income taxes of approximately \$217 million and is reported in the "Other non-operating loss, net" caption of the condensed consolidated statements of income (loss).

## **NOTE 20. ASSETS AND LIABILITIES OF BUSINESS HELD FOR SALE**

On September 3, 2020, we entered into an agreement to sell our Surface Pressure Control Flow ("SPC Flow") business, a non-strategic product line in our Oilfield Equipment segment that provides surface wellhead and surface tree systems for the onshore market. As of September 30, 2020, the disposal group met the criteria to be classified as held for sale and is measured and reported at the lower of its' carrying amount or fair value less costs to sell, which resulted in a loss of \$129 million to write-down the disposal group to fair value. The loss is reported in the "Other non-operating loss, net" caption of the condensed consolidated statements of income (loss).

## ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

Management's Discussion and Analysis of Financial Condition and Results of Operations (MD&A) should be read in conjunction with the condensed consolidated financial statements and the related notes included in Item 1 thereto.

### EXECUTIVE SUMMARY

We are an energy technology company with a broad and diversified portfolio of technologies and services that span the energy and industrial value chain. We conduct business in more than 120 countries and employ approximately 58,000 employees. We operate through our four business segments: Oilfield Services (OFS), Oilfield Equipment (OFE), Turbomachinery & Process Solutions (TPS), and Digital Solutions (DS).

We sell products and services primarily in the global oil and gas markets, within the upstream, midstream and downstream segments. Throughout the first three quarters of 2020, the industry experienced multiple factors which drove expectations for global oil and gas related spending to be lower through 2020. First, the COVID-19 pandemic lowered global demand for hydrocarbons, as social distancing and travel restrictions were implemented across the world. Second, the lifting of Organization of the Petroleum Exporting Countries (OPEC+) supply curtailments in the first quarter of 2020, and the associated increase in production, drove the global excess supply of hydrocarbons higher. In the second quarter of 2020, OPEC+ reached a supply curtailment agreement of up to 10 million barrels per day, which drove expectations for future hydrocarbon supply lower. After significant turmoil during the first half of the year, oil markets have somewhat stabilized. However, demand recovery is beginning to level off and significant excess capacity remains, which could create volatility in the future. Lastly, global gross domestic product (GDP) growth was impacted by COVID-19 during the first three quarters of 2020, and we expect GDP to decline globally for the total year 2020.

Since the COVID-19 pandemic began, the health and safety of our employees has continued to be a top priority. We are taking critical steps as a company to reduce the risk of exposure, as well as mitigate the impacts of this pandemic to our employees, contractors and partners. We have adopted remote working where possible. Where on-site operations are required, masks are mandatory and our employees have adopted social distancing. We have worked with our employees to implement other site-specific precautionary measures to reduce the risk of exposure. We are collaborating closely with our customers, suppliers, and vendors to minimize operational disruption. In addition, we have restricted non-essential business travel and have encouraged our employees, customers and partners to collaborate virtually.

Our goal through this downturn is to remain disciplined in allocating capital, focus on liquidity and cash preservation, and to preserve our investment grade rating while also maintaining our current dividend payout.

We are taking the necessary actions to right-size the business for expected activity levels. During the first quarter of 2020, we approved a plan for restructuring and other actions totaling \$1.8 billion, \$1.5 billion of which was recorded in the first quarter of 2020, \$0.1 billion in the second quarter of 2020, and \$0.2 billion in the third quarter of 2020. These charges are primarily related to the costs for reductions in work force, product line exits in certain geographies, and the write down of inventory and intangible assets. These actions are taking place across the business and our corporate functions as we align our workforce with expected activity levels. We expect cash expenditures from the restructuring plan to total approximately \$500 million, and for the cash payback to be less than one year.

In addition, during the first quarter of 2020, our market capitalization declined significantly driven by the current macroeconomic and geopolitical conditions including the decrease in demand caused by the COVID-19 pandemic and collapse of oil prices. Based on these events, we concluded that a triggering event occurred, and we performed an interim quantitative impairment test as of March 31, 2020. Based upon the results of the impairment test, we recognized a goodwill impairment charge of \$14,773 million during the first quarter of 2020. There were no further goodwill impairments in the second and third quarters of 2020.

In the third quarter of 2020, we generated revenue of \$5,049 million compared to \$5,882 million in the third quarter of 2019. The decline in revenue was primarily driven by volume declines in OFS and to a lesser extent DS, partially offset by volume increases in TPS. The persistent weakness in oil prices continues to create a challenging



environment for the OFS segment. Loss before income taxes was \$264 million for the third quarter of 2020, which included the write-down of assets held for sale of \$129 million, restructuring, impairment and other charges of \$209 million, and inventory impairments of \$42 million. In the third quarter of 2019, income before income taxes was \$224 million, which included restructuring and impairment charges of \$71 million.

## OUTLOOK

Our business is exposed to a number of macro factors, which influence our outlook and expectations given the volatile conditions in the industry. After significant volatility during the first half of the year, oil markets somewhat stabilized in the third quarter. However, demand recovery is beginning to level off and significant excess capacity remains, which could create volatility in the future. In addition, we expect the risk of a reinstatement of COVID-19 related restrictions or lockdowns to remain high, which creates uncertainty in the global economic outlook and impact on oil and gas markets.

- North America onshore activity: as a result of the significant decline in oil and gas prices, we expect U.S. drilling & completion spending to decline more than 50% versus 2019, as operators adjust budgets for the current oil price environment.
- International onshore activity: we expect spending outside of North America to decline over 15% versus 2019.
- Offshore projects: following a strong 2019, we expect significantly fewer offshore projects to reach positive final investment decisions in 2020, due to the economic uncertainty and lower oil and gas prices.
- Liquefied natural gas (LNG) projects: we remain optimistic on the LNG market long term, but expect fewer positive final investment decisions on LNG projects in 2020 than in 2019.

We have other segments in our portfolio that are more correlated with various industrial metrics, including GDP, such as our Digital Solutions segment. As a result of the economic impact caused by COVID-19, we expect global GDP to contract in 2020. Overall, we believe our portfolio is well positioned to compete across the energy value chain and deliver comprehensive solutions for our customers. We remain optimistic about the long-term economics of the industry, but we are continuing to operate with flexibility given our expectations for volatility and changing activity levels in the near term.

While governments may change or discontinue incentives for renewable energy additions, in the long term, renewable energy cost declines may accelerate to compete with new-build fossil fuel capacity. However, we do not anticipate any significant impacts to our business in the foreseeable future.

Over time, we believe the world's demand for energy will continue to rise, and the supply of energy will continue to increase in complexity, requiring greater service intensity and more advanced technology from oilfield service companies. As such, we remain focused on delivering innovative, cost-efficient solutions that deliver step changes in operating and economic performance for our customers.

## BUSINESS ENVIRONMENT

The following discussion and analysis summarizes the significant factors affecting our results of operations, financial condition and liquidity position as of and for the three and nine months ended September 30, 2020, and should be read in conjunction with the condensed consolidated financial statements and related notes of the Company.

We operate in more than 120 countries helping customers find, evaluate, drill, produce, transport and process hydrocarbon resources. Our revenue is predominately generated from the sale of products and services to major, national, and independent oil and natural gas companies worldwide, and is dependent on spending by our customers for oil and natural gas exploration, field development and production. This spending is driven by a number of factors, including our customers' forecasts of future energy demand and supply, their access to resources to develop and produce oil and natural gas, their ability to fund their capital programs, the impact of new government regulations and most importantly, their expectations for oil and natural gas prices as a key driver of their cash flows.

## Oil and Natural Gas Prices

Oil and natural gas prices are summarized in the table below as averages of the daily closing prices during each of the periods indicated.

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2020	2019	2020	2019
Brent oil price (\$/Bbl) <sup>(1)</sup>	\$ 42.91	\$ 61.95	\$ 41.15	\$ 64.65
WTI oil price (\$/Bbl) <sup>(2)</sup>	40.89	56.34	38.04	57.04
Natural gas price (\$/mmBtu) <sup>(3)</sup>	2.00	2.38	1.87	2.62

<sup>(1)</sup> Energy Information Administration (EIA) Europe Brent Spot Price per Barrel

<sup>(2)</sup> EIA Cushing, OK WTI (West Texas Intermediate) spot price

<sup>(3)</sup> EIA Henry Hub Natural Gas Spot Price per million British Thermal Unit

Outside North America, customer spending is most heavily influenced by Brent oil prices, which decreased from the same quarter last year, ranging from a low of \$38.53/Bbl in September 2020 to a high of \$46.01/Bbl in August 2020. For the nine months ended September 30, 2020, Brent oil prices averaged \$41.15/Bbl, which represented a decrease of \$23.50/Bbl from the same period last year.

In North America, customer spending is highly driven by WTI oil prices, which decreased from the same quarter last year. Overall, WTI oil prices ranged from a low of \$36.87/Bbl in September 2020 to a high of \$43.21/Bbl in August 2020. For the nine months ended September 30, 2020, WTI oil prices averaged \$38.04/Bbl, which represented a decrease of \$19.00/Bbl from the same period last year.

In North America, natural gas prices, as measured by the Henry Hub Natural Gas Spot Price, averaged \$2.00/mmBtu in the third quarter of 2020, representing a 16% decrease from the same quarter in the prior year. Throughout the quarter, Henry Hub Natural Gas Spot Prices ranged from a low of \$1.33/mmBtu in September 2020 to a high of \$2.57/mmBtu in August 2020.

## Baker Hughes Rig Count

The Baker Hughes rig counts are an important business barometer for the drilling industry and its suppliers. When drilling rigs are active they consume products and services produced by the oil service industry. Rig count trends are driven by the exploration and development spending by oil and natural gas companies, which in turn is influenced by current and future price expectations for oil and natural gas. The counts may reflect the relative strength and stability of energy prices and overall market activity; however, these counts should not be solely relied on as other specific and pervasive conditions may exist that affect overall energy prices and market activity.

We have been providing rig counts to the public since 1944. We gather all relevant data through our field service personnel, who obtain the necessary data from routine visits to the various rigs, customers, contractors and other outside sources as necessary. We base the classification of a well as either oil or natural gas primarily upon filings made by operators in the relevant jurisdiction. This data is then compiled and distributed to various wire services and trade associations and is published on our website. We believe the counting process and resulting data is reliable; however, it is subject to our ability to obtain accurate and timely information. Rig counts are compiled weekly for the U.S. and Canada and monthly for all international rigs. Published international rig counts do not include rigs drilling in certain locations, such as Russia, the Caspian region, and onshore China because this information is not readily available.

Beginning in the second quarter of 2019, Ukraine was added to the Baker Hughes international rig count. The Company will continue tracking active drilling rigs in the country going forward. Historical periods will not be updated.

Rigs in the U.S. and Canada are counted as active if, on the day the count is taken, the well being drilled has been started but drilling has not been completed and the well is anticipated to be of sufficient depth to be a potential consumer of our drill bits. In international areas, rigs are counted on a weekly basis and deemed active if drilling activities occurred during the majority of the week. The weekly results are then averaged for the month and published accordingly. The rig count does not include rigs that are in transit from one location to another, rigging up, being used in non-drilling activities including production testing, completion and workover, and are not expected to be significant consumers of drill bits.

The rig counts are summarized in the table below as averages for each of the periods indicated.

	Three Months Ended September 30,			Nine Months Ended September 30,		
	2020	2019	% Change	2020	2019	% Change
North America	301	1,052	(71)%	566	1,117	(49)%
International	729	1,144	(36)%	877	1,094	(20)%
Worldwide	1,030	2,196	(53)%	1,443	2,211	(35)%

Overall rig count was 1,030 for the third quarter of 2020, a decrease of 53% as compared to the same period last year due primarily to declines in North America. The North America rig count decreased 71% and internationally the rig count decreased 36% compared to the same period last year.

Within North America, the decrease was primarily driven by the U.S. rig count, which was down 72% on average when compared to the same period last year, and a decrease in the Canada rig count, which was down 64% on average when compared to the same period last year. Internationally, the rig count decrease was driven by decreases in the Latin America and Africa regions of 61% and 50%, respectively.

Overall rig count was 1,443 for the nine months ended September 30, 2020, a decrease of 35% as compared to the same period last year due primarily to declines in North America. Within North America, the decrease was primarily driven by the land rig count, which was down 50%, and a decrease in the offshore rig count of 29%. Internationally, the rig count decline was driven by decreases in the Latin America and Africa regions of 42% and 31%, respectively.

## RESULTS OF OPERATIONS

The discussions below relating to significant line items from our condensed consolidated statements of income (loss) are based on available information and represent our analysis of significant changes or events that impact the comparability of reported amounts. Where appropriate, we have identified specific events and changes that affect comparability or trends and, where reasonably practicable, have quantified the impact of such items. All dollar amounts in tabulations in this section are in millions of dollars, unless otherwise stated. Certain columns and rows may not add due to the use of rounded numbers.

Our condensed consolidated statement of income (loss) displays sales and costs of sales in accordance with SEC regulations under which "goods" is required to include all sales of tangible products and "services" must include all other sales, including other service activities. For the amounts shown below, we distinguish between "equipment" and "product services", where product services refer to sales under product services agreements, including sales of both goods (such as spare parts and equipment upgrades) and related services (such as monitoring, maintenance and repairs), which is an important part of our operations. We refer to "product services" simply as "services" within the Business Environment section of Management's Discussion and Analysis.

The performance of our operating segments is evaluated based on segment operating income (loss), which is defined as income (loss) before income taxes and before the following: net interest expense, net other non-operating loss, corporate expenses, restructuring, impairment and other charges, goodwill impairments, inventory impairments, separation related costs, and certain gains and losses not allocated to the operating segments.

In evaluating the segment performance, the Company primarily uses the following:

**Volume:** Volume is the increase or decrease in products and/or services sold period-over-period excluding the impact of foreign exchange and price. The volume impact on profit is calculated by multiplying the prior period profit rate by the change in revenue volume between the current and prior period. It also includes price, defined as the change in sales price for a comparable product or service period-over-period and is calculated as the period-over-period change in sales prices of comparable products and services.

**Foreign Exchange (FX):** FX measures the translational foreign exchange impact, or the translation impact of the period-over-period change on sales and costs directly attributable to change in the foreign exchange rate compared to the U.S. dollar. FX impact is calculated by multiplying the functional currency amounts (revenue or profit) with the period-over-period FX rate variance, using the average exchange rate for the respective period.

**(Inflation)/Deflation:** (Inflation)/deflation is defined as the increase or decrease in direct and indirect costs of the same type for an equal amount of volume. It is calculated as the year-over-year change in cost (i.e. price paid) of direct material, compensation & benefits and overhead costs.

**Productivity:** Productivity is measured by the remaining variance in profit, after adjusting for the period-over-period impact of volume & price, foreign exchange and (inflation)/deflation as defined above. Improved or lower period-over-period cost productivity is the result of cost efficiencies or inefficiencies, such as cost decreasing or increasing more than volume, or cost increasing or decreasing less than volume, or changes in sales mix among segments. This also includes the period-over-period variance of transactional foreign exchange, aside from those foreign currency devaluations that are reported separately for business evaluation purposes.

### Orders and Remaining Performance Obligations

**Orders:** For the nine months ended September 30, 2020, we recognized orders of \$15.5 billion, a decrease of \$4.5 billion, or 22%, from the nine months ended September 30, 2019. For the three months ended September 30, 2020, we recognized orders of \$5.1 billion, a decrease of \$2.7 billion, or 34%, from the three months ended September 30, 2019. Service orders were down 28% and equipment orders were down 40%. The decline in orders was driven by a decline across all segments.

**Remaining Performance Obligations (RPO):** As of September 30, 2020, the aggregate amount of the transaction price allocated to the unsatisfied (or partially unsatisfied) performance obligations was \$23.0 billion.

### Revenue and Segment Operating Income (Loss) Before Tax

Revenue and segment operating income (loss) for each of our four operating segments is provided below.

	Three Months Ended September 30,			Nine Months Ended September 30,		
	2020	2019	\$ Change	2020	2019	\$ Change
Revenue:						
Oilfield Services	\$ 2,308	\$ 3,348	\$ (1,040)	\$ 7,858	\$ 9,597	\$ (1,739)
Oilfield Equipment	726	728	(2)	2,133	2,156	(23)
Turbomachinery & Process Solutions	1,513	1,197	316	3,759	3,904	(145)
Digital Solutions	503	609	(106)	1,460	1,833	(373)
<b>Total</b>	<b>\$ 5,049</b>	<b>\$ 5,882</b>	<b>\$ (833)</b>	<b>\$ 15,210</b>	<b>\$ 17,490</b>	<b>\$ (2,280)</b>

	Three Months Ended September 30,			Nine Months Ended September 30,		
	2020	2019	\$ Change	2020	2019	\$ Change
Segment operating income (loss):						
Oilfield Services	\$ 93	\$ 274	\$ (181)	\$ 345	\$ 683	\$ (338)
Oilfield Equipment	19	14	5	(4)	40	(44)
Turbomachinery & Process Solutions	191	161	30	473	414	59
Digital Solutions	46	82	(36)	117	234	(117)
Total segment operating income	349	531	(182)	931	1,370	(439)
Corporate	(115)	(109)	(6)	(353)	(314)	(39)
Inventory impairment	(42)	—	(42)	(218)	—	(218)
Goodwill impairment	—	—	—	(14,773)	—	(14,773)
Restructuring, impairment and other	(209)	(71)	(138)	(1,637)	(183)	(1,454)
Separation related	(32)	(54)	22	(110)	(128)	18
Operating income (loss)	(49)	297	(346)	(16,160)	744	(16,904)
Other non-operating loss, net	(149)	(14)	(135)	(367)	(124)	(243)
Interest expense, net	(66)	(59)	(7)	(195)	(174)	(21)
Income (loss) before income taxes	(264)	224	(488)	(16,722)	446	(17,168)
Benefit (provision) for income taxes	(6)	(107)	101	10	(269)	279
<b>Net income (loss)</b>	<b>\$ (270)</b>	<b>\$ 117</b>	<b>\$ (387)</b>	<b>\$ (16,712)</b>	<b>\$ 177</b>	<b>\$ (16,889)</b>

### Segment Revenues and Segment Operating Income (Loss)

#### Third Quarter of 2020 Compared to the Third Quarter of 2019

Revenue decreased \$833 million, or 14%, primarily driven by lower volume in OFS and DS. OFS decreased \$1,040 million, DS decreased \$106 million, and OFE decreased \$2 million, partially offset by TPS which increased \$316 million.

Total segment operating income decreased \$182 million. The decline was driven by OFS which decreased \$181 million and DS which decreased \$36 million, partially offset by OFE which increased \$5 million and TPS which increased \$30 million.

#### Oilfield Services

OFS revenue decreased \$1,040 million, or 31%, in the third quarter of 2020 compared to the third quarter of 2019, primarily as a result of decreased activity in North America, as evidenced by a decline in the North America rig count, and to a lesser extent from decreased international activity. North America revenue was \$559 million in the third quarter of 2020, a decrease of \$619 million from the third quarter of 2019. International revenue was \$1,749 million in the third quarter of 2020, a decrease of \$421 million from the third quarter of 2019, partially related to COVID-19 disruptions in the Middle East and Latin America regions.

OFS segment operating income was \$93 million in the third quarter of 2020 compared to \$274 million in the third quarter of 2019, primarily driven by lower volume and unfavorable business mix.

#### Oilfield Equipment

OFE revenue decreased \$2 million in the third quarter of 2020 compared to the third quarter of 2019. The decrease was driven by lower volume in the subsea services, surface pressure control and subsea drilling systems product lines, offset by higher volume in subsea production systems and flexible pipe.

OFE segment operating income was \$19 million in the third quarter of 2020 compared to segment operating income of \$14 million in the third quarter of 2019. The increase in income was driven primarily by increased cost productivity as we focus on cost-out efforts.

## **Turbomachinery & Process Solutions**

TPS revenue of \$1,513 million increased \$316 million, or 26%, in the third quarter of 2020 compared to the third quarter of 2019. The increase was driven by higher equipment volume. Equipment revenue in the quarter represented 46%, and service revenue represented 54% of total segment revenue. Equipment revenue was up 78% year-over-year, and service revenue was up 1% compared to the prior year.

TPS segment operating income was \$191 million in the third quarter of 2020 compared to \$161 million in the third quarter of 2019. The increase in income was driven primarily by higher volume and increased cost productivity, partially offset by unfavorable business mix.

## **Digital Solutions**

DS revenue decreased \$106 million, or 17%, in the third quarter of 2020 compared to the third quarter of 2019, driven by lower economic activity caused by the COVID-19 pandemic. Most product lines experienced volume declines.

DS segment operating income was \$46 million in the third quarter of 2020 compared to \$82 million in the third quarter of 2019. The decrease in profitability was primarily driven by lower volume and negative cost productivity, partially offset by favorable business mix.

## **Restructuring, Impairment and Other**

In the third quarter of 2020, we recognized \$209 million of restructuring, impairment and other items, compared to \$71 million in the third quarter of 2019. The charges in the third quarter of 2020 primarily relate to the continuation of activities from our first quarter 2020 restructuring plan, which include actions to right-size our operations for anticipated activity levels and market conditions.

## **Separation Related Costs**

For the third quarter of 2020, we incurred separation related costs of \$32 million, a decrease of \$22 million from the third quarter of 2019. Costs in the third quarter of 2020 relate to the ongoing activities for the separation from GE.

## **Other Non-Operating Loss, Net**

For the third quarter of 2020, we incurred \$149 million of other net non-operating losses. Included in this amount was a loss of \$129 million related to the write-down of assets held for sale.

## **Interest Expense, Net**

For the third quarter of 2020, we incurred interest expense, net of interest income, of \$66 million, which increased \$7 million in comparison to the third quarter of 2019, primarily driven by lower interest income.

## **Income Taxes**

For the third quarter of 2020, income tax expense was \$6 million. The difference between the U.S. statutory tax rate of 21% and the current effective tax rate is primarily related to losses with no tax benefit due to valuation allowances, partially offset by the impact of the U.S. Coronavirus Aid, Relief, and Economic Security Act (CARES Act).

In response to the COVID-19 pandemic, the CARES Act was enacted on March 27, 2020 in the U.S., and includes measures to assist companies, including allowing net operating losses originating in 2018, 2019 or 2020 to be carried back up to five years. During the third quarter of 2020, we elected to carry back losses to 2014 and accordingly recognized a tax benefit of \$42 million, which we plan to apply for a cash refund in the fourth quarter of 2020.

## The First Nine Months of 2020 Compared to the First Nine Months of 2019

Revenue decreased \$2,280 million, or 13%, driven by lower activity across all segments. OFS decreased \$1,739 million, TPS decreased \$145 million, DS decreased \$373 million and OFE decreased \$23 million.

Total segment operating income decreased \$439 million. The decrease was driven by OFS, which decreased \$338 million, DS which decreased \$117 million, and OFE which decreased \$44 million, partially offset by TPS which increased \$59 million.

### Oilfield Services

OFS revenue decreased \$1,739 million, or 18%, in the first nine months of 2020 compared to the first nine months of 2019, as a result of decreased activity in North America, as evidenced by a decline in the North America rig count, and to a lesser extent from decreased international activity. North America revenue was \$2,181 million in the first nine months of 2020, a decrease of \$1,371 million from the first nine months of 2019. International revenue was \$5,677 million in the first nine months of 2020, a decrease of \$368 million from the first nine months of 2019, partially related to COVID-19 disruptions in the Middle East and Latin America regions.

OFS segment operating income was \$345 million in the first nine months of 2020 compared to \$683 million in the first nine months of 2019. The decrease was primarily driven by lower volume, unfavorable business mix, and decreased cost productivity.

### Oilfield Equipment

OFE revenue decreased \$23 million, or 1%, in the first nine months of 2020 compared to the first nine months of 2019. The decrease was driven by lower volume in the surface pressure control and services businesses, partially due to mobility-related delays from the COVID-19 pandemic in the first half of 2020. These decreases were partially offset by higher volume in the subsea production systems, subsea drilling systems, and flexible pipe businesses.

OFE segment operating loss was \$4 million in the first nine months of 2020 compared to segment operating income of \$40 million in the first nine months of 2019. The decrease in income was driven primarily by lower volume, decreased cost productivity and unfavorable business mix.

### Turbomachinery & Process Solutions

TPS revenue of \$3,759 million decreased \$145 million, or 4%, in the first nine months of 2020 compared to the first nine months of 2019. The decrease was driven by lower services volume, primarily related to supply chain delays and mobility restrictions due to the COVID-19 pandemic, as well as a business disposition that occurred in July 2019. Equipment revenue in the first nine months of 2020 represented 39%, and service revenue represented 61% of total segment revenue. Equipment revenue was up 9% year-over-year, and service revenue was down 10% year-over-year.

TPS segment operating income was \$473 million in the first nine months of 2020 compared to \$414 million in the first nine months of 2019. The increase in profitability was driven primarily by higher cost productivity, partially offset by lower volume.

### Digital Solutions

DS revenue decreased \$373 million, or 20%, in the first nine months of 2020 compared to the first nine months of 2019, driven by volume declines across most of the DS segments, largely driven by COVID-19 related supply chain delays and customer related disruptions.

DS segment operating income was \$117 million in the first nine months of 2020 compared to \$234 million in the first nine months of 2019. The decrease in profitability was primarily driven by lower volume and decreased cost productivity, partially offset by favorable business mix.



## Goodwill Impairment

During the first quarter of 2020, the Company's market capitalization declined significantly driven by current macroeconomic and geopolitical conditions including the decrease in demand caused by the COVID-19 pandemic and collapse of oil prices driven by both surplus production and supply. Based on these events, we concluded that a triggering event occurred and we performed an interim quantitative impairment test as of March 31, 2020. Based upon the results of the impairment test, we recognized a goodwill impairment charge of \$14,773 million during the first quarter of 2020. There have been no goodwill impairments in the second and third quarters of 2020.

## Restructuring, Impairment and Other

For the first nine months of 2020, we recognized \$1,637 million of restructuring, impairment and other charges, an increase of \$1,454 million from the first nine months of 2019. These charges primarily relate to product line rationalization and headcount reductions in certain geographical locations to align our workforce with expected activity levels and market conditions.

## Separation Related Costs

For the first nine months of 2020, we incurred separation related costs of \$110 million, a decrease of \$18 million from the first nine months of 2019. Costs in the first nine months of 2020 relate to ongoing activities for the separation from GE.

## Other Non-Operating Loss, Net

For the first nine months of 2020, we incurred \$367 million of other net non-operating losses. Included in this amount was a loss of approximately \$217 million related to the sale of our RLS business in the second quarter of 2020, and a loss of \$129 million related to the write-down of assets held for sale in the third quarter of 2020.

## Interest Expense, Net

For the first nine months of 2020, we incurred interest expense, net of interest income, of \$195 million, an increase of \$21 million from the first nine months of 2019, primarily driven by lower interest income.

## Income Taxes

For the first nine months of 2020, income tax benefit was \$10 million. The difference between the U.S. statutory tax rate of 21% and the current effective tax rate is primarily related to non-deductible goodwill impairment, the geographical mix of earnings and losses, and losses with no tax benefit due to valuation allowances, partially offset by the impact of the CARES Act.

In response to the COVID-19 pandemic, the CARES Act was enacted on March 27, 2020 in the U.S., and includes measures to assist companies, including allowing net operating losses originating in 2018, 2019 or 2020 to be carried back up to five years. For the first nine months of 2020, we elected to carry back losses to 2014 and accordingly recognized a tax benefit of \$117 million and we expect to receive a cash refund of the same amount.

## LIQUIDITY AND CAPITAL RESOURCES

Our objective in financing our business is to maintain sufficient liquidity, adequate financial resources and financial flexibility in order to fund the requirements of our business. Despite the challenging dynamics during the quarter, we continue to maintain solid financial strength and liquidity. At September 30, 2020, we had cash and cash equivalents of \$4.1 billion compared to \$3.2 billion at December 31, 2019. Our liquidity is further supported by a revolving credit facility of \$3 billion, and access to both commercial paper and uncommitted lines of credit. At September 30, 2020, we had no borrowings outstanding under the revolving credit facility or our uncommitted lines of credit, and had £600 million (approximately \$772 million) commercial paper outstanding. Our next debt maturity is December 2022.

Cash and cash equivalents includes \$85 million and \$162 million of cash held on behalf of GE at September 30, 2020 and December 31, 2019, respectively. Excluding cash held on behalf of GE, our U.S. subsidiaries held



approximately \$1.1 billion and \$0.4 billion while our foreign subsidiaries held approximately \$2.9 billion and \$2.7 billion of our cash and cash equivalents as of September 30, 2020 and December 31, 2019, respectively. A substantial portion of the cash held by foreign subsidiaries at September 30, 2020 has been reinvested in active non-U.S. business operations. If we decide at a later date to repatriate those funds to the U.S., they will generally be free of U.S. federal tax but may incur other taxes such as withholding or state taxes.

We have a \$3 billion committed unsecured revolving credit facility (the 2019 Credit Agreement) with commercial banks maturing in December 2024. The 2019 Credit Agreement contains certain customary representations and warranties, certain customary affirmative covenants and certain customary negative covenants. Upon the occurrence of certain events of default, our obligations under the 2019 Credit Agreement may be accelerated. Such events of default include payment defaults to lenders under the 2019 Credit Agreement and other customary defaults. No such events of default have occurred. We have no borrowings under the 2019 Credit Agreement.

In addition, we have a commercial paper program under which we may issue from time to time commercial paper with maturities of no more than 397 days. During the second quarter of 2020, we established a £600 million commercial paper facility under which the Bank of England may invest through the COVID Corporate Financing Facility (the Program), which increased our total commercial paper program from \$3.0 billion to approximately \$3.8 billion. In May 2020, we issued £600 million of commercial paper under the Program that matures in April 2021 and can be repaid prior to that with no additional cost.

Certain Senior Notes contain covenants that restrict our ability to take certain actions. See Note 9. "Borrowings" of the Notes to Unaudited Condensed Consolidated Financial Statements in this Quarterly Report for further details. At September 30, 2020, we were in compliance with all debt covenants.

We continuously review our liquidity and capital resources. If market conditions continue to deteriorate, for instance due to the uncertainty created by the COVID-19 pandemic or the significant decline in oil and gas prices, and our revenue was reduced significantly or operating costs were to increase significantly, our cash flows and liquidity could be negatively impacted. Additionally, it could cause the rating agencies to lower our credit ratings. There are no ratings triggers that would accelerate the maturity of any borrowings under our committed credit facility; however, a downgrade in our credit ratings could increase the cost of borrowings under the credit facility and could also limit or preclude our ability to issue commercial paper. Should this occur, we could seek alternative sources of funding, including borrowing under the credit facility.

During the nine months ended September 30, 2020, we dispersed cash to fund a variety of activities including certain working capital needs, restructuring and GE separation related costs, capital expenditures, and the payment of dividends and distributions to noncontrolling interests. We believe that cash on hand, cash flows generated from operating and financing activities, and the available credit facility will provide sufficient liquidity to manage our global cash needs.

## Cash Flows

Cash flows provided by (used in) each type of activity were as follows for the nine months ended September 30:

<i>(In millions)</i>	<b>2020</b>	<b>2019</b>
Operating activities	\$ 927	\$ 769
Investing activities	(551)	(659)
Financing activities	494	(996)

## Operating Activities

Our largest source of operating cash is payments from customers, of which the largest component is collecting cash related to sales of products and services including advance payments or progress collections for work to be performed. The primary use of operating cash is to pay our suppliers, employees, tax authorities and others for a wide range of material and services.

Cash flows from operating activities generated cash of \$927 million and \$769 million for the nine months ended September 30, 2020 and 2019, respectively.

For the nine months ended September 30, 2020, cash generated from operating activities were primarily driven by net losses adjusted for certain noncash items (depreciation, amortization, impairments, loss on sale of business, and write-down of assets held for sale) and working capital, which includes contract and other deferred assets. Net working capital cash generation was \$255 million for the nine months ended September 30, 2020, mainly due to positive customer progress collections, partially offset by higher inventory to deliver the volume for TPS equipment contracts. Accounts payable, net of receivables, used working capital as a result of lower volume. Restructuring and GE separation related payments were \$480 million for the nine months ended September 30, 2020.

For the nine months ended September 30, 2019, operating cash generation was primarily driven by net income adjusted for certain noncash items (depreciation and amortization), partially offset by the use of working capital, and cash payments for restructuring and separation related costs. Net working capital used cash of \$86 million in the nine months ended September 30, 2019, mainly due to higher trade receivables and inventory to support expected volume growth. We also had restructuring and GE separation related payments of approximately \$222 million for the nine months ended September 30, 2019.

### **Investing Activities**

Cash flows from investing activities used cash of \$551 million and \$659 million for the nine months ended September 30, 2020 and 2019, respectively.

Our principal recurring investing activity is the funding of capital expenditures including property, plant and equipment and software, to support and generate revenue from operations. Expenditures for capital assets were \$801 million and \$873 million for the nine months ended September 30, 2020 and 2019, respectively. Proceeds from the sale of property, plant and equipment were \$141 million and \$201 million for the nine months ended September 30, 2020 and 2019, respectively.

### **Financing Activities**

Cash flows from financing activities generated cash of \$494 million and used cash of \$996 million for the nine months ended September 30, 2020 and 2019, respectively.

We had net repayments of debt and other borrowings of \$170 million and \$227 million for the nine months ended September 30, 2020 and 2019, respectively.

We had proceeds from the issuance of commercial paper of £600 million (\$737 million at date of issuance) for the nine months ended September 30, 2020. In addition, we had proceeds from the issuance of \$500 million aggregate principal amount of 4.486% Senior Notes due May 1, 2030. We will pay interest on the notes each May 1 and November 1, beginning on November 1, 2020.

We paid dividends of \$359 million to our Class A shareholders, and we made a distribution of \$199 million to GE during the nine months ended September 30, 2020. We paid dividends of \$278 million to our Class A shareholders, and we made a distribution of \$282 million to GE during the nine months ended September 30, 2019.

During the nine months ended September 30, 2019, we used cash of \$250 million to repurchase and cancel some of our Class B common stock and corresponding paired common unites of BHH LLC.

### **Cash Requirements**

For the remainder of 2020, we believe cash on hand, cash flows from operating activities, the available revolving credit facility, and the availability under our existing shelf registrations of debt will provide us with sufficient capital resources and liquidity to manage our working capital needs, meet contractual obligations, fund capital expenditures and dividends, and support the development of our short-term and long-term operating strategies. When necessary, we issue commercial paper or other short-term debt to fund cash needs in the U.S. in excess of the cash generated in the U.S.

Our capital expenditures can be adjusted and managed by us to match market demand and activity levels. Based on current market conditions, the Company has updated its plan for 2020 net capital expenditures, which are now expected to be down over 20% compared to 2019 net capital expenditures. The expenditures are expected to

be used primarily for normal, recurring items necessary to support our business. Also due to market conditions, and various COVID-19 related rule changes enacted globally, we currently anticipate making income tax payments in the range of \$350 million to \$450 million in 2020.

### **Other Factors Affecting Liquidity**

*Registration Statements:* In November 2018, Baker Hughes filed a universal shelf registration statement on Form S-3ASR (Automatic Shelf Registration) with the SEC to have the ability to sell various types of securities including debt securities, Class A common stock, preferred stock, guarantees of debt securities, purchase contracts and units. The specific terms of any securities to be sold would be described in supplemental filings with the SEC. The registration statement will expire in November 2021.

In December 2017, BHH LLC and Baker Hughes Co-Obligor, Inc. filed a shelf registration statement on Form S-3 with the SEC to have the ability to sell up to \$3 billion in debt securities in amounts to be determined at the time of an offering. Any such offering, if it does occur, may happen in one or more transactions. The specific terms of any debt securities to be sold would be described in supplemental filings with the SEC. The registration statement will expire in December 2020.

*Customer receivables:* In line with industry practice, we may bill our customers for services provided in arrears dependent upon contractual terms. In a challenging economic environment, we may experience delays in the payment of our invoices due to customers' lower cash flow from operations or their more limited access to credit markets. While historically there have not been material non-payment events, we attempt to mitigate this risk through working with our customers to restructure their debts. A customer's failure or delay in payment could have a material adverse effect on our short-term liquidity and results from operations. As of September 30, 2020, 13% of our gross trade receivables were from customers in the United States. Other than the United States, no other country or single customer accounted for more than 10% of our gross trade receivables at this date. As of December 31, 2019, 19% of our gross trade receivables were from customers in the United States.

*International operations:* Our cash that is held outside the U.S. is 72% of the total cash balance as of September 30, 2020. We may not be able to use this cash quickly and efficiently due to exchange or cash controls that could make it challenging. As a result, our cash balance may not represent our ability to quickly and efficiently use this cash.

*Supply chain finance programs:* Under supply chain finance programs, administered by a third party, our suppliers are given the opportunity to sell receivables from us to participating financial institutions at their sole discretion at a rate that leverages our credit rating and thus might be more beneficial to our suppliers. Our responsibility is limited to making payment on the terms originally negotiated with our supplier, regardless of whether the supplier sells its receivable to a financial institution. The range of payment terms we negotiate with our suppliers is consistent, irrespective of whether a supplier participates in the program. These liabilities continue to be presented as accounts payable in our condensed consolidated statements of financial position and reflected as cash flow from operating activities when settled. We do not believe that changes in the availability of supply chain financing programs would have a material impact on our liquidity.

### **OTHER ITEMS**

#### **Brexit**

The United Kingdom exited (Brexit) the European Union (EU) on January 31, 2020. As per the terms of the exit the UK has ceased to be an EU member but will continue to follow its rules and contribute to its budget for an 11 month transition period ending December 31, 2020. The purpose of the transition period is to give time for the UK and EU to negotiate their future relationship, including a trade deal. There remains significant uncertainty on the outcome of the negotiations and the terms of a future trade deal, if any.

Although our customer base is global with predominant exposure to the U.S. dollar, we have a manufacturing and service base in the UK with some euro procurement, thus we are exposed to fluctuations in value of the British pound versus the U.S. dollar, euro and other currencies. We have a hedging program which looks to accommodate this potential volatility.

## FORWARD-LOOKING STATEMENTS

This Quarterly Report on Form 10-Q, contains forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Exchange Act of 1934, as amended, (each a "forward-looking statement"). All statements, other than historical facts, including statements regarding the presentation of the Company's operations in future reports and any assumptions underlying any of the foregoing, are forward-looking statements. Forward-looking statements concern future circumstances and results and other statements that are not historical facts and are sometimes identified by the words "may," "will," "should," "potential," "intend," "expect," "would," "seek," "anticipate," "estimate," "overestimate," "underestimate," "believe," "could," "project," "predict," "continue," "target", "goal" or other similar words or expressions. Forward-looking statements are based upon current plans, estimates and expectations that are subject to risks, uncertainties and assumptions. Should one or more of these risks or uncertainties materialize, or should underlying assumptions prove incorrect, actual results may vary materially from those indicated or anticipated by such forward-looking statements. The inclusion of such statements should not be regarded as a representation that such plans, estimates or expectations will be achieved. Important factors that could cause actual results to differ materially from such plans, estimates or expectations include, among others, the risk factors identified in the "Risk Factors" section of Part II of Item 1A contained herein, the risk factors in the "Risk Factors" section of Part I of Item 1A of our 2019 Annual Report and those set forth from time-to-time in other filings by the Company with the SEC. These documents are available through our website or through the SEC's Electronic Data Gathering and Analysis Retrieval (EDGAR) system at <http://www.sec.gov>.

Any forward-looking statements speak only as of the date of this Quarterly Report on Form 10-Q. The Company does not undertake any obligation to update any forward-looking statements, whether as a result of new information or developments, future events or otherwise, except as required by law. Readers are cautioned not to place undue reliance on any of these forward-looking statements.

## ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

For quantitative and qualitative disclosures about market risk affecting us, see Item 7A. "Quantitative and Qualitative Disclosures about Market Risk," in our 2019 Annual Report. Our exposure to market risk has not changed materially since December 31, 2019.

## ITEM 4. CONTROLS AND PROCEDURES

### Evaluation of disclosure controls and procedures

Our management, with the participation of our Chief Executive Officer and Chief Financial Officer, has evaluated the effectiveness of the design and operation of our disclosure controls and procedures (as defined in Rule 15d-15(e) under the Exchange Act) as of the end of the period covered by this report. Based upon that evaluation, the Chief Executive Officer and Chief Financial Officer have concluded that, as of the end of the period covered by this report, our disclosure controls and procedures (as defined in Rule 15d-15(e) of the Exchange Act) were effective at a reasonable assurance level.

There has been no change in our internal controls over financial reporting during the quarter ended September 30, 2020 that has materially affected, or is reasonably likely to materially affect, our internal controls over financial reporting.

## PART II - OTHER INFORMATION

### ITEM 1. LEGAL PROCEEDINGS

See discussion of legal proceedings in "Note 17. Commitments And Contingencies" of the Notes to Unaudited Condensed Consolidated Financial Statements in this Quarterly Report, Item 3 of Part I of our 2019 Annual Report and Note 20 of the Notes to Consolidated and Combined Financial Statements included in Item 8 of our 2019 Annual Report.

### ITEM 1A. RISK FACTORS

As of the date of this filing, the Company and its operations continue to be subject to the risk factors previously disclosed in the "Risk Factors" sections contained in the 2019 Annual Report and our Quarterly Report on Form 10-Q for the quarter ended March 31, 2020.

### ITEM 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS

The following table contains information about our purchases of our Class A common stock equity securities during the three months ended September 30, 2020.

Period	Total Number of Shares Purchased <sup>(1)</sup>	Average Price Paid Per Share <sup>(2)</sup>	Total Number of Shares Purchased as Part of a Publicly Announced Program <sup>(3)</sup>	Maximum Dollar Value of Shares that May Yet Be Purchased Under the Program <sup>(3)</sup>
July 1-31, 2020	120,429	\$ 15.49	—	\$ 18,690,655
August 1-31, 2020	26,929	\$ 15.66	—	\$ 18,690,655
September 1-30, 2020	4,577	\$ 16.64	—	\$ 18,690,655
Total	151,935	\$ 15.56	—	

<sup>(1)</sup> Represents Class A common stock purchased from employees to satisfy the tax withholding obligations in connection with the vesting of restricted stock units.

<sup>(2)</sup> Average price paid for Class A common stock purchased from employees to satisfy the tax withholding obligations in connection with the vesting of restricted stock units.

<sup>(3)</sup> We did not repurchase any shares of Class A common stock in the third quarter of 2020. At September 30, 2020, the stock repurchase program has been substantially completed.

### ITEM 3. DEFAULTS UPON SENIOR SECURITIES

None.

### ITEM 4. MINE SAFETY DISCLOSURES

We have no mine safety violations or other regulatory matters required by Section 1503(a) of the Dodd-Frank Wall Street Reform and Consumer Protection Act and Item 104 of Regulation S-K to report for the current quarter.

### ITEM 5. OTHER INFORMATION

None.

## ITEM 6. EXHIBITS

Each exhibit identified below is filed as a part of this report. Exhibits designated with an "\*" are filed as an exhibit to this Quarterly Report on Form 10-Q and Exhibits designated with an "\*\*\*" are furnished as an exhibit to this Quarterly Report on Form 10-Q. Exhibits designated with a "+" are identified as management contracts or compensatory plans or arrangements. Exhibits previously filed are incorporated by reference.

<a href="#"><u>31.1**</u></a>	<a href="#"><u>Certification of Lorenzo Simonelli, President and Chief Executive Officer, furnished pursuant to Rule 13a-14(a) of the Securities Exchange Act of 1934, as amended.</u></a>
<a href="#"><u>31.2**</u></a>	<a href="#"><u>Certification of Brian Worrell, Chief Financial Officer, furnished pursuant to Rule 13a-14(a) of the Securities Exchange Act of 1934, as amended.</u></a>
<a href="#"><u>32**</u></a>	<a href="#"><u>Certification of Lorenzo Simonelli, President and Chief Executive Officer, and Brian Worrell, Chief Financial Officer, furnished pursuant to Rule 13a-14(b) of the Securities Exchange Act of 1934, as amended.</u></a>
101.INS*	XBRL Instance Document - the instance document does not appear in the Interactive Data File because its XBRL tags are embedded within the Inline XBRL document.
101.SCH*	XBRL Schema Document
101.CAL*	XBRL Calculation Linkbase Document
101.DEF*	XBRL Definition Linkbase Document
101.LAB*	XBRL Label Linkbase Document
101.PRE*	XBRL Presentation Linkbase Document

## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

**Baker Hughes Company  
(Registrant)**

Date: October 23, 2020

By: /s/ BRIAN WORRELL

Brian Worrell

Chief Financial Officer

Date: October 23, 2020

By: /s/ KURT CAMILLERI

Kurt Camilleri

Senior Vice President, Controller and Chief Accounting Officer

## CERTIFICATION

I, Lorenzo Simonelli, certify that:

1. I have reviewed this quarterly report on Form 10-Q of Baker Hughes Company;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - (b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - (c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - (d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - (a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: October 23, 2020

By: /s/ Lorenzo Simonelli  
Lorenzo Simonelli  
President and Chief Executive Officer



**CERTIFICATION**

I, Brian Worrell, certify that:

1. I have reviewed this quarterly report on Form 10-Q of Baker Hughes Company;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - (b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - (c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - (d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - (a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: October 23, 2020

By: /s/ Brian Worrell

Brian Worrell

Chief Financial Officer

**CERTIFICATION PURSUANT TO**

**18 U.S.C. SECTION 1350**

**AS ADOPTED PURSUANT TO**

**SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002**

In connection with the Quarterly Report of Baker Hughes Company (the "Company") on Form 10-Q for the period ended September 30, 2020, as filed with the Securities and Exchange Commission on the date hereof (the "Report"), the undersigned, Lorenzo Simonelli, President and Chief Executive Officer of the Company, and Brian Worrell, the Chief Financial Officer of the Company, each of the undersigned hereby certifies, pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, that:

- (i) The Report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
- (ii) The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company as of the dates and for the periods expressed in the Report.

The certification is given to the knowledge of the undersigned.

/s/ Lorenzo Simonelli  
\_\_\_\_\_  
Name: Lorenzo Simonelli  
Title: President and Chief Executive Officer  
Date: October 23, 2020

/s/ Brian Worrell  
\_\_\_\_\_  
Name: Brian Worrell  
Title: Chief Financial Officer  
Date: October 23, 2020