# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

# FORM 8-K

#### **CURRENT REPORT**

Pursuant to Section 13 or 15(d) of The Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): April 21, 2021

# **Baker Hughes Company**

# **Baker Hughes Holdings LLC**

(Exact name of registrant as specified in charter)

Delaware (State of Incorporation)	1-38143 81-4403168 on) (Commission File No.) (I.R.S. Employer Identification No.)		Delaware (State of Incorporation)	1-09397 (Commission File No.)	76-0207995 (I.R.S. Employer Identification No.)
	17021 Aldine Westfic Houston, Texas (Address of Principal Executive			77073-5101 (Zip Code)	
			cluding area code: (713) 4 s, if changed since last report)	439-8600	
ollowing provisions:	ox below if the Form 8-K filing	_		oligation of the registrant u	under any of the
	mications pursuant to Rule 425		,		
	rial pursuant to Rule 14a-12 u	,	•	TD 240 141 271)	
	ment communications pursuan	` '	υ .	` //	
Pre-commence	ment communications pursuan	it to Rule 13e-4(c) under	the Exchange Act (1/ CF	K 240.13e-4(c))	
Securities registered purs	suant to Section 12(b) of the A	Act:			
	Title of each class	Trading	Symbol Nan	ne of each exchange on wh	nich registered
Class A Commor	ı Stock, par value \$0.0001 per	share BK	IR .	New York Stock Exch	nange
5.125%	% Senior Notes due 2040	-		New York Stock Exch	nange
hapter) or Rule 12b-2 o Emerging growth compa f an emerging growth co	whether the registrant is an em f the Securities Exchange Act any   ompany, indicate by check man unting standards provided pure	of 1934 (§240.12b-2 of rk if the registrant has el	this chapter). ected not to use the extend		

#### Item 2.02 Results of Operations and Financial Condition.

On April 21, 2021, Baker Hughes Company (the "Company") issued a news release announcing its financial results for the quarter ended March 31, 2021, a copy of which is furnished with this Form 8-K as Exhibit 99.1 and incorporated herein by reference. In accordance with General Instructions B.2. of Form 8-K, the information shall not be deemed "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, as amended, nor shall it be deemed incorporated by reference in any filing under the Securities Act of 1933, as amended, except as shall be expressly set forth by specific reference in such a filing.

Following the issuance of the news release and the filing of this current report on Form 8-K, the Company will hold a conference call on Wednesday, April 21, 2021 at 8:00 a.m. Eastern Time, 7:00 a.m. Central Time, to discuss the earnings announcement. This scheduled conference call was previously announced on March 15, 2021. The conference call will broadcast live via a webcast that can be accessed by visiting the Baker Hughes Company website at: <a href="www.investors.bakerhughes.com">www.investors.bakerhughes.com</a>. An archived version of the webcast will be available on the Baker Hughes Company website for one month following the webcast.

In addition to financial results determined in accordance with GAAP that were included in the news release, certain information discussed in the news release and to be discussed on the conference call could be considered non-GAAP financial measures (as defined under the SEC's Regulation G). Any non-GAAP financial measures should be considered in addition to, and not as an alternative for, or superior to, net income (loss), income (loss) from continuing operations, cash flows or other measures of financial performance prepared in accordance with GAAP as more fully discussed in the Company's financial statements and filings with the SEC. Reconciliations of such non-GAAP information to the closest GAAP measures are included in the news release in Exhibit 99.1 and the financial supplement in Exhibit 99.2.

#### Item 7.01 Regulation FD Disclosure.

On April 21, 2021, the Company issued a news release, a copy of which is furnished with this Form 8-K as Exhibit 99.1 and incorporated into this Item 7.01 by reference. In accordance with General Instructions B.2. of Form 8-K, the information shall not be deemed "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, as amended, nor shall it be deemed incorporated by reference in any filing under the Securities Act of 1933, as amended, except as shall be expressly set forth by specific reference in such a filing.

See Item 2.02, "Results of Operations and Financial Condition."

Item 9.01 Financial Statements and Exhibits. (Information furnished in this Item 9.01 is furnished pursuant to Item 9.01.)

(d) Exhibits.

<u>99.1*</u>	News Release of Baker Hughes Company dated April 21, 2021 - Baker Hughes Company Announces First Quarter Results

99.2\* <u>Financial Supplement</u>

101.SCH\* Inline XBRL Schema Document

101.CAL\* Inline XBRL Calculation Linkbase Document
 101.LAB\* Inline XBRL Label Linkbase Document
 101.PRE\* Inline XBRL Presentation Linkbase Document
 101.DEF\* Inline XBRL Definition Linkbase Document

104\* Cover Page Interactive Data File (formatted as Inline XBRL and contained in Exhibit 101)

<sup>\*</sup> Furnished herewith.

#### Signature

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

	BAKER HUGHES COMPANY	
Dated: April 21, 2021	Ву:	/s/ Lee Whitley
		Vice President and Corporate Secretary
	BAKER HUGHES HOLDINGS LLC	
Dated: April 21, 2021	By:	/s/ Lee Whitley
		Vice President and Corporate Secretary
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#### EXHIBIT INDEX

Exhibit No.	Description
Exhibit 99.1	News Release of Baker Hughes Company dated April 21, 2021 - Baker Hughes Company Announces First Quarter Results
Exhibit 99.2	Financial Supplement
101.SCH	Inline XBRL Schema Document
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104	Cover Page Interactive Data File (formatted as Inline XBRL and contained in Exhibit 101)



## **Baker Hughes Company Announces First Quarter 2021 Results**

- Orders of \$4.5 billion for the quarter, down 12% sequentially and down 18% year-over-year
- Revenue of \$4.8 billion for the quarter, down 13% sequentially and down 12% year-over-year
- GAAP operating income of \$164 million for the quarter, down 10% sequentially and favorable year-over-year
- Adjusted operating income (a non-GAAP measure) of \$270 million for the quarter was down 42% sequentially and up 13% year-over-year.
- Adjusted EBITDA\* (a non-GAAP measure) of \$562 million for the quarter was down 27% sequentially and down 5% year-over-year.
- GAAP loss per share of \$(0.61) for the quarter which included \$0.73 per share of adjusting items. Adjusted earnings per share (a non-GAAP measure) was \$0.12.
- Cash flows generated from operating activities were \$678 million for the quarter. Free cash flow (a non-GAAP measure) for the quarter was \$498 million.

The Company presents its financial results in accordance with GAAP. However, management believes that using additional non-GAAP measures will enhance the evaluation of the profitability of the Company and its ongoing operations. Please see reconciliations in the section entitled "Reconciliation of GAAP to non-GAAP Financial Measures." See Exhibit 99.2 for additional reconciliations of certain GAAP to non-GAAP financial measures as a Financial Supplement to this earnings release. Certain columns and rows in our tables and financial statements may not sum up due to the use of rounded numbers.

\*Adjusted EBITDA (a non-GAAP measure) is defined as operating income (loss) excluding depreciation & amortization and operating income adjustments

LONDON & HOUSTON (April 21, 2021) – Baker Hughes Company (NYSE: BKR) ("Baker Hughes" or the "Company") announced results today for the first quarter of 2021.

		Thre	Variance				
(in millions except per share amounts)	March	31, 2021	ecember 31, 2020	March 31, 2020	Sequential	Year-over- year	
Orders	\$	4,541 \$	5,188	\$ 5,532	(12)%	(18)%	
Revenue		4,782	5,495	5,425	(13)%	(12)%	
Operating income (loss)		164	182	(16,059)	(10)%	F	
Adjusted operating income (non-GAAP)		270	462	240	(42)%	13%	
Adjusted EBITDA (non-GAAP)		562	770	594	(27)%	(5)%	
Net income (loss) attributable to Baker Hughes		(452)	653	(10,227)	U	96%	
Adjusted net income (loss) (non-GAAP) attributable to Baker Hughes		91	(50)	70	F	30%	
EPS attributable to Class A shareholders		(0.61)	0.91	(15.66)	U	96%	
Adjusted EPS (non-GAAP) attributable to Class A shareholders		0.12	(0.07)	0.11	F	14%	
Cash flow from operating activities		678	378	478	79%	42%	
Free cash flow (non-GAAP)		498	250	152	99%	F	

<sup>&</sup>quot;F" is used in most instances when variance is above 100%. Additionally, "U" is used in most instances when variance is below (100)%.

"We are pleased with our first quarter results as we generated strong free cash flow, continued to drive forward our cost-out efforts, and took further meaningful steps in the execution of our strategy. During the quarter, TPS delivered solid orders and operating income while OFS continued to execute cost-out programs to help drive another strong quarter of margin performance. We also advanced our position in the energy transition, investing in strategic areas for growth and entering important partnerships to advance new energy frontiers including hydrogen and carbon capture, utilization and storage. I want to thank our employees for their continued hard work and commitment to safety," said Lorenzo Simonelli, Baker Hughes chairman and chief executive officer.

"As we look ahead to the rest of 2021, we remain cautiously optimistic that the global economy and oil demand will recover from the impact of the global pandemic. We expect spending and activity levels to gain momentum through the year as the macro environment improves, likely setting up the industry for stronger growth in 2022.

"We remain focused on executing our strategy, and are well positioned to benefit from an economic recovery while leading the energy transition and the journey to net-zero. We will continue to take energy forward by supporting our customers, staying disciplined on our strategic priorities, and delivering for our shareholders," concluded Simonelli.

Baker Hughes Company Announces First Quarter 2021 Results

#### **Quarter Highlights**

#### **Supporting our Customers**

The OFS segment executed a major software deployment for Saudi Aramco, deploying its WellLink™ service to deliver real-time data visualization and analysis across all Saudi Aramco drilling activities. The five-year contract was awarded in 2020 and includes a detailed planning phase to transition from the incumbent provider to Baker Hughes. Using WellLink, Saudi Aramco personnel can collaborate and make decisions using a single view of data, paving the way for the use of artificial intelligence to enhance operations. Despite significant pandemic-related challenges, the deployment was completed 50% faster than planned and used local resources extensively.

Baker Hughes continued to invest in localization for Saudi Arabia. In addition to the WellLink deployment project, Saudi Aramco awarded OFS a five-year drill bits contract, supported by the Baker Hughes drill bits manufacturing facility in Dhahran. The facility recently expanded its capabilities and has produced more than 15,000 drill bits since beginning operations a decade ago. OFS also inaugurated its completions manufacturing center in Saudi Arabia to support growth plans and add in-country value.

The TPS segment continued to maintain its leadership in FPSO and LNG with several offshore topside contracts in Latin America and Asia. In Latin America, TPS was awarded a contract for multiple FPSOs, including one of the world's largest units, to provide power generation systems, compression trains for gas reinjection, CO2 compression services and water injection centrifugal pumps. In Asia, TPS secured a topside offshore contract to provide three aeroderivative gas turbine-driven compressor units for a fixed platform. TPS also continued to strengthen long-term relationships with key customers, achieving a major milestone by securing a 10-year services contract extension in Malaysia for one of the largest LNG facilities in the world.

The DS segment continued to expand across industrial end markets, including marine, aerospace, electronics, and pulp and paper. The Bently Nevada product line signed a multi-year agreement with P&O Maritime Logistics to supply a hybrid condition-based monitoring solution that combines the VitalyX lubrication oil monitoring solution with Bently Nevada's vibration monitoring and Host Remote Monitoring & Diagnostic service. By combining oil and vibration monitoring, Bently Nevada can provide greater protection against asset loss and ensure valuable uptime for over 180 assets on 19 P&O Maritime Logistics vessels in its Caspian fleet. This cloud-based subscription contract is the first of its kind for both P&O Maritime Logistics and Bently Nevada.

Bently Nevada also secured a contract to supply plant-wide condition monitoring solutions for Arauco's pulp and paper plant in Chile, one of the main global players in wood pulp and bioenergy. The brownfield contract includes hardware, software and services support of 900+ sensors integrated to System 1 software for 450 machines across three sites, increasing productivity and efficiency of Arauco's operations. In the industrial inspections segment, the Waygate Technologies (WT) product line secured multiple orders from one of the world's leading battery manufacturers in Asia. The customer has initiated a global roll-out project with WT's Phoenix CT systems to inspect lithium ion batteries for electric vehicles.

DS secured major contracts to advance customers' energy transition goals, helping to reduce methane and carbon emissions as well as improve efficiencies. The Panametrics product line secured several orders for the Flare.IQ advanced flare gas monitoring and optimization system, with contracts for oil and gas operators in North America, China and the U.A.E. The Druck product line secured a number of significant contracts across North America and China to supply pressure sensors to improve aircraft fuel

Baker Hughes Company Announces First Quarter 2021 Results

efficiency. This included one of the largest aerospace engine contracts in Druck's history, a 25-year deal, and strengthened Baker Hughes' leadership position with aerospace OEMs.

#### **Executing on Priorities**

Baker Hughes made progress in strategically positioning the company for new frontiers, announcing new collaborations to advance industrial decarbonization and low- to zero-carbon solutions:

- Signed a cooperation agreement with PAO NOVATEK to decarbonize natural gas and LNG production by developing and
  implementing innovative compression and power generation technologies for NOVATEK's LNG projects. The agreement
  will begin with a pilot program to introduce hydrogen blends into the main process for natural gas liquefaction to reduce
  carbon dioxide emissions from LNG export terminals including NOVATEK's Yamal LNG complex.
- Signed a memorandum of understanding (MOU) with Horisont Energi AS for the Polaris offshore carbon storage facility in Norway to explore the development and integration of technologies to minimize the footprint, cost and delivery time for carbon capture, transport and storage. The Polaris facility is part of the "Barents Blue" project, the first global and full-scale carbon neutral "blue" ammonia production plant. The project is expected to have a total carbon storage capacity of 100+ million tons, equivalent to twice Norway's annual greenhouse gas emissions.
- Acquired from SRI International an exclusive license for the use of Mixed Salt Process technology for carbon capture
  applications including fossil-fueled power plants, gas turbines, industrial applications, and the cement industry. The
  agreement further expands and complements Baker Hughes' CCUS technology portfolio offering as it strategically
  positions to be able to offer customers a variety of solutions based on project size, design requirements and plant
  location.

The OFS and OFE segments continued to transform core operations and improve productivity and profitability, developing new business models and exiting product lines and geographies that did not meet strong return requirements. OFS completed the sale of pressure pumping assets in Argentina's Neuquén Basin to Tenaris, including a hydraulic fracturing fleet, coiled tubing unit and related equipment. OFE announced a joint venture company (JV) with Akastor ASA to combine Baker Hughes' Subsea Drilling Systems business with Akastor's subsidiary, MHWirth AS. The new JV will deliver global offshore drilling solutions to better serve customers while driving productivity and cost synergies.

OFS continued to see growth in the Chemicals product line with a five-year production chemicals contract from a major operator in Guyana and one of the largest Chemicals contracts in Baker Hughes history. As part of the contract, Baker Hughes developed a new oilfield chemicals technology solution in record time to meet specific regional production challenges. Notably, Chemicals also secured a five-year production chemicals contract for multiple deep-water blocks in Angola, and a five-year contract for specialty chemicals and services in offshore Norway.

OFE expanded its non-metallic materials portfolio and won multiple contracts in its Flexible Pipe Systems (FPS) product lines. A new onshore composite flexible pipe was launched in January, addressing the corrosion and cost of ownership challenges with conventional steel pipes for the energy and industrial sectors. The lightweight reinforced thermoplastic pipe (RTP) is manufactured at a state-of-the-art Houston facility, and the spoolable design can reduce installation costs by more than 20%. This technology has been well received and has led to early adoption by two customers within the quarter.

DS expanded its industrial asset performance management (APM) portfolio by acquiring ARMS Reliability, a leading global provider of reliability solutions deploying reliability engineering, data capture, integration, visualization, and analytics to improve the reliability and availability of physical assets. The acquisition closed on April 1, positioning Bently Nevada as a comprehensive industrial asset

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management platform with a full spectrum of APM services and extended plant-level coverage for industrial customers. ARMS Reliability's current customer base includes the mining, oil and gas, power generation, manufacturing, and utility segments.

#### **Leading with Innovation**

Baker Hughes continued to develop technologies to advance the energy transition, improve efficiencies, reduce emissions and accelerate the digital transformation of industrial segments.

BakerHughesC3.ai (BHC3) released its latest application, BHC3 Production Schedule Optimization (PSO). PSO improves supply chain and delivery performance for highly engineered products while minimizing manufacturing costs. The application generates industrial customer demand predictions and optimal production schedules using a holistic view of buyer activity, supply chain materials, and manufacturing and distribution options. PSO is the third BHC3 AI-based application released since the alliance was formed in 2019 and allows for further customer penetration in the downstream oil and gas segment.

OFS continued to innovate to reduce emissions and environmental footprint for customers. The Artificial Lift and Completions product lines secured a contract to supply equipment and services for the first wireline-retrievable electric submersible pumping (ESP) system in Italy. This latest ESP technology was developed in collaboration with channel partner AccessESP and will allow the customer to reduce its carbon footprint, minimize deferred production, and reduce workover costs by eliminating the need for a rig during ESP change-out operations.

OFS is also utilizing novel plug and abandonment (P&A) technologies to decommission wells in Europe in a more environmentally friendly, less emissive way. In one project in the Netherlands, the Baker Hughes HEAVY METAL section milling service was paired with a rigless P&A unit to reduce metal waste by 288,000 pounds and reduce carbon dioxide emissions by 73% compared to the incumbent's services.

#### **Consolidated Results by Reporting Segment**

#### Consolidated Orders by Reporting Segment

(in millions)		Three	d	Variance		
Consolidated segment orders	March	D n 31, 2021	ecember 31, 2020	March 31, 2020	Sequential	Year-over-year
Oilfield Services	\$	2,200 \$	2,266	\$ 3,147	(3)%	(30)%
Oilfield Equipment		345	561	492	(39)%	(30)%
Turbomachinery & Process Solutions		1,447	1,832	1,394	(21)%	4 %
Digital Solutions		549	528	500	4 %	10 %
Total	\$	4,541 \$	5,188	\$ 5,532	(12)%	(18)%

Orders for the quarter were \$4,541 million, down 12% sequentially and down 18% year-over-year. The sequential decrease was a result of lower order intake in Oilfield Equipment and Turbomachinery & Process Solutions, partially offset by growth in Digital Solutions. Equipment orders were down 23% sequentially and service orders were down 4%.

Year-over-year, the decline in orders was a result of lower order intake in Oilfield Services and Oilfield Equipment, partially offset by growth in Digital Solutions and Turbomachinery & Process Solutions. Year-over-year equipment orders were down 18% and service orders were down 18%.

The Company's total book-to-bill ratio in the quarter was 0.9; the equipment book-to-bill ratio in the quarter was 0.8.

Remaining Performance Obligations (RPO) in the first quarter ended at \$23.2 billion, a decrease of \$0.2 billion from the fourth quarter of 2020. Equipment RPO was \$7.5 billion, down 6% sequentially. Services RPO was \$15.7 billion, up 2% sequentially.

#### Consolidated Revenue by Reporting Segment

(in millions)		Three	Variance			
Consolidated segment revenue	Marc	D h 31, 2021	ecember 31, 2020	March 31, 2020	Sequential	Year-over-year
Oilfield Services	\$	2,200 \$	2,282	\$ 3,139	(4)%	(30)%
Oilfield Equipment		628	712	712	(12)%	(12)%
Turbomachinery & Process Solutions		1,485	1,946	1,085	(24)%	37 %
Digital Solutions		470	556	489	(15)%	(4)%
Total	\$	4,782 \$	5,495	\$ 5,425	(13)%	(12)%

Revenue for the quarter was \$4,782 million, a decrease of 13%, sequentially. The decrease in revenue was driven by lower volume across all segments.

Compared to the same quarter last year, revenue was down 12%, driven by lower volume across the Oilfield Services, Oilfield Equipment, and Digital Solutions segments, partially offset by Turbomachinery & Process Solutions.

#### **Consolidated Operating Income by Reporting Segment**

(in millions)		Three	Variance			
Segment operating income	Marc	D h 31, 2021	ecember 31, 2020	March 31, 2020	Sequential	Year-over-year
Oilfield Services	\$	143 \$	142	\$ 206	1 %	(31)%
Oilfield Equipment		4	23	(8)	(82)%	F
Turbomachinery & Process Solutions		207	332	134	(38)%	55 %
Digital Solutions		24	76	29	(68)%	(17)%
Total segment operating income		379	573	361	(34)%	5 %
Corporate		(109)	(111)	(122)	2 %	11 %
Goodwill impairment		_	_	(14,773)	— %	F
Inventory impairment		_	(27)	(160)	F	F
Restructuring, impairment & other		(80)	(229)	(1,325)	65 %	94 %
Separation related		(27)	(24)	(41)	(12)%	33 %
Operating income (loss)		164	182	(16,059)	(10)%	F
Adjusted operating income*		270	462	\$ 240	(42)%	13 %
Depreciation & amortization		292	307	355	(5)%	(18)%
Adjusted EBITDA*	\$	562 \$	770	\$ 594	(27)%	(5)%

<sup>\*</sup>Non-GAAP measure.

On a GAAP basis, operating income for the first quarter of 2021 was \$164 million. Operating income decreased \$18 million sequentially and increased \$16,223 million year-over-year. Total segment operating income was \$379 million for the first quarter of 2021, down 34% sequentially and up 5% year-over-year.

Adjusted operating income (a non-GAAP measure) for the first quarter of 2021 was \$270 million, which excludes adjustments totaling \$106 million before tax, mainly related to restructuring and separation related charges. A complete list of the adjusting items and associated reconciliation from GAAP has been provided in Table 1a in the section entitled "Reconciliation of GAAP to non-GAAP Financial Measures." Adjusted operating income for the first quarter was down 42% sequentially, driven by declines in the Oilfield Equipment, Digital Solutions, and Turbomachinery & Process Solutions segments which were primarily seasonal, offset by margin expansion in Oilfield Services. Adjusted operating income was up 13% year-over-year driven by volume in the Turbomachinery & Process Solutions segment, and margin expansion in the Oilfield Equipment segment, partially offset by lower volume in the Oilfield Services and Digital Solutions segments.

Depreciation and amortization for the first guarter of 2021 was \$292 million.

Adjusted EBITDA (a non-GAAP measure) for the first quarter of 2021 was \$562 million, which excludes adjustments totaling \$106 million before tax, mainly related to restructuring and separation related charges. Adjusted EBITDA for the first quarter was down 27% sequentially and down 5% year-over-year.

Corporate costs were \$109 million in the first quarter of 2021, down 2% sequentially and down 11% year-over-year.

<sup>&</sup>quot;F" is used in most instances when variance is above 100%. Additionally, "U" is used in most instances when variance is below (100)%.

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#### Other Financial Items

Income tax expense in the first quarter of 2021 was \$69 million.

Other non-operating loss in the first quarter of 2021 was \$626 million. Included in other non-operating loss was a \$788 million loss from the change in fair value of the investment in C3.ai, partially offset by the reversal of current accruals of \$121 million due to the settlement of certain legal matters.

GAAP diluted loss per share was \$(0.61). Adjusted diluted earnings per share was \$0.12. Excluded from adjusted diluted earnings per share were all items listed in Table 1a in the section entitled "Reconciliation of GAAP to non-GAAP Financial Measures" as well as the "other adjustments (non-operating)" found in Table 1c.

Cash flow from operating activities was \$678 million for the first quarter of 2021. Free cash flow (a non-GAAP measure) for the quarter was \$498 million. A reconciliation from GAAP has been provided in Table 1d in the section entitled "Reconciliation of GAAP to non-GAAP Financial Measures."

Capital expenditures, net of proceeds from disposal of assets, were \$180 million for the first quarter of 2021.

#### **Results by Reporting Segment**

The following segment discussions and variance explanations are intended to reflect management's view of the relevant comparisons of financial results on a sequential or year-over-year basis, depending on the business dynamics of the reporting segments.

#### **Oilfield Services**

(in millions)			Thre	ee Months Ende		Variance		
Oilfield Services	Mar	ch 31, 2021	De	cember 31, 2020	0	March 31, 2020	Sequential	Year-over-year
Revenue	\$	2,200	\$	2,282	\$	3,139	(4)%	(30)%
Operating income	\$	143	\$	142	\$	206	1 %	(31)%
Operating income margin		6.5 %	6	6.2 %	6	6.6 %	0.3pts	(0.1)pts
Depreciation & amortization	\$	201	\$	211	\$	249	(5)%	(20)%
EBITDA*	\$	344	\$	353	\$	456	(3)%	(25)%
EBITDA margin*		15.6 %	6	15.5 %	6	14.5 %	0.2pts	1.1pts

Oilfield Services (OFS) revenue of \$2,200 million for the first quarter decreased by \$82 million, or 4%, sequentially.

North America revenue was \$625 million, up 1% sequentially. International revenue was \$1,575 million, a decrease of 5% sequentially, driven by lower revenues in Russia CIS, the Middle East, and Europe, partially offset by Latin America.

Segment operating income before tax for the quarter was \$143 million. Operating income for the first quarter was up \$2 million, or 1% sequentially, primarily driven by productivity as a result of cost efficiencies and restructuring, partially offset by lower volume.

#### **Oilfield Equipment**

(in millions)			Variance					
Oilfield Equipment	Marc	h 31, 2021	Dece	mber 31, 202	0	March 31, 2020	Sequential	Year-over-year
Orders	\$	345	\$	561	\$	492	(39)%	(30)%
Revenue	\$	628	\$	712	\$	712	(12)%	(12)%
Operating income (loss)	\$	4	\$	23	\$	(8)	(82)%	F
Operating income margin		0.7 9	6	3.2 9	%	(1.1)%	(2.6)pts	1.8pts
Depreciation & amortization	\$	32	\$	33	\$	44	(2)%	(27)%
EBITDA*	\$	37	\$	56	\$	36	(35)%	1 %
EBITDA margin*		5.8 %	6	7.9 %	%	5.1 %	(2.0)pts	0.7pts

Oilfield Equipment (OFE) orders were down \$147 million, or 30%, year-over-year, driven by lower order intake across most of the segment. Equipment orders were down 25% and services orders were down 35% year-over-year.

<sup>\*</sup>Non-GAAP measure.

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OFE revenue of \$628 million for the quarter decreased \$84 million year-over-year. The decrease was driven by lower volume in the Subsea Services and the Subsea Drilling Systems businesses, and from the disposition of the Surface Pressure Control flow business in the fourth quarter of 2020, offset by higher volume in the Subsea Production Systems and the Flexible Pipe Systems businesses.

Segment operating income before tax for the quarter was \$4 million, an increase of \$12 million year-over-year. The increase was driven by higher cost productivity.

#### **Turbomachinery & Process Solutions**

(in millions)		Three Months Ended					Variance			
<b>Turbomachinery &amp; Process Solutions</b>	N	March 31, 2021	De	ecember 31, 202	20	March 31, 2020	Sequential	Year-over-year		
Orders	\$	1,447	\$	1,832	\$	1,394	(21)%	4 %		
Revenue	\$	1,485	\$	1,946	\$	1,085	(24)%	37 %		
Operating income	\$	207	\$	332	\$	134	(38)%	55 %		
Operating income margin		13.9 %	ó	17.1	%	12.3 %	(3.1)pts	1.6pts		
Depreciation & amortization	\$	30	\$	31	\$	28	(1)%	10 %		
EBITDA*	\$	237	\$	362	\$	161	(35)%	47 %		
EBITDA margin*		16.0 %	ó	18.6	%	14.9 %	(2.7)pts	1.1pts		

Turbomachinery & Process Solutions (TPS) orders were up 4% year-over-year. Equipment orders were up 28% and service orders were down 9%.

TPS revenue of \$1,485 million for the quarter increased \$400 million, or 37%, year-over-year. The increase was driven by higher equipment volume. Equipment revenue in the quarter represented 47% of total segment revenue, and service revenue represented 53% of total segment revenue.

Segment operating income before tax for the quarter was \$207 million, up \$73 million, or 55%, year-over-year. The increase was driven by higher volume and cost productivity, offset partially by higher equipment mix.

#### **Digital Solutions**

(in millions)			Three	<b>Months Ende</b>	Variance			
Digital Solutions	Marc	h 31, 2021	Dece	mber 31, 2020	M	arch 31, 2020	Sequential	Year-over-year
Orders	\$	549	\$	528	\$	500	4 %	10 %
Revenue	\$	470	\$	556	\$	489	(15)%	(4)%
Operating income	\$	24	\$	76	\$	29	(68)%	(17)%
Operating income margin		5.2 9	6	13.8 %	ò	6.0 %	(8.6)pts	(0.8)pts
Depreciation & amortization	\$	21	\$	25	\$	25	(14)%	(16)%
EBITDA*	\$	46	\$	101	\$	55	(55)%	(16)%
EBITDA margin*		9.7 9	6	18.2 %	Ď	11.2 %	(8.5)pts	(1.5)pts

<sup>\*</sup>Non-GAAP measure.

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Digital Solutions (DS) orders were up 10% year-over-year, driven by higher order intake in the Waygate Technologies, Process & Pipeline Services, and Panametrics businesses.

DS revenue of \$470 million for the quarter decreased 4% year-over-year, primarily driven by lower volume across the Nexus Controls, Process & Pipeline Services, and Waygate Technologies businesses.

Segment operating income before tax for the quarter was \$24 million, down 17% year-over-year. The decrease year-over-year was primarily driven by lower volume.

#### Reconciliation of GAAP to non-GAAP Financial Measures

Management provides non-GAAP financial measures because it believes such measures are widely accepted financial indicators used by investors and analysts to analyze and compare companies on the basis of operating performance and liquidity, and that these measures may be used by investors to make informed investment decisions.

Table 1a. Reconciliation of GAAP and Adjusted Operating Income/(Loss)

	Three Months Ended							
(in millions)	М	D arch 31, 2021	ecember 31, 2020	March 31, 2020				
Operating income (loss) (GAAP)	\$	164 \$	182 \$	(16,059)				
Separation related		27	24	41				
Goodwill impairment		_	_	14,773				
Restructuring, impairment & other		80	229	1,325				
Inventory impairment		_	27	160				
Total operating income adjustments		106	281	16,299				
Adjusted operating income (non-GAAP)	\$	270 \$	462 \$	240				

Table 1a reconciles operating income (loss), which is the directly comparable financial result determined in accordance with Generally Accepted Accounting Principles (GAAP), to adjusted operating income (a non-GAAP financial measure). Adjusted operating income excludes the impact of certain identified items.

Table 1b. Reconciliation of Operating Income (Loss) to EBITDA and Adjusted EBITDA

	Three Months Ended  December 31,							
(in millions)	March	31, 2021	2020 N	larch 31, 2020				
Operating income (loss) (GAAP)	\$	164 \$	182 \$	(16,059)				
Depreciation & amortization		292	307	355				
EBITDA (non-GAAP)		456	489	(15,705)				
Total operating income adjustments (1)		106	281	16,299				
Adjusted EBITDA (non-GAAP)	\$	562 \$	770 \$	594				

<sup>(1)</sup> See Table 1a for the identified adjustments to operating income.

Table 1b reconciles operating income (loss), which is the directly comparable financial result determined in accordance with GAAP, to EBITDA (a non-GAAP financial measure). Adjusted EBITDA (a non-GAAP financial measure) excludes the impact of certain identified items.

# Table 1c. Reconciliation of Net Income (Loss) Attributable to Baker Hughes to Adjusted Net Income (Loss) Attributable to Baker Hughes

	Three Months Ended						
			ecember 31,				
(in millions, except per share amounts)	March	า 31, 2021	2020	March 31, 2020			
Net income (loss) attributable to Baker Hughes (GAAP)	\$	(452) \$	653	\$ (10,227)			
Total operating income adjustments (1)		106	281	16,299			
Other adjustments (non-operating) (2)		663	(1,412)	_			
Tax on total adjustments (3)		(33)	114	(84)			
Total adjustments, net of income tax		736	(1,017)	16,215			
Less: adjustments attributable to noncontrolling interests		193	(314)	5,918			
Adjustments attributable to Baker Hughes		543	(703)	10,297			
Adjusted net income (loss) attributable to Baker Hughes (non-GAAP)	\$	91 \$	(50)	\$ 70			
P							
Denominator:							
Weighted-average shares of Class A common stock outstanding diluted		746	713	654			
Adjusted earnings (loss) per Class A share— diluted (non-GAAP)	\$	0.12 \$	(0.07)	\$ 0.11			

<sup>(1)</sup> See Table 1a for the identified adjustments to operating income.

Table 1c reconciles net income (loss) attributable to Baker Hughes, which is the directly comparable financial result determined in accordance with GAAP, to adjusted net income attributable to Baker Hughes (a non-GAAP financial measure). Adjusted net income attributable to Baker Hughes excludes the impact of certain identified items.

#### Table 1d. Reconciliation of Cash Flow From Operating Activities to Free Cash Flow

	Three Months Ended						
			cember 31,				
(in millions)	N	March 31, 2021	2020	March 31, 2020			
Cash flow from operating activities (GAAP)	\$	678 \$	378 \$	478			
Add: cash used in capital expenditures, net of proceeds from disposal of assets		(180)	(127)	(325)			
Free cash flow (non-GAAP)	\$	498 \$	250 \$	152			

Table 1d reconciles net cash flows from operating activities, which is the directly comparable financial result determined in accordance with GAAP, to free cash flow (a non-GAAP financial measure). Free cash flow is defined as net cash flows from operating activities less expenditures for capital assets plus proceeds from disposal of assets.

<sup>(2) 1</sup>Q'21 primarily related to the unrealized loss on our investment in C3.ai, partially offset by the reversal of current accruals due to the settlement of certain legal matters. 4Q'20 primarily related to the unrealized gain on our investment in C3.ai.

<sup>(3) 4</sup>Q'20 includes tax expense related to a business disposition.

# Financial Tables (GAAP)

#### Condensed Consolidated Statements of Income (Loss)

(Unaudited)

	Three months ended March 31,				
(In millions, except per share amounts)		2021	2020		
Revenue	\$	4,782 \$	5,425		
Costs and expenses:					
Cost of revenue		3,924	4,670		
Selling, general and administrative		587	675		
Goodwill impairment		_	14,773		
Restructuring, impairment and other		80	1,325		
Separation related		27	41		
Total costs and expenses		4,618	21,484		
Operating income (loss)		164	(16,059)		
Other non-operating income (loss), net		(626)	25		
Interest expense, net		(74)	(59)		
Loss before income taxes		(536)	(16,093)		
Provision for income taxes		(69)	(5)		
Net loss		(605)	(16,098)		
Less: Net loss attributable to noncontrolling interests		(153)	(5,871)		
Net loss attributable to Baker Hughes Company	\$	(452) \$	(10,227)		
Per share amounts: Basic and diluted loss per Class A common stock	\$	(0.61)\$	(15.66)		
Weighted average shares: Class A basic & diluted		740	653		
Cash dividend per Class A common stock	\$	0.18 \$	0.18		

#### **Condensed Consolidated Statements of Financial Position**

(Unaudited)

(In millions)	Mar	ch 31, 2021	December 31, 2020
ASSETS			
Current Assets:			
Cash and cash equivalents	\$	4,382 \$	4,132
Current receivables, net		5,263	5,622
Inventories, net		4,181	4,421
All other current assets		1,960	2,280
Total current assets		15,786	16,455
Property, plant and equipment, less accumulated depreciation		5,163	5,358
Goodwill		5,969	5,977
Other intangible assets, net		4,228	4,397
Contract and other deferred assets		1,899	2,001
All other assets		3,791	3,819
Total assets	\$	36,836 \$	38,007
LIABILITIES AND EQUITY			
Current Liabilities:			
Accounts payable	\$	3,468 \$	3,532
Short-term debt and current portion of long-term debt		887	889
Progress collections and deferred income		3,397	3,454
All other current liabilities		2,206	2,352
Total current liabilities		9,958	10,227
Long-term debt		6,733	6,744
Liabilities for pensions and other employee benefits		1,197	1,217
All other liabilities		1,524	1,577
Equity		17,424	18,242
Total liabilities and equity	\$	36,836 \$	38,007
Outstanding Baker Hughes Company shares:			
Class A common stock		773	724
Class B common stock		268	311

#### **Condensed Consolidated Statements of Cash Flows**

(Unaudited)

	Three Months Ended March 31,				
(In millions)		2021	2020		
Cash flows from operating activities:					
Net loss	\$	(605) \$	(16,098)		
Adjustments to reconcile net loss to net cash flows from operating activities:					
Depreciation and amortization		292	355		
Goodwill impairment		_	14,773		
Other asset impairments		_	1,103		
Unrealized loss on equity security		788	_		
Working capital		405	183		
Other operating items, net		(202)	162		
Net cash flows from operating activities		678	478		
Cash flows from investing activities:					
Expenditures for capital assets, net of proceeds from disposal of assets		(180)	(325)		
Other investing items, net		6	7		
Net cash flows used in investing activities		(174)	(318)		
Cash flows from financing activities:					
Net repayments of debt and other borrowings		(36)	(115)		
Dividends paid		(131)	(118)		
Distributions to GE		(56)	(68)		
Other financing items, net		(32)	(26)		
Net cash flows used in financing activities		(255)	(327)		
Effect of currency exchange rate changes on cash and cash equivalents		1	(72)		
Increase (decrease) in cash and cash equivalents		250	(239)		
Cash and cash equivalents, beginning of period		4,132	3,249		
Cash and cash equivalents, end of period	\$	4,382 \$	3,010		
Supplemental cash flows disclosures:					
Income taxes paid, net of refunds	\$	39 \$	118		
Interest paid	\$	51 \$	49		

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#### Supplemental Financial Information

Supplemental financial information can be found on the Company's website at: investors.bakerhughes.com in the Financial Information section under Quarterly Results.

#### Conference Call and Webcast

The Company has scheduled an investor conference call to discuss management's outlook and the results reported in today's earnings announcement. The call will begin at 8:00 a.m. Eastern time, 7:00 a.m. Central time on Wednesday, April 21, 2021, the content of which is not part of this earnings release. The conference call will be broadcast live via a webcast and can be accessed by visiting the Events and Presentations page on the Company's website at: investors.bakerhughes.com. An archived version of the webcast will be available on the website for one month following the webcast.

#### **Forward-Looking Statements**

This news release (and oral statements made regarding the subjects of this release) may contain forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended, (each a "forward-looking statement"). The words "anticipate," "believe," "ensure," "expect," "if," "intend," "estimate," "project," "foresee," "forecasts," "predict," "outlook," "aim," "will," "could," "should," "potential," "would," "may," "probable," "likely," and similar expressions, and the negative thereof, are intended to identify forward-looking statements. There are many risks and uncertainties that could cause actual results to differ materially from our forward-looking statements. These forward-looking statements are also affected by the risk factors described in the Company's annual report on Form 10-K for the annual period ended December 31, 2020 and those set forth from time to time in other filings with the Securities and Exchange Commission ("SEC"). The documents are available through the Company's website at: www.investors.bakerhughes.com or through the SEC's Electronic Data Gathering and Analysis Retrieval ("EDGAR") system at: www.sec.gov. We undertake no obligation to publicly update or revise any forward-looking statement.

Our expectations regarding our business outlook and business plans; the business plans of our customers; oil and natural gas market conditions; cost and availability of resources; economic, legal and regulatory conditions, and other matters are only our forecasts regarding these matters.

These forward-looking statements, including forecasts, may be substantially different from actual results, which are affected by many risks, along with the following risk factors and the timing of any of these risk factors:

Restructuring - Our restructuring plans may not be successful and achieve the expected result; continued deterioration of market conditions, whether due to the continued spread of COVID-19 or other events could result in further restructuring costs and impairments.

COVID-19 - The continued spread of the COVID-19 virus and the continuation of the measures to try to contain the virus, such as travel bans and restrictions, quarantines, shelter in place orders, and shutdowns, and the related uncertainties.

GE Separation - The failure to successfully eliminate dependencies on GE or a failure by GE to supply products and services to us in accordance with applicable contractual terms could have a material effect on our business.

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Economic and political conditions - the impact of worldwide economic conditions; the effect that declines in credit availability may have on worldwide economic growth and demand for hydrocarbons; foreign currency exchange fluctuations and changes in the capital markets in locations where we operate; and the impact of government disruptions and sanctions.

Orders and RPO - our ability to execute on orders and RPO in accordance with agreed specifications, terms and conditions and convert those orders and RPO to revenue and cash.

Oil and gas market conditions - the level of petroleum industry exploration, development and production expenditures; the price of, volatility in pricing of, and the demand for crude oil and natural gas; drilling activity; drilling permits for and regulation of the shelf and the deepwater drilling; excess productive capacity; crude and product inventories; liquefied natural gas supply and demand; seasonal and other adverse weather conditions that affect the demand for energy; severe weather conditions, such as tornadoes and hurricanes, that affect exploration and production activities; Organization of Petroleum Exporting Countries ("OPEC") policy and the adherence by OPEC nations to their OPEC production quotas.

Terrorism and geopolitical risks - war, military action, terrorist activities or extended periods of international conflict, particularly involving any petroleum-producing or -consuming regions; labor disruptions, civil unrest or security conditions where we operate; potentially burdensome taxation, expropriation of assets by governmental action; cybersecurity risks and cyber incidents or attacks; epidemic outbreaks.

#### **About Baker Hughes:**

Baker Hughes (NYSE: BKR) is an energy technology company that provides solutions for energy and industrial customers worldwide. Built on a century of experience and with operations in over 120 countries, our innovative technologies and services are taking energy forward - making it safer, cleaner and more efficient for people and the planet. Visit us at bakerhughes.com

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### **Financial Supplement**

The information contained herein is provided as a Financial Supplement to the earnings presentation. This Financial Supplement includes non-GAAP measures. We believe these non-GAAP measures are useful to investors and users of our financial information as they provide an alternate measurement of our performance and assist in assessing our capital adequacy and the level of return generated. These non-GAAP measures should not be viewed as a substitute for reported results determined in accordance with generally accepted accounting principles in the U.S. ("GAAP"), nor are they necessarily comparable to non-GAAP measures that may be presented by other companies. EBITDA (a non-GAAP measure) is defined as operating income (loss) excluding depreciation & amortization. Adjusted EBITDA excludes operating income adjustments from EBITDA.

#### Fiscal Year 2020

Table 1. Reconciliation of Operating Income (Loss) by Segment to EBITDA

	Year Ended			Three Months Ended						
(in millions)	Dec	December 31		ecember 31	September 30	June 30	March 31			
Operating Income by Segment (GAAP)										
Oilfield Services	\$	487	\$	142	\$ 93 \$	46 \$	206			
Oilfield Equipment		19		23	19	(14)	(8)			
Turbomachinery & Process Solutions		805		332	191	149	134			
Digital Solutions		193		76	46	41	29			
Add: Depreciation & Amortization										
Oilfield Services	\$	926	\$	211	\$ 217 \$	248 \$	249			
Oilfield Equipment		146		33	35	34	44			
Turbomachinery & Process Solutions		118		31	33	27	28			
Digital Solutions		98		25	24	24	25			
EBITDA by Segment (non-GAAP)										
Oilfield Services	\$	1,412	\$	353	\$ 310 \$	293 \$	456			
Oilfield Equipment		166		56	54	20	36			
Turbomachinery & Process Solutions		923		362	223	176	161			
Digital Solutions		291		101	70	65	55			

Table 2. Reconciliation of Operating Income (Loss) to EBITDA and Adjusted EBITDA

	Ye	ear Ended			Three Months				
(in millions)	De	December 31		December 31		ember 31	September 30	June 30	March 31
Operating income (loss) (GAAP)	\$	(15,978)	\$	182 \$	6 (49) \$	(52) \$	(16,059)		
Depreciation & amortization		1,317		307	315	340	355		
EBITDA (non-GAAP)		(14,661)	-	489	267	288	(15,705)		
Separation and merger related		134		24	32	37	41		
Restructuring, impairment and other		1,866		229	209	103	1,325		
Inventory impairment		246		27	42	16	160		
Goodwill impairment		14,773		_	_	_	14,773		
Adjusted EBITDA (non-GAAP)	\$	2,357	\$	770 \$	5 549 \$	444 \$	594		

Certain columns and rows in our tables may not sum up due to the use of rounded numbers.

#### Fiscal Year 2019

Table 1. Reconciliation of Operating Income (Loss) by Segment to EBITDA

	Ye	ar Ended					
(in millions)	De	cember 31		December 31	September 30	June 30	March 31
Operating Income by Segment (GAAP)		_					_
Oilfield Services	\$	917	\$	235	\$ 274	\$ 233 \$	176
Oilfield Equipment		55		16	14	14	12
Turbomachinery & Process Solutions		719		305	161	135	118
Digital Solutions		343		109	82	84	68
Add: Depreciation & Amortization							
Oilfield Services	\$	985	\$	246	\$ 251	\$ 248 \$	240
Oilfield Equipment		175		43	44	47	42
Turbomachinery & Process Solutions		116		30	28	28	30
Digital Solutions		103		27	25	25	26
EBITDA by Segment (non-GAAP)							
Oilfield Services	\$	1,902	\$	481	\$ 525	\$ 480 \$	415
Oilfield Equipment		230		58	58	61	54
Turbomachinery & Process Solutions		835		335	189	163	148
Digital Solutions		446		136	107	109	94

Table 2. Reconciliation of Operating Income (Loss) to EBITDA and Adjusted EBITDA

	Yea	ar Ended	Three Months Ended						
(in millions)	Dec	ember 31	Dece	ember 31	September 30	June 30	March 31		
Operating income (loss) (GAAP)	\$	1,074	\$	331 \$	297 \$	271 \$	176		
Depreciation & amortization		1,418		354	355	360	350		
EBITDA (non-GAAP)		2,493		684	652	631	526		
Separation and merger related		184		57	54	40	34		
Restructuring, impairment and other		342		159	71	50	62		
Adjusted EBITDA (non-GAAP)	\$	3,020	\$	900 \$	777 \$	720 \$	623		

Certain columns and rows in our tables may not sum up due to the use of rounded numbers.

#### Fiscal Year 2018

Table 1. Reconciliation of Operating Income (Loss) by Segment to EBITDA

	Ye	ar Ended		s Ended			
(in millions)	Dec	ember 31		December 31	September 30	June 30	March 31
Operating Income by Segment (GAAP)							
Oilfield Services	\$	785	\$	224 \$	\$ 231 \$	189 \$	141
Oilfield Equipment		_		12	6	(12)	(6)
Turbomachinery & Process Solutions		621		257	132	113	119
Digital Solutions		390		115	106	96	73
Add: Depreciation & Amortization							
Oilfield Services	\$	1,003	\$	235 \$	\$ 239 \$	268 \$	260
Oilfield Equipment		173		45	43	46	39
Turbomachinery & Process Solutions		156		33	36	44	42
Digital Solutions		112		27	27	32	26
EBITDA by Segment (non-GAAP)							
Oilfield Services	\$	1,788	\$	459 \$	\$ 470 \$	457 \$	401
Oilfield Equipment		173		57	49	35	32
Turbomachinery & Process Solutions		777		290	168	157	161
Digital Solutions		502		142	133	128	98

Table 2. Reconciliation of Operating Income (Loss) to EBITDA and Adjusted EBITDA

	Year Ended		Three Months Ended				
(in millions)	Dec	December 31		December 31	September 30	June 30	March 31
Operating income (loss) (GAAP)	\$	701	\$	382 \$	282 \$	78 \$	(41)
Depreciation & amortization		1,486		352	353	392	388
EBITDA (non-GAAP)		2,186		734	635	470	347
Separation and merger related		153		41	17	50	46
Restructuring, impairment and other		433		59	66	146	162
Inventory impairment		105		16	12	15	61
Adjusted EBITDA (non-GAAP)	\$	2,877	\$	850 \$	730 \$	681 \$	616

Certain columns and rows in our tables may not sum up due to the use of rounded numbers.