

**UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549**

**FORM 8-K**

**CURRENT REPORT  
Pursuant to Section 13 or 15(d) of  
The Securities Exchange Act of 1934**

**Date of Report (Date of earliest event reported): January 21, 2021**

**Baker Hughes Company**

**Baker Hughes Holdings LLC**

(Exact name of registrant as specified in charter)

**Delaware**  
(State of Incorporation)

**1-38143**  
(Commission File No.)

**81-4403168**  
(I.R.S. Employer  
Identification No.)

**Delaware**  
(State of Incorporation)

**1-09397**  
(Commission File No.)

**76-0207995**  
(I.R.S. Employer  
Identification No.)

**17021 Aldine Westfield  
Houston, Texas**  
(Address of Principal Executive Offices)

**77073-5101**  
(Zip Code)

**Registrant's telephone number, including area code: (713) 439-8600**  
(former name or former address, if changed since last report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

- Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
- Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
- Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
- Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

Securities registered pursuant to Section 12(b) of the Act:

Title of each class	Trading Symbol	Name of each exchange on which registered
Class A Common Stock, par value \$0.0001 per share	BKR	New York Stock Exchange
5.125% Senior Notes due 2040	-	New York Stock Exchange

Indicate by check mark whether the registrant is an emerging growth company as defined in Rule 405 of the Securities Act of 1933 (§230.405 of this chapter) or Rule 12b-2 of the Securities Exchange Act of 1934 (§240.12b-2 of this chapter).

Emerging growth company

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

**Item 2.02 Results of Operations and Financial Condition.**

On January 21, 2021, Baker Hughes Company (the “Company”) issued a news release announcing its financial results for the quarter and year ended December 31, 2020, a copy of which is furnished with this Form 8-K as Exhibit 99.1 and incorporated herein by reference. In accordance with General Instructions B.2. of Form 8-K, the information shall not be deemed “filed” for purposes of Section 18 of the Securities Exchange Act of 1934, as amended, nor shall it be deemed incorporated by reference in any filing under the Securities Act of 1933, as amended, except as shall be expressly set forth by specific reference in such a filing.

Following the issuance of the news release and the filing of this current report on Form 8-K, the Company will hold a conference call on Thursday, January 21, 2021 at 9:00 a.m. Eastern Time, 8:00 a.m. Central Time, to discuss the earnings announcement. This scheduled conference call was previously announced on December 16, 2020. The conference call will broadcast live via a webcast that can be accessed by visiting the Baker Hughes Company website at: [www.investors.bakerhughes.com](http://www.investors.bakerhughes.com). An archived version of the webcast will be available on the Baker Hughes Company website for one month following the webcast.

In addition to financial results determined in accordance with GAAP that were included in the news release, certain information discussed in the news release and to be discussed on the conference call could be considered non-GAAP financial measures (as defined under the SEC’s Regulation G). Any non-GAAP financial measures should be considered in addition to, and not as an alternative for, or superior to, net income (loss), income (loss) from continuing operations, cash flows or other measures of financial performance prepared in accordance with GAAP as more fully discussed in the Company’s financial statements and filings with the SEC. Reconciliations of such non-GAAP information to the closest GAAP measures are included in the news release.

**Item 7.01 Regulation FD Disclosure.**

On January 21, 2021, the Company issued a news release, a copy of which is furnished with this Form 8-K as Exhibit 99.1 and incorporated into this Item 7.01 by reference. In accordance with General Instructions B.2. of Form 8-K, the information shall not be deemed “filed” for purposes of Section 18 of the Securities Exchange Act of 1934, as amended, nor shall it be deemed incorporated by reference in any filing under the Securities Act of 1933, as amended, except as shall be expressly set forth by specific reference in such a filing.

See Item 2.02, “Results of Operations and Financial Condition.”

**Item 9.01 Financial Statements and Exhibits.** (Information furnished in this Item 9.01 is furnished pursuant to Item 9.01.)

(d) Exhibits.

<u>99.1*</u>	<a href="#">News Release of Baker Hughes Company dated January 21, 2021 - Baker Hughes Company Announces Fourth Quarter and Total Year 2020 Results</a>
101.SCH*	Inline XBRL Schema Document
101.CAL*	Inline XBRL Calculation Linkbase Document
101.LAB*	Inline XBRL Label Linkbase Document
101.PRE*	Inline XBRL Presentation Linkbase Document
101.DEF*	Inline XBRL Definition Linkbase Document
104*	Cover Page Interactive Data File (formatted as Inline XBRL and contained in Exhibit 101)

\* Furnished herewith.



## EXHIBIT INDEX

<b>Exhibit No.</b>	<b>Description</b>
<a href="#">Exhibit 99.1</a>	<a href="#">News Release of Baker Hughes Company dated January 21, 2021 - Baker Hughes Company Announces Fourth Quarter and Total Year Results</a>
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## **Baker Hughes Company Announces Fourth Quarter and Total Year 2020 Results**

- *Orders of \$5.2 billion for the quarter, up 2% sequentially and down 25% year-over-year*
- *Revenue of \$5.5 billion for the quarter, up 9% sequentially and down 13% year-over-year*
- *GAAP operating income of \$182 million for the quarter, up \$231 million sequentially and down 45% year-over-year*
- *Adjusted operating income (a non-GAAP measure) of \$462 million for the quarter, up 98% sequentially and down 15% year-over-year*
- *GAAP diluted earnings per share of \$0.91 for the quarter which included \$(0.98) per share of adjusting items. Adjusted diluted earnings per share (a non-GAAP measure) were \$(0.07).*
- *Cash flows generated from operating activities were \$378 million for the quarter. Free cash flow (a non-GAAP measure) for the quarter was \$250 million.*

The Company presents its financial results in accordance with GAAP. However, management believes that using additional non-GAAP measures will enhance the evaluation of the profitability of the Company and its ongoing operations. Please see Tables 1a, 1b and 1c in the section entitled "Charges & Credits" for a reconciliation of GAAP to non-GAAP financial measures. Certain columns and rows in our tables and financial statements may not sum up due to the use of rounded numbers.

**Baker Hughes Company News Release***Baker Hughes Company Announces Fourth Quarter and Total Year 2020 Results*

LONDON & HOUSTON (January 21, 2021) – Baker Hughes Company (NYSE: BKR) ("Baker Hughes" or the "Company") announced results today for the fourth quarter and total year 2020.

<i>(in millions except per share amounts)</i>	Three Months Ended			Variance	
	December 31, 2020	September 30, 2020	December 31, 2019	Sequential	Year-over-year
Orders	\$ 5,188	\$ 5,106	\$ 6,944	2%	(25)%
Revenue	5,495	5,049	6,347	9%	(13)%
Operating income (loss)	182	(49)	331	F	(45)%
Adjusted operating income (non-GAAP)	462	234	546	98%	(15)%
Net income (loss) attributable to Baker Hughes	653	(170)	48	F	F
Adjusted net income (non-GAAP) attributable to Baker Hughes	(50)	27	179	U	U
Diluted EPS attributable to Class A shareholders	0.91	(0.25)	0.07	F	F
Adjusted diluted EPS (non-GAAP) attributable to Class A shareholders	(0.07)	0.04	0.27	U	U
Cash flow from operating activities	378	219	1,357	73%	(72)%
Free cash flow (non-GAAP)	250	52	1,053	F	(76)%

"F" is used in most instances when variance is above 100%. Additionally, "U" is used in most instances when variance is below (100)%.

"We are pleased with our fourth quarter and full year results while navigating the impacts of the global pandemic and industry downturn. Despite an incredibly challenging year for the industry in 2020, we generated over \$500 million in free cash flow, booked \$6.4 billion in TPS orders, and executed on our substantial cost-out and restructuring program. We also took several important steps to accelerate our strategy and invest in energy transition technologies, helping to position the company for the future. I cannot thank our employees enough for their hard work and dedication to achieve our goals and move the company forward," said Lorenzo Simonelli, Baker Hughes chairman and chief executive officer.

"As we look ahead to 2021, we are cautiously optimistic that the global economy and oil demand will begin to recover from the impact of the global pandemic. We believe this macro environment likely translates into a tepid investment environment for oil and gas during the first half of 2021. However, we expect spending and activity levels to gain momentum through the year as the macro environment improves, likely setting up the industry for stronger growth in 2022.

"Baker Hughes is well placed to navigate the current market environment and positioned to lead the energy transition. We remain focused on executing for customers, being disciplined on cost, and delivering for our shareholders," concluded Simonelli.

## **Baker Hughes Company News Release**

*Baker Hughes Company Announces Fourth Quarter and Total Year 2020 Results*

### **Quarter Highlights**

#### **Supporting our Customers**

The OFS segment was awarded several large contracts for drilling and completions in the fourth quarter. Equinor awarded Baker Hughes a significant portion of the drilling and well completions contracts for Phase 1 of the Bacalhau field in offshore Brazil. OFS will provide an integrated well services package for Equinor across multiple product lines, including drilling services, drill bits, drilling and completion fluids, cementing, stimulation, fishing services, and completion equipment.

OFS also secured artificial lift contracts in multiple regions, continuing to demonstrate OFS' differentiated portfolio in electrical submersible pumping systems (ESPs) and digital monitoring solutions. Commercial agreements for artificial lift equipment and services included a seven-year contract with a customer in the Middle East, a six-year contract with a customer in Italy, and a four-year contract with a customer in the Russia Caspian region.

The OFE segment secured a major equipment order with Eni for the Agogo offshore oilfield in Angola. Consistent with Baker Hughes' Subsea Connect strategy, the order includes multiple subsea trees, wellheads, manifolds, flexible jumpers, distribution units, and controls systems for subsea and the topside.

The TPS segment was awarded a major contract by South Gas Company (SGC) in Iraq for the design, manufacturing, delivery, construction and commissioning of an integrated facility for the processing and production of natural gas. The facility is expected to have a capacity of 200 million standard cubic feet of natural gas per day and utilize previously flared natural gas from the Nassiriya and Gharraf oil fields, reducing emissions by an estimated 6+ million tons of CO<sub>2</sub> annually. Baker Hughes will act as an overall solution provider for SGC, overseeing construction and startup of the facility as well as supplying compression equipment, digital monitoring systems and multiple services.

TPS was also awarded several LNG contracts in the fourth quarter, booking an order with longtime partner Qatar Petroleum for power generation equipment for the North Field East LNG project following the third quarter order for the main refrigerant compressors.

The Digital Solutions segment secured a major contract with Petrobras as a follow up to a third quarter award for a three-year frame agreement. The fourth quarter contract will provide a suite of digital solutions and services to optimize productivity, reduce operational and safety risks, and lower carbon emissions across Petrobras sites in Brazil. Petrobras will accelerate its digital transformation, adopting the latest Bentley Nevada condition monitoring and protection platform as well as remote monitoring and diagnostics capability. The contract also includes Nexus Controls systems and cybersecurity solutions, flare monitoring and calibration technologies, and Flare.IQ advanced flare gas monitoring and optimization system.

#### **Executing on Priorities**

The OFS Chemicals product line secured multiple upstream and downstream chemicals contracts, including a multi-year contract to provide hydrocarbon and water treatment services at one of the largest U.S. refineries. In Asia, Chemicals secured multiple contracts in Thailand, China, Australia, and Malaysia, providing additional regional volume as OFS plans to open its first chemicals manufacturing facility in the region in 2022.

TPS secured several upgrade orders for the supply of high efficiency compression equipment to help extend the field life of projects in the North Sea, Sub-Saharan Africa and in North West Kazakhstan for the Karachaganak Expansion Project-1A operated by Karachaganak Petroleum Operating B.V. Baker Hughes high pressure-reinjection compressors will be used within the 5th Injection Compressor facility, thus helping to extend the duration of the liquid production plateau.

## **Baker Hughes Company News Release**

*Baker Hughes Company Announces Fourth Quarter and Total Year 2020 Results*

TPS continued executing on LNG projects in the quarter, with multiple equipment modules shipped from Italy to the U.S. for the Calcasieu Pass LNG project with Venture Global LNG. TPS also completed all three LM9000 string tests for power generation and mechanical drive for the Arctic LNG 2 project led by NOVATEK PAO and shipped compression equipment as well as electrical generator and gas turbine packages for the first of three gravity-based structures.

DS secured several North American contracts to enhance operations, improve productivity and drive digital transformation across the energy sector. The Bently Nevada product line secured a contract with a major hydroelectric operator in the U.S. to provide its Orbit 60 system, System 1 software and a five-year services agreement for industrial asset management across multiple dams. Bently Nevada will also provide its System 1 software to American Electric Power (AEP) for several plants in its generation fleet, allowing AEP to monitor live data from and diagnose issues as needed.

DS also continued to expand in industrial end markets. The Waygate Technologies (WT) business secured a significant order with a global leading Asian automaker for its latest Phoenix Speedscan HD system, providing automated inline computed tomography to inspect aluminum cylinder heads for automotive engines. In the aerospace market, WT developed an 'intelligent borescope' solution with Rolls-Royce, significantly reducing the time to inspect a jet engine and offering integration between the borescope, app, and turning tool that has not been available to the segment before. The Druck product line also secured multiple military aerospace contracts in Europe, Asia, and North America for aircraft sensors and instrumentation.

### **Leading with Innovation**

Baker Hughes continued to develop technologies to advance the energy transition, improve efficiencies, and reduce emissions for customers. The Company acquired Compact Carbon Capture (3C), a pioneering technology development company specializing in carbon capture solutions. The acquisition underpins Baker Hughes' strategic commitment to lead in the energy transition and provide differentiated decarbonization solutions for carbon-intensive industries.

Baker Hughes also announced a joint service offering with Wurth Industry North America (WINA) to expand additive manufacturing solutions for Wurth's 80,000+ global customers. Together, WINA and Baker Hughes will provide advanced design, digital inventory, and customized 3D printing services in a range of industrial applications. Through 3D printing at scale, customers are capable of supply chain logistics-related emissions by moving production closer to the point of consumption.

OFE launched engageSubsea remote, an extension of its engageSubsea platform. EngageSubsea provides a single platform for equipment inspection, operational management and technical support, driving operational excellence and increasing capital productivity for offshore oil and gas operations. The latest remote capabilities further allow operators to cut costs, reduce downtime, improve efficiency, and minimize safety and travel risks. EngageSubsea remote is already a proven technology with live deployments with customers in the Norwegian Continental Shelf and at Baker Hughes services facilities.

DS launched the world's fastest pressure controller from Druck, known as PACE CM3, as well as Druck's next generation of pressure sensors, the ADROIT6000. Druck's technological leadership in pressure sensor solutions continues to deliver exceptional performance and class-leading reliability and stability for customers across multiple industrial markets.

The BakerHughesC3.ai joint venture alliance (BHC3) continued to see interest in AI-based software. In the fourth quarter, a Malaysian-based company adopted BHC3's technology to detect failure and improve maintenance decisions on gas compressors and control valves. In addition, a Latin American customer adopted BHC3 Reliability to further improve the early warning systems and scheduled maintenance of ESPs.

**Baker Hughes Company News Release**

Baker Hughes Company Announces Fourth Quarter and Total Year 2020 Results

**Consolidated Results by Reporting Segment****Consolidated Orders by Reporting Segment**

<i>(in millions)</i>	Three Months Ended			Variance	
	December 31, 2020	September 30, 2020	December 31, 2019	Sequential	Year-over-year
<b>Consolidated segment orders</b>					
Oilfield Services	\$ 2,266	\$ 2,296	\$ 3,284	(1)%	(31)%
Oilfield Equipment	561	432	1,104	30 %	(49)%
Turbomachinery & Process Solutions	1,832	1,885	1,910	(3)%	(4)%
Digital Solutions	528	493	645	7 %	(18)%
<b>Total</b>	<b>\$ 5,188</b>	<b>\$ 5,106</b>	<b>\$ 6,944</b>	<b>2 %</b>	<b>(25)%</b>

Orders for the quarter were \$5,188 million, up 2% sequentially and down 25% year-over-year. The sequential increase was a result of higher order intake in Oilfield Equipment, and Digital Solutions, partially offset by lower orders in Oilfield Services, and Turbomachinery & Process Solutions. Equipment orders were down 10% sequentially and service orders were up 13%.

Year-over-year, the decline in orders was a result of lower order intake across all segments. Year-over-year equipment orders were down 30% and service orders were down 21%.

The Company's total book-to-bill ratio in the quarter was 0.9; the equipment book-to-bill ratio in the quarter was 0.9.

Remaining Performance Obligations (RPO) in the fourth quarter ended at \$23.4 billion, an increase of \$0.4 billion from the third quarter of 2020. Equipment RPO was \$8.0 billion, down 3% sequentially. Services RPO was \$15.4 billion, up 5% sequentially.

**Consolidated Revenue by Reporting Segment**

<i>(in millions)</i>	Three Months Ended			Variance	
	December 31, 2020	September 30, 2020	December 31, 2019	Sequential	Year-over-year
<b>Consolidated segment revenue</b>					
Oilfield Services	\$ 2,282	\$ 2,308	\$ 3,292	(1)%	(31)%
Oilfield Equipment	712	726	765	(2)%	(7)%
Turbomachinery & Process Solutions	1,946	1,513	1,632	29 %	19 %
Digital Solutions	556	503	659	10 %	(16)%
<b>Total</b>	<b>\$ 5,495</b>	<b>\$ 5,049</b>	<b>\$ 6,347</b>	<b>9 %</b>	<b>(13)%</b>

Revenue for the quarter was \$5,495 million, an increase of 9%, sequentially. The increase was driven by Turbomachinery & Process Solutions and Digital Solutions, partially offset by Oilfield Services and Oilfield Equipment.

Compared to the same quarter last year, revenue was down 13%, driven by lower volume across the Oilfield Services, Oilfield Equipment, and Digital Solutions segments, partially offset by Turbomachinery & Process Solutions.

**Baker Hughes Company News Release**

Baker Hughes Company Announces Fourth Quarter and Total Year 2020 Results

**Consolidated Operating Income by Reporting Segment**

<i>(in millions)</i>	Three Months Ended			Variance	
	December 31, 2020	September 30, 2020	December 31, 2019	Sequential	Year-over- year
<b>Segment operating income</b>					
Oilfield Services	\$ 142	\$ 93	\$ 235	53 %	(40)%
Oilfield Equipment	23	19	16	22 %	47 %
Turbomachinery & Process Solutions	332	191	305	74 %	9 %
Digital Solutions	76	46	109	66 %	(30)%
Total segment operating income	573	349	665	64 %	(14)%
Corporate	(111)	(115)	(118)	3 %	6 %
Inventory impairment	(27)	(42)	—	34 %	U
Restructuring, impairment & other	(229)	(209)	(159)	(10)%	(44)%
Separation related	(24)	(32)	(57)	24 %	57 %
<b>Operating income (loss)</b>	182	(49)	331	F	(45)%
<b>Adjusted operating income*</b>	\$ 462	\$ 234	\$ 546	98 %	(15)%

\*Non-GAAP measure.

"F" is used in most instances when variance is above 100%. Additionally, "U" is used in most instances when variance is below (100)%.

On a GAAP basis, operating income for the fourth quarter of 2020 was \$182 million. Operating income increased \$230 million sequentially and decreased \$149 million year-over-year. Total segment operating income was \$573 million for the fourth quarter of 2020, up 64% sequentially and down 14% year-over-year.

Adjusted operating income (a non-GAAP measure) for the fourth quarter of 2020 was \$462 million, which excludes adjustments totaling \$281 million before tax, mainly related to restructuring and separation related charges. A complete list of the adjusting items and associated reconciliation from GAAP has been provided in Table 1a in the section entitled "Charges and Credits." Adjusted operating income for the fourth quarter was up 98% sequentially, driven by margin expansion across all segments. Adjusted operating income was down 15% year-over-year driven by lower margins in the Oilfield Services, and Digital Solutions segments, partially offset by higher margins in Turbomachinery & Process Solutions, and Oilfield Equipment.

Depreciation and amortization for the fourth quarter of 2020 was \$307 million.

Corporate costs were \$111 million in the fourth quarter of 2020, down 3% sequentially and down 6% year-over-year.

**Baker Hughes Company News Release**

*Baker Hughes Company Announces Fourth Quarter and Total Year 2020 Results*

***Other Financial Items***

Income tax expense in the fourth quarter of 2020 was \$568 million.

GAAP diluted earnings per share was \$0.91. Adjusted diluted loss per share was \$(0.07). Excluded from adjusted diluted earnings per share were all items listed in Table 1a in the section entitled "Charges and Credits" as well as the "other adjustments (non-operating)" found in Table 1b.

Cash flows generated from operating activities were \$378 million for the fourth quarter of 2020. Free cash flow (a non-GAAP measure) for the quarter was \$250 million. A reconciliation from GAAP has been provided in Table 1c in the section entitled "Charges and Credits."

Capital expenditures, net of proceeds from disposal of assets, were \$127 million for the fourth quarter of 2020.

**Baker Hughes Company News Release**

Baker Hughes Company Announces Fourth Quarter and Total Year 2020 Results

**Results by Reporting Segment**

The following segment discussions and variance explanations are intended to reflect management's view of the relevant comparisons of financial results on a sequential or year-over-year basis, depending on the business dynamics of the reporting segments.

**Oilfield Services**

<i>(in millions)</i>	Three Months Ended			Variance	
	December 31, 2020	September 30, 2020	December 31, 2019	Sequential	Year-over-year
<b>Oilfield Services</b>					
Revenue	\$ 2,282	\$ 2,308	\$ 3,292	(1)%	(31)%
Operating income	\$ 142	\$ 93	\$ 235	53 %	(40)%
Operating income margin	6.2 %	4.0 %	7.1 %	2.2pts	-0.9pts

Oilfield Services (OFS) revenue of \$2,282 million for the fourth quarter decreased by \$26 million, or 1%, sequentially.

North America revenue was \$621 million, up 11% sequentially. International revenue was \$1,661 million, a decrease of 5% sequentially, driven by Asia Pacific, the Middle East, and Europe. From a product line perspective, the sequential decline of (1)% in OFS was driven primarily by Wireline and Completions, partially offset by Artificial Lift.

Segment operating income before tax for the quarter was \$142 million. Operating income for the fourth quarter of 2020 was up \$49 million, or 53%, sequentially, primarily driven by cost productivity.

**Oilfield Equipment**

<i>(in millions)</i>	Three Months Ended			Variance	
	December 31, 2020	September 30, 2020	December 31, 2019	Sequential	Year-over-year
<b>Oilfield Equipment</b>					
Orders	\$ 561	\$ 432	\$ 1,104	30 %	(49)%
Revenue	\$ 712	\$ 726	\$ 765	(2)%	(7)%
Operating income	\$ 23	\$ 19	\$ 16	22 %	47 %
Operating income margin	3.2 %	2.6 %	2.1 %	0.6pts	1.2pts

Oilfield Equipment (OFE) orders were down \$544 million, or 49%, year-over-year, driven primarily by lower equipment order intake across all business segments. Equipment orders were down 54% year-over-year and services orders were down 33% year-over-year.

OFE revenue of \$712 million for the quarter decreased \$53 million, or 7%, year-over-year. The decrease was driven by lower volume in the Services business, and from the sale of the Surface Pressure Control flow business in the quarter. These decreases were partially offset by higher volume in the Subsea Production Systems, and Flexible Pipe businesses.

Segment operating income before tax for the quarter was \$23 million, up \$7 million year-over-year. The increase was driven primarily by cost productivity.

**Baker Hughes Company News Release**

Baker Hughes Company Announces Fourth Quarter and Total Year 2020 Results

**Turbomachinery & Process Solutions**

<i>(in millions)</i> Turbomachinery & Process Solutions	Three Months Ended			Variance	
	December 31, 2020	September 30, 2020	December 31, 2019	Sequential	Year-over-year
Orders	\$ 1,832	\$ 1,885	\$ 1,910	(3)%	(4)%
Revenue	\$ 1,946	\$ 1,513	\$ 1,632	29 %	19 %
Operating income	\$ 332	\$ 191	\$ 305	74 %	9 %
Operating income margin	17.1 %	12.6 %	18.7 %	4.5pts	-1.6pts

Turbomachinery & Process Solutions (TPS) orders were down 4% year-over-year. Equipment orders were down 10% year-over-year and service orders were up 2% year-over-year.

TPS revenue of \$1,946 million for the quarter increased \$314 million, or 19%, year-over-year. The increase was driven by higher equipment and projects revenue, partially offset by lower services volume. Equipment revenue in the quarter represented 54% of total segment revenue, and Service revenue represented 46% of total segment revenue.

Segment operating income before tax for the quarter was \$332 million, up \$27 million, or 9%, year-over-year. The increase was driven primarily by volume and productivity, partially offset by a higher mix of equipment revenue.

**Digital Solutions**

<i>(in millions)</i> Digital Solutions	Three Months Ended			Variance	
	December 31, 2020	September 30, 2020	December 31, 2019	Sequential	Year-over-year
Orders	\$ 528	\$ 493	\$ 645	7 %	(18)%
Revenue	\$ 556	\$ 503	\$ 659	10 %	(16)%
Operating income	\$ 76	\$ 46	\$ 109	66 %	(30)%
Operating income margin	13.8 %	9.2 %	16.6 %	4.6pts	-2.8pts

Digital Solutions (DS) orders were down 18% year-over-year, driven primarily by lower order intake in the Waygate Technologies, Bently Nevada and Process & Pipeline Services businesses, partially offset by higher volume in Reuter Stokes.

DS revenue of \$556 million for the quarter decreased 16% year-over-year, driven by lower volume across all product lines.

Segment operating income before tax for the quarter was \$76 million, down 30% year-over-year. The decrease year-over-year was primarily driven by lower volume.

**Baker Hughes Company News Release**

Baker Hughes Company Announces Fourth Quarter and Total Year 2020 Results

**2020 Total Year Results**

<b>Orders</b>	<b>Twelve Months Ended</b>		
	<b>December 31, 2020</b>	<b>December 31, 2019</b>	<b>Variance Year-over-year</b>
Oilfield Services	\$ 10,119	\$ 12,902	(22)%
Oilfield Equipment	2,184	3,517	(38)%
Turbomachinery and Process Solutions	6,424	7,947	(19)%
Digital Solutions	1,986	2,607	(24)%
<b>Total Orders</b>	<b>\$ 20,714</b>	<b>\$ 26,973</b>	<b>(23)%</b>
<b>Revenue</b>			
Oilfield Services	\$ 10,140	\$ 12,889	(21)%
Oilfield Equipment	2,844	2,921	(3)%
Turbomachinery and Process Solutions	5,705	5,536	3%
Digital Solutions	2,015	2,492	(19)%
<b>Total Revenue</b>	<b>\$ 20,705</b>	<b>\$ 23,838</b>	<b>(13)%</b>
<b>Segment operating income</b>			
Oilfield Services	\$ 487	\$ 917	(47)%
Oilfield Equipment	19	55	(65)%
Turbomachinery and Process Solutions	805	719	12%
Digital Solutions	193	343	(44)%
Total segment operating income	<b>1,504</b>	<b>2,035</b>	<b>(26)%</b>
Corporate	(464)	(433)	(7)%
Inventory impairment	(246)	—	U
Goodwill impairment	(14,773)	—	U
Restructuring, impairment & other	(1,866)	(342)	U
Separation related	(134)	(184)	27%
<b>Operating income</b>	<b>(15,978)</b>	<b>1,074</b>	<b>U</b>
<b>Adjusted operating income<sup>(a)</sup></b>	<b>\$ 1,040</b>	<b>\$ 1,602</b>	<b>(35)%</b>

(a) Adjusted operating income, a non-GAAP measure, excludes inventory impairment, goodwill impairment, restructuring, impairment & other charges, and separation related costs from GAAP operating income.

## Charges & Credits

**Table 1a. Reconciliation of GAAP and Adjusted Operating Income/(Loss)**

<i>(in millions)</i>	Three Months Ended		
	December 31, 2020	September 30, 2020	December 31, 2019
Operating income (loss) (GAAP)	\$ 182	\$ (49)	\$ 331
Separation related	24	32	57
Restructuring, impairment & other	229	209	159
Inventory impairment	27	42	—
Total operating income adjustments	281	283	216
Adjusted operating income (non-GAAP)	\$ 462	\$ 234	\$ 546

Table 1a reconciles operating income (loss), which is the directly comparable financial result determined in accordance with Generally Accepted Accounting Principles (GAAP), to adjusted operating income (loss) (a non-GAAP financial measure). Adjusted operating income excludes the impact of certain identified items.

**Table 1b. Reconciliation of GAAP and Non-GAAP Net Income**

<i>(in millions, except per share amounts)</i>	Three Months Ended		
	December 31, 2020	September 30, 2020	December 31, 2019
Net income (loss) attributable to Baker Hughes (GAAP)	\$ 653	\$ (170)	\$ 48
Total operating income adjustments (identified items)	281	283	216
Other adjustments (non-operating) <sup>(1)</sup>	(1,412)	90	—
Tax effect on total adjustments and other tax items <sup>(2)</sup>	114	(54)	(9)
Total adjustments, net of income tax	(1,017)	319	207
Less: adjustments attributable to noncontrolling interests	(314)	122	76
Adjustments attributable to Baker Hughes	(703)	197	131
Adjusted net income (loss) attributable to Baker Hughes (non-GAAP)	\$ (50)	\$ 27	\$ 179
Denominator:			
Weighted-average shares of Class A common stock outstanding diluted	713	678	653
Adjusted diluted earnings (loss) per Class A share (non-GAAP)	\$ (0.07)	\$ 0.04	\$ 0.27

<sup>(1)</sup> 4Q'20 primarily related to the unrealized gain on our investment in C3.ai. 3Q'20 primarily related to the loss on the write-down of assets held for sale and a tax benefit related to the CARES Act.

<sup>(2)</sup> 4Q'20 includes tax expense related to a business disposition.

Table 1b reconciles net income attributable to Baker Hughes, which is the directly comparable financial result determined in accordance with GAAP, to adjusted net income attributable to Baker Hughes (a non-GAAP financial measure). Adjusted net income attributable to Baker Hughes excludes the impact of certain identified items.

**Baker Hughes Company News Release***Baker Hughes Company Announces Fourth Quarter and Total Year 2020 Results***Table 1c. Reconciliation of Cash Flow From Operating Activities to Free Cash Flow**

<i>(in millions)</i>	Three Months Ended			Twelve Months Ended	
	December 31, 2020	September 30, 2020	December 31, 2019	December 31, 2020	December 31, 2019
Cash flow from operating activities (GAAP)	\$ 378	\$ 219	\$ 1,357	\$ 1,304	\$ 2,126
Add: cash used in capital expenditures, net of proceeds from disposal of assets	(127)	(167)	(304)	(787)	(976)
Free cash flow (non-GAAP)	\$ 250	\$ 52	\$ 1,053	\$ 518	\$ 1,150

Table 1c reconciles net cash flows from operating activities, which is the directly comparable financial result determined in accordance with GAAP, to free cash flow (a non-GAAP financial measure). Free cash flow is defined as net cash flows from operating activities less expenditures for capital assets plus proceeds from disposal of assets.

Management provides non-GAAP financial measures in Tables 1a, 1b, and 1c because it believes such measures are widely accepted financial indicators used by investors and analysts to analyze and compare companies on the basis of operating performance and liquidity, and that these measures may be used by investors to make informed investment decisions.

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**Financial Tables (GAAP)****Condensed Consolidated Statements of Income (Loss)***(Unaudited)*

<i>(In millions, except per share amounts)</i>	<b>Three Months Ended</b>		
	<b>December 31, 2020</b>	<b>September 30, 2020</b>	<b>December 31, 2019</b>
Revenue	\$ 5,495	\$ 5,049	\$ 6,347
Costs and expenses:			
Cost of revenue	4,486	4,292	5,052
Selling, general and administrative	574	565	748
Restructuring, impairment and other	229	209	159
Separation related	24	32	57
<b>Total costs and expenses</b>	<b>5,313</b>	<b>5,098</b>	<b>6,016</b>
Operating income (loss)	182	(49)	331
Other non-operating income (loss), net	1,407	(149)	39
Interest expense, net	(69)	(66)	(63)
Income (loss) before income taxes	1,520	(264)	307
Provision for income taxes	(568)	(6)	(212)
Net income (loss)	952	(270)	95
Less: Net income (loss) attributable to noncontrolling interests	299	(100)	47
<b>Net income (loss) attributable to Baker Hughes Company</b>	<b>\$ 653</b>	<b>\$ (170)</b>	<b>\$ 48</b>
Per share amounts:			
Basic income (loss) per Class A common share	\$ 0.92	\$ (0.25)	\$ 0.07
Diluted income (loss) per Class A common share	\$ 0.91	\$ (0.25)	\$ 0.07
Weighted average shares:			
Class A basic	713	676	650
Class A diluted	717	676	653
Cash dividend per Class A common share	\$ 0.18	\$ 0.18	\$ 0.18

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**Condensed Consolidated Statements of Income (Loss)***(Unaudited)*

<i>(In millions, except per share amounts)</i>	Year Ended December 31,		
	2020	2019	2018
Revenue	\$ 20,705	\$ 23,838	\$ 22,877
Costs and expenses:			
Cost of revenue	17,506	19,406	18,891
Selling, general and administrative	2,404	2,832	2,699
Goodwill impairment	14,773	—	—
Restructuring, impairment and other	1,866	342	433
Separation and merger related	134	184	153
Total costs and expenses	36,683	22,764	22,176
Operating income (loss)	(15,978)	1,074	701
Other non-operating income (loss), net	1,040	(84)	202
Interest expense, net	(264)	(237)	(223)
Income (loss) before income taxes and equity in loss of affiliate	(15,202)	753	680
Equity in loss of affiliate	—	—	(139)
Provision for income taxes	(559)	(482)	(258)
Net income (loss)	(15,761)	271	283
Less: Net income (loss) attributable to noncontrolling interests	(5,821)	143	88
Net income (loss) attributable to Baker Hughes Company	\$ (9,940)	\$ 128	\$ 195
Per share amounts:			
Basic income (loss) per Class A common share	\$ (14.73)	\$ 0.23	\$ 0.46
Diluted income (loss) per Class A common share	\$ (14.73)	\$ 0.23	\$ 0.45
Weighted average shares:			
Class A basic	675	555	427
Class A diluted	675	557	429
Cash dividend per Class A common share	\$ 0.72	\$ 0.72	\$ 0.72

**Baker Hughes Company News Release***Baker Hughes Company Announces Fourth Quarter and Total Year 2020 Results***Condensed Consolidated Statements of Financial Position***(Unaudited)*

<i>(In millions)</i>	December 31,	
	2020	2019
<b>ASSETS</b>		
Current Assets:		
Cash and cash equivalents <sup>(1)</sup>	\$ 4,132	\$ 3,249
Current receivables, net	5,622	6,416
Inventories, net	4,421	4,608
All other current assets	2,280	949
<b>Total current assets</b>	<b>16,455</b>	<b>15,222</b>
Property, plant and equipment, less accumulated depreciation	5,358	6,240
Goodwill	5,977	20,690
Other intangible assets, net	4,397	5,381
Contract and other deferred assets	2,001	1,881
All other assets	3,842	3,955
<b>Total assets <sup>(1)</sup></b>	<b>\$ 38,030</b>	<b>\$ 53,369</b>
<b>LIABILITIES AND EQUITY</b>		
Current Liabilities:		
Accounts payable	\$ 3,532	\$ 4,268
Short-term debt and current portion of long-term debt <sup>(1)</sup>	889	321
Progress collections and deferred income	3,454	2,870
All other current liabilities	2,352	2,555
<b>Total current liabilities</b>	<b>10,227</b>	<b>10,014</b>
Long-term debt	6,744	6,301
Liabilities for pensions and other employee benefits	1,217	1,079
All other liabilities	1,600	1,476
Equity	18,242	34,499
<b>Total liabilities and equity</b>	<b>\$ 38,030</b>	<b>\$ 53,369</b>

<sup>(1)</sup> Total assets include \$45 million and \$273 million of assets held on behalf of GE, of which \$44 million and \$162 million is cash and cash equivalents and \$1 million and \$111 million is investment securities at December 31, 2020 and December 31, 2019, respectively, and a corresponding amount of liability is reported in short-term borrowings.

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**Condensed Consolidated Statements of Cash Flows***(Unaudited)*

<i>(In millions)</i>	<b>Three Months Ended December 31,    Twelve Months Ended December 31,</b>		
	<b>2020</b>	<b>2020</b>	<b>2019</b>
Cash flows from operating activities:			
Net income	\$ 951	\$ (15,761)	\$ 271
Adjustments to reconcile net income to net cash flows from operating activities:			
Depreciation and amortization	307	1,317	1,418
Goodwill impairment	—	14,773	—
Other asset impairments	199	1,436	107
Loss on business dispositions	7	353	138
Unrealized gain on equity security	(1,417)	(1,417)	—
Benefit for deferred income taxes	425	160	51
Working capital	(39)	216	553
Other operating items, net	(56)	227	(412)
<b>Net cash flows from operating activities</b>	<b>378</b>	<b>1,304</b>	<b>2,126</b>
Cash flows from investing activities:			
Expenditures for capital assets, net of proceeds from disposal of assets	(127)	(787)	(976)
Other investing items, net	60	169	(69)
<b>Net cash flows used in investing activities</b>	<b>(67)</b>	<b>(618)</b>	<b>(1,045)</b>
Cash flows from financing activities:			
Net repayment of debt and other borrowings	(76)	(246)	(1,112)
Proceeds from issuance of commercial paper	—	737	—
Proceeds from issuance of long-term debt	—	500	525
Dividends paid	(129)	(488)	(395)
Distributions to GE	(57)	(256)	(350)
Repurchase of common units from GE by BHH LLC	—	—	(250)
Other financing items, net	(7)	(22)	48
<b>Net cash flows from (used in) financing activities</b>	<b>(269)</b>	<b>225</b>	<b>(1,534)</b>
Effect of currency exchange rate changes on cash and cash equivalents	30	(28)	(21)
Increase (decrease) in cash and cash equivalents	71	883	(474)
Cash and cash equivalents, beginning of period	4,061	3,249	3,723
<b>Cash and cash equivalents, end of period</b>	<b>\$ 4,132</b>	<b>\$ 4,132</b>	<b>\$ 3,249</b>

## **Baker Hughes Company News Release**

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### **Supplemental Financial Information**

Supplemental financial information can be found on the Company's website at: [investors.bakerhughes.com](http://investors.bakerhughes.com) in the Financial Information section under Quarterly Results.

### **Conference Call and Webcast**

The Company has scheduled an investor conference call to discuss management's outlook and the results reported in today's earnings announcement. The call will begin at 9:00 a.m. Eastern time, 8:00 a.m. Central time on Thursday, January 21, 2021, the content of which is not part of this earnings release. The conference call will be broadcast live via a webcast and can be accessed by visiting the Events and Presentations page on the Company's website at: [investors.bakerhughes.com](http://investors.bakerhughes.com). An archived version of the webcast will be available on the website for one month following the webcast.

### **Forward-Looking Statements**

This news release (and oral statements made regarding the subjects of this release) may contain forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended, (each a "forward-looking statement"). The words "anticipate," "believe," "ensure," "expect," "if," "intend," "estimate," "project," "foresee," "forecasts," "predict," "outlook," "aim," "will," "could," "should," "potential," "would," "may," "probable," "likely," and similar expressions, and the negative thereof, are intended to identify forward-looking statements. There are many risks and uncertainties that could cause actual results to differ materially from our forward-looking statements. These forward-looking statements are also affected by the risk factors described in the Company's annual report on Form 10-K for the annual period ended December 31, 2019; the Company's subsequent quarterly reports on Form 10-Q for the quarterly periods ended March 31, 2020, June 30, 2020 and September 30, 2020; and those set forth from time to time in other filings with the Securities and Exchange Commission ("SEC"). The documents are available through the Company's website at: [www.investors.bakerhughes.com](http://www.investors.bakerhughes.com) or through the SEC's Electronic Data Gathering and Analysis Retrieval ("EDGAR") system at: [www.sec.gov](http://www.sec.gov). We undertake no obligation to publicly update or revise any forward-looking statement.

Our expectations regarding our business outlook and business plans; the business plans of our customers; oil and natural gas market conditions; cost and availability of resources; economic, legal and regulatory conditions, and other matters are only our forecasts regarding these matters.

These forward-looking statements, including forecasts, may be substantially different from actual results, which are affected by many risks, along with the following risk factors and the timing of any of these risk factors:

**Restructuring** - Our restructuring plans may not be successful and achieve the expected result; continued deterioration of market conditions, whether due to the continued spread of COVID-19 or other events could result in further restructuring costs and impairments.

**COVID-19** - The continued spread of the COVID-19 virus and the continuation of the measures to try to contain the virus, such as travel bans and restrictions, quarantines, shelter in place orders, and shutdowns, and the related uncertainties.

**GE Separation** - The failure to successfully eliminate dependencies on GE or a failure by GE to supply products and services to us in accordance with applicable contractual terms could have a material effect on our business.

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Economic and political conditions - the impact of worldwide economic conditions; the effect that declines in credit availability may have on worldwide economic growth and demand for hydrocarbons; foreign currency exchange fluctuations and changes in the capital markets in locations where we operate; and the impact of government disruptions and sanctions.

Orders and RPO - our ability to execute on orders and RPO in accordance with agreed specifications, terms and conditions and convert those orders and RPO to revenue and cash.

Oil and gas market conditions - the level of petroleum industry exploration, development and production expenditures; the price of, volatility in pricing of, and the demand for crude oil and natural gas; drilling activity; drilling permits for and regulation of the shelf and the deepwater drilling; excess productive capacity; crude and product inventories; liquefied natural gas supply and demand; seasonal and other adverse weather conditions that affect the demand for energy; severe weather conditions, such as tornadoes and hurricanes, that affect exploration and production activities; Organization of Petroleum Exporting Countries ("OPEC") policy and the adherence by OPEC nations to their OPEC production quotas.

Terrorism and geopolitical risks - war, military action, terrorist activities or extended periods of international conflict, particularly involving any petroleum-producing or -consuming regions; labor disruptions, civil unrest or security conditions where we operate; potentially burdensome taxation, expropriation of assets by governmental action; cybersecurity risks and cyber incidents or attacks; epidemic outbreaks.

### **About Baker Hughes:**

Baker Hughes (NYSE: BKR) is an energy technology company that provides solutions for energy and industrial customers worldwide. Built on a century of experience and with operations in over 120 countries, our innovative technologies and services are taking energy forward - making it safer, cleaner and more efficient for people and the planet. Visit us at [bakerhughes.com](http://bakerhughes.com)

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