## UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

#### FORM 8-K

#### CURRENT REPORT

Pursuant to Section 13 or 15(d) of The Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): September 08, 2021

#### **Baker Hughes Company**

Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))

Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

#### **Baker Hughes Holdings LLC**

(Exact name of registrant as specified in charter)

| Delaware<br>(State of Incorporation) | 1-38143<br>(Commission File No.)               | 81-4403168<br>(I.R.S. Employer<br>Identification No.)                | Delaware<br>(State of Incorporation)      | 1-09397<br>(Commission File No.) | 76-0207995<br>(I.R.S. Employer<br>Identification No.) |
|--------------------------------------|--|--|---|----------------------------------|---|
|                                      | 17021 Aldine Westfield                         |  |   |                                  |   |
|                                      | Houston, Texas                                 |  |   | 77073-5101                       |   |
|                                      | (Address of Principal Executive Office         | es)  |   | (Zip Code)                       |   |
|                                      | R  | Registrant's telephone number, inc<br>(former name or former address |   |                                  |   |
| Check the appropriate box below if t | he Form 8-K filing is intended to simultaneous | sly satisfy the filing obligation of the                             | e registrant under any of the following p | rovisions:                       |   |
| ☐ Written communication              | ns pursuant to Rule 425 under the Securities A | ct (17 CFR 230.425)  |   |                                  |   |
| ☐ Soliciting material pur            | suant to Rule 14a-12 under the Exchange Act (  | (17 CFR 240.14a-12)  |   |                                  |   |

Securities registered pursuant to Section 12(b) of the Act:

| [ | Title of each class                                | Trading Symbol | Name of each exchange on which registered |  |  |
|---|--|----------------|---|--|--|
|   | Class A Common Stock, par value \$0.0001 per share | BKR            | New York Stock Exchange                   |  |  |
|   | 5.125% Senior Notes due 2040                       | -              | New York Stock Exchange                   |  |  |

Indicate by check mark whether the registrant is an emerging growth company as defined in Rule 405 of the Securities Act of 1933 (§230.405 of this chapter) or Rule 12b-2 of the Securities Exchange Act of 1934 (§240.12b-2 of this chapter).

Emerging growth company  $\Box$ 

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

#### Item 7.01 Regulation FD Disclosure.

On September 8, 2021, the Chairman, President and Chief Executive Officer of Baker Hughes Company (the "Company"), Lorenzo Simonelli, presented at the Barclays 2021 CEO Energy-Power Conference in New York at 8:35 a.m. Eastern time. A copy of the presentation is furnished with this Form 8-K as Exhibit 99.1 and incorporated into this Item 7.01 by reference. In accordance with General Instructions B.2. of Form 8-K, the information shall not be deemed "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, as amended, nor shall it be deemed incorporated by reference in any filing under the Securities Act of 1933, as amended, except as shall be expressly set forth by specific reference in such a filing.

In addition to financial results determined in accordance with generally accepted accounting principles ("GAAP") that are included in the presentation, certain information included therein could be considered non-GAAP financial measures (as defined under the SEC's Regulation G). Any non-GAAP financial measures should be considered in addition to, and not as an alternative for, or superior to, operating income (loss) cash flows or other measures of financial performance prepared in accordance with GAAP as more fully discussed in the Company's financial statements, including the notes thereto, and filings with the SEC.

Item 9.01 Financial Statements and Exhibits. (Information furnished in this Item 9.01 is furnished pursuant to Item 9.01.)

(d) Exhibits.

99.1\* <u>Presentation of Baker Hughes Company, dated September 8, 2021</u>

101.SCH\* Inline XBRL Schema Document

 101.CAL\*
 Inline XBRL Calculation Linkbase Document

 101.LAB\*
 Inline XBRL Label Linkbase Document

 101.PRE\*
 Inline XBRL Presentation Linkbase Document

 101.DEF\*
 Inline XBRL Definition Linkbase Document

104\* Cover Page Interactive Data File (formatted as Inline XBRL and contained in Exhibit 101)

\* Furnished herewith.

#### Signature

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

|                          | BAKER HUGHES COMPANY      |   |
|--------------------------|---------------------------|---|
| Dated: September 8, 2021 | Ву:                       | /s/ Lee Whitley                                       |
|                          |                           | Lee Whitley<br>Vice President and Corporate Secretary |
|                          | BAKER HUGHES HOLDINGS LLC |   |
| Dated: September 8, 2021 | Ву:                       | /s/ Lee Whitley                                       |
|                          |                           | Lee Whitley Vice President and Corporate Secretary    |

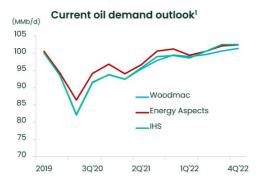




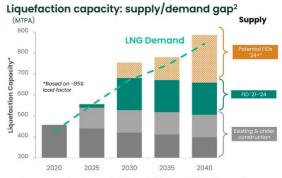
This presentation (and oral statements made regarding the subjects of this release) may contain forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended, (each a "forward-looking statement"). The words "anticipate," "believe," "ensure," "expect," "if," "intend," "estimate," "project," "foresee," "forecasts," "predict," "outlook," "aim," "will," "could," "should," "potential," "would," "may," "probable," "likely," and similar expressions, and the negative thereof, are intended to identify forward-looking statements. There are many risks and uncertainties that could cause actual results to differ materially from our forward-looking statements. These forward-looking statements are also affected by the risk factors described in the Company's annual report on Form 10–K for the period ended December 31, 2020 and quarterly reports on Form 10–Q for the periods ended March 31, 2021 and June 30, 2021 and those set forth from time to time in other filings with the Securities and Exchange Commission ("SEC"). The documents are available through the Company's website at: www.investors.bakerhughes.com or through the SEC's Electronic Data Gathering and Analysis Retrieval ("EDGAR") system at: www.sec.gov. We undertake no obligation to publicly update or revise any forward-looking statement.

The Company presents its financial results in accordance with GAAP; however, management believes that using additional non-GAAP measures will enhance the evaluation of the profitability of the Company and its ongoing operations. See the Appendix of this presentation for a reconciliation of GAAP to non-GAAP financial measures.

## An evolving energy landscape ... oil & gas/LNG



- Constructive oil price environment
- Outlook improving with capital discipline and OPEC+
- Growing questions over timing of peak oil given growth in EVs
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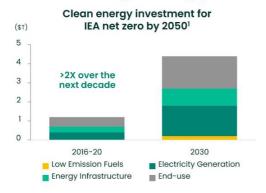


- Opportunity for additional 100 to 150 MTPA of awards over next 2-3 years
- Increased level of long-term contracting
- Global liquefaction capacity expected to double by 2040





## An evolving energy landscape ... new energy



- Renewables / new energy investment poised to accelerate
- Wind, Solar, CCUS, Hydrogen and Geothermal all see significant growth
- (MTOE) 20-50 18.000 CAGR 2% 12,000 8% 6,000 (3)% 1% (1)% 0 2020 2030 2040 2050 oil Gas Coal Nuclear Hydro Renew. Bio Other

Total Primary Energy Supply<sup>2</sup>

- Clear shift in energy consumption away from coal & oil towards renewables & gas
- Natural gas and renewables a logical combination ... 45% of TPES by '50

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1) IEA Net Zero by 2050 - A Roadmap for the Energy Sector

includes modern biofuels; Renewables Includes wind, solar, geothermal, tidal, etc.



# Baker Hughes' evolution continues



Capturing the energy transition ... greater exposure to midstream, chemicals, and industrial markets

#### One year ago

#### Transform the core

Transforming businesses to improve margins and cash

#### ~\$700M+ in cost out

#### Invest for growth

Driving organic and inorganic growth in highpotential segments

#### **Position for** new frontiers

Strategic bets to drive decarbonization of energy and industry



Generated ~\$2.6B of FCF and returned ~\$1.7B to shareholders over last 2 years



### Sharpening focus to two primary areas

We are reshaping our company around two core business areas



Diverging growth trajectories ... focus enhances future optionality

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## OFSE ... over a century of continuous innovation



# Founded on entrepreneurial spirit and technological innovation:

- Reuban Carl Baker patented innovative casing shoe in 1907 and founded Baker Oil Tools
- Howard Hughes, Sr. revolutionized rotary drilling with first roller cone drill bit
- Vetco Gray dates back to 1906, providing drilling equipment and downhole tools



## Over 20<sup>th</sup> Century, leading the industry in oilfield technology:

- Evaluation solutions to understand the reservoir
- Drilling equipment including bits and rotary
- · Production enhancement and artificial lift
- Subsea trees and flexibles technology



# Accelerating and transforming for the future of energy and industry:

- Digital oilfield automation, remote operations
- CCUS storage and reservoir expertise
- Geothermal energy
- Integrated technology and services
- Oilfield & industrial chemicals

Baker Hughes 🔰

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## OFSE ... poised to deliver on growing demand

| Favorable market conditions         | Multiyear upcycle to bolster growth     Improved competitive landscape  |
|-------------------------------------|---|
| Leading technology                  | <ul> <li>Technology player with record of operational excellence</li> <li>R&amp;D and scale for lower carbon intensity and emissions solutions</li> </ul> |
| Global scale and localized presence | Strong international presence Middle East largest revenue region     Longstanding customer relationships and in-country localization                      |
| Digital value creation              | Remote operations and automation     Asset performance management and asset health  |
| Returns-focused portfolio           | Clear strategic mandate intense focus on improving margins & returns     High grading portfolio and rationalizing cost base through portfolio actions     |



~30% Drilling\*



**~25%**Completions











# Industrial Energy Technology ... leading businesses and a compelling portfolio

An energy technology company solving complex challenges for industries and enabling the path to net-zero. Well positioned to address key macro market themes:

- Digitalization
- New energy mix and systems
   Electrification
- · Asset optimization

#### **Industrial Energy Technology**

#### **Energy & Industrial Technology**

#### **New Energy Solutions**

#### **Industrial Asset Management**

#### Critical technology for industrial power and process solutions

- World class LNG solutions
- Industrial and distributed power

- Industrial and distributed power Flow and process technology Waste heat recovery solutions Services & aftermarket leadership Upgrades

#### Energy transition and new energy solutions leveraging our OEM core

- ccus
- Hydrogen Energy Storage

#### Asset performance and health from critical asset to balance of plant

- Asset management services Asset inspection services & solutions Predictive maintenance Energy and emission optimization

## Industrial ... growth driven by energy transition

- · Compelling growth profile a key differentiator
- Multiple areas could drive extended growth cycles over next 5-10 years and beyond



expansion

CCUS begins to emerge
 \$35-40B CCUS market
by 2030

Net-zero LNG enabled by CCUS

#### LNG orders and **TPS services**

- 100-150 MTPA of LNG awards over next 2-3 years
- ~30% growth expected in TPS installed base by 2025
   \$14.1B in TPS Services RPO\*

#### Fuel switching and infrastructure

Hydrogen production increases

4

- \$25-30B hydrogen market by 2030
   New energy ecosystems

#### **Decentralized** energy grows

040

- Distributed clean power
   Integrated power solutions
- Continued and new growth for pumps and valves portfolio

2030+

- Well-positioned to address key themes and emerging trends
   Technology roadmap mirrors energy evolution and transition
- · Draws on core capabilities

## Working to decarbonize the industrial sector

#### Industry ... largest consumer of energy **Baker Hughes enables** New energy solutions For hard-to-abate sectors like steel, cement, and chemicals, full electrification is not possible 4% CCUS and hydrogen play major role 32% 9% Asset optimization Efficiency critical across all industries 13% Biggest impact on lower energy consumption and reduced emissions footprints Industry Industry: largest consumer of energy (power + feedstock) and ultimately one of largest emitters of CO<sub>2</sub>. 36% Electrification Decarbonization through electrification powered by renewable sources (including Green H<sub>2</sub>) Possible for most light industries

Helping the industrial sector reduce carbon footprint through decarbonization, asset optimization, and electrification



## Collaborating across energy transition

### Bloomenergy<sup>\*</sup>



Collaborating on integrated, low carbon power-generation and hydrogen solutions:

- · Integrated power solutions
- Integrated hydrogen solutions
- · Mutual technical collaborations





Global collaboration agreement to develop next generation hydrogen compression

- Providing advanced HPRC compression technology for the NEOM carbon-free hydrogen project in Saudi Arabia
- Providing NovaLT 16 gas turbines running on 100% hydrogen for Air Products' net-zero hydrogen energy complex in Edmonton, Alberta, Canada





- MOU to collaborate on decarbonization of industrial sites in Viken region of Norway
- Opportunity test and scale wide-ranging CCUS portfolio, including our chilled ammonia process and compact carbon capture solution



# Continued emphasis on free cash flow

### **Delivering on FCF potential**



Strong cash flow ... disciplined capital allocation ... focused on returns

### Taking action to drive financial returns

- Announced \$2B share purchase authorization in July 2021
- Commitment to dividend
- Returning cash to shareholders and investing in growth opportunities
- Focused on maintaining investment grade rating



### **At Baker Hughes** we are committed to sustainability

#### **Driving carbon footprint reduction**

15%

Reduction in Baker Hughes carbon emissions from 2019 baseline

- Investing in low carbon energy technologies enabling customer's emissions reduction
- Committed to achieving net zero operational emissions by 2050 and launched a Net-zero Roadmap on the key decarbonization levers.
- Expanded Scope 3 emissions reporting

#### Committed to diversity, equity and inclusion



Enacting new programs to promote inclusion

- Activated leadership accelerator and training programs
- 5,789 members of eight global employee resource groups to promote networking and mentorship

Led by our purpose of making energy cleaner, safer, and more efficient for people and the planet

#### Health, safety & wellness



## Providing a safe and healthy workplace for all

- Deploying remote operations, services, and testing to help our customers adapt to the changing
- Donating 50,000 3D printed protective and medical parts to meet shortfalls at hospitals

#### Ethics, compliance, and transparency



Improving external reporting & internal

- Launched an updated Code of Conduct and supplier responsibility guidelines
- Expanded sustainability reporting to GRI Core Standards, TCFD, and SASB frameworks.





### Conclusion

- Evolving our thinking into two major areas of focus, OFSE & Industrial Energy Technology, to provide longterm optionality
- OFSE poised to deliver on growing demand ... returnsfocused portfolio
- Industrial Energy Technology ... compelling growth profile
- Capital allocation and strategic moves to accelerate evolution as an energy technology leader
- Returning cash to shareholders via dividends and buybacks ... 50+% FCF conversion



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## **GAAP to Non-GAAP Reconciliations**

(\$ in millions)

#### Reconciliation of Cash Flow From Operating Activities to Free Cash Flow

| Non-GAAP reconciliation   |        |        |        |        |        |        |        |        |        |        |        |        |        |
|---|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
|   | TY2018 | 102019 | 2Q2019 | 3Q2019 | 4Q2019 | TY2019 | 1Q2020 | 2Q2020 | 3Q2020 | 4Q2020 | TY2020 | 102021 | 202021 |
| Cash flow from operating activities (GAAP)                                      | 1,762  | (184)  | 593    | 360    | 1,357  | 2,126  | 478    | 230    | 219    | 378    | 1,304  | 678    | 506    |
| Add: cash used in capital expenditures, net of proceeds from disposal of assets | (537)  | (235)  | (238)  | (199)  | (304)  | (976)  | (325)  | (167)  | (167)  | (127)  | (787)  | (180)  | (121)  |
| Free cash flow (Non-GAAP)   | 1,225  | (419)  | 355    | 161    | 1,053  | 1,150  | 152    | 63     | 52     | 250    | 518    | 498    | 385    |



# Baker Hughes $\geqslant$